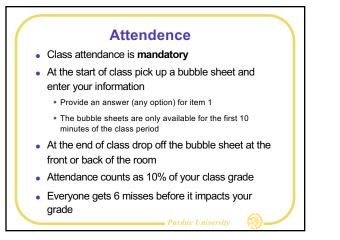
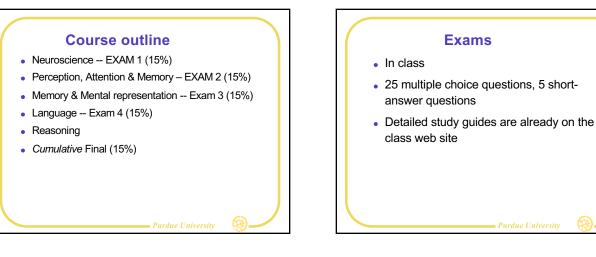
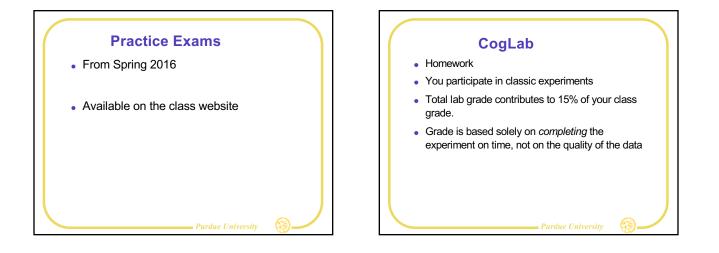


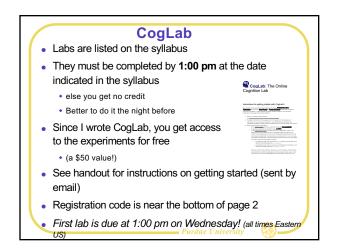
# Lectures I will record the lecture and post the recording on the class website (details to be determined) Should a lecture be canceled, I will post a recording from a previous semester I encourage questions during lectures

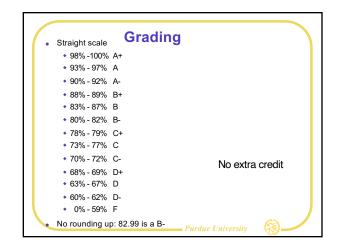




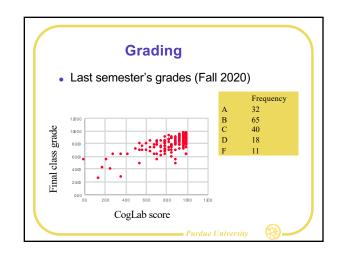








Grading									
Previous semester's grades (Spring 2020)									
Average Max	E1 77 100	E2 71 100	E3 72 100		Final 72 98	CogLab 83	0	Attendance 92	Total 75
• Last semester's grades (Fall 2020)									
Average Max			E3 75 96	E4 86 100	Final 81 99	CogLab 85	Writing 85	Total 80	
Purdue University									

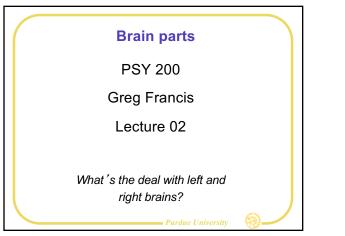


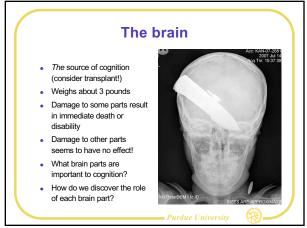


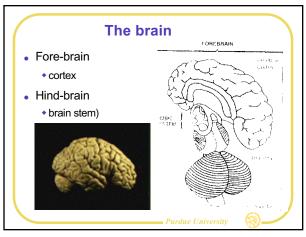
### Attitude/Advice

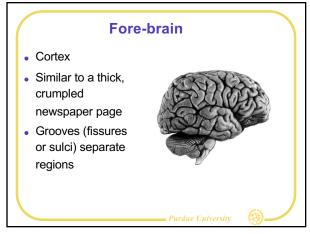
- Print out the lectures and bring them to class. Take notes during class. Not everything is on the slides.
- Everything we talk about in class is important
- Get the "free" attendance points by attending every lecture
- Stay on top of the CogLab assignments, sometimes more than one lab is due for a given day
- Don't wait till the last minute to do an assignment
- Work on the study guide every week, so the ideas/answers from lecture are fresh in your mind.
- This class is an introductory class, but that does not mean it is easy
   It's like Introduction to Physics or Introduction to Chemistry
  - Almost every other subtopic in psychology depends on the ideas in cognitive psychology
  - Everything is at least 10,000 times more complicated than what we discuss
    If you don't find a topic interesting, just wait a week
    - Ruppic Interesting, just wait a week

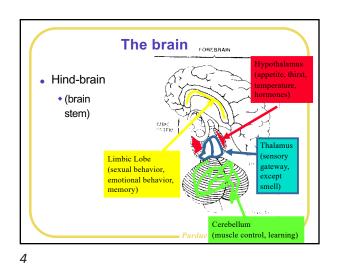


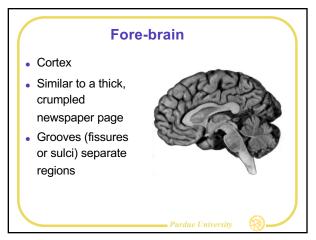


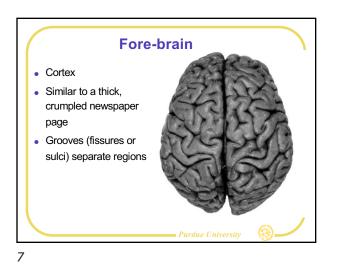


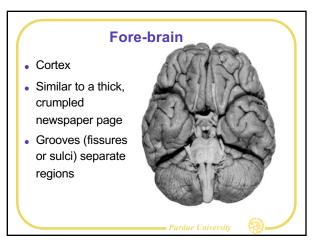


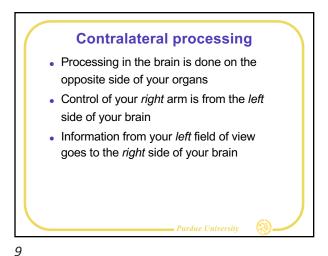


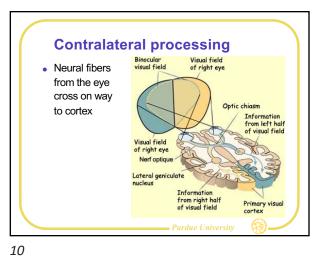


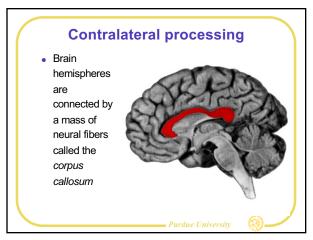


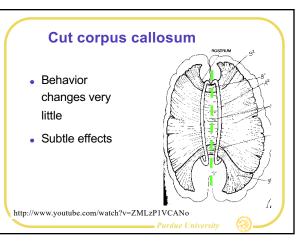


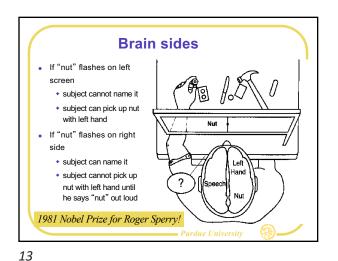


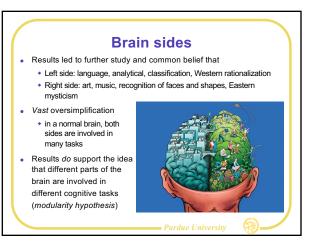


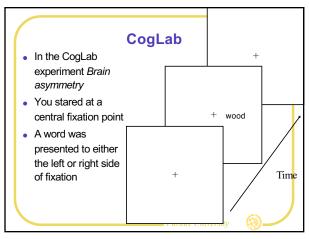


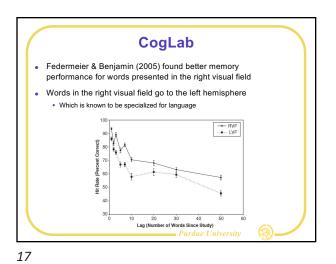


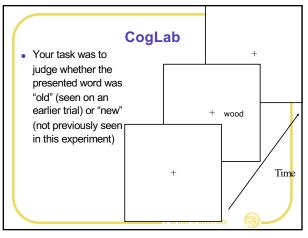


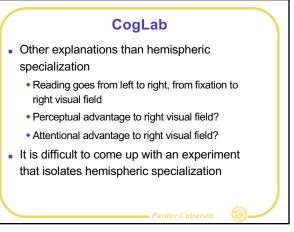


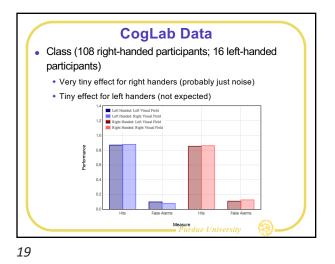


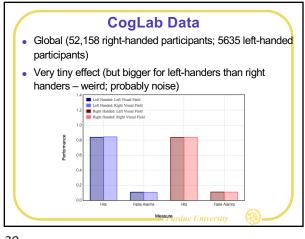


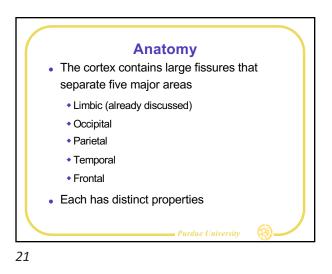


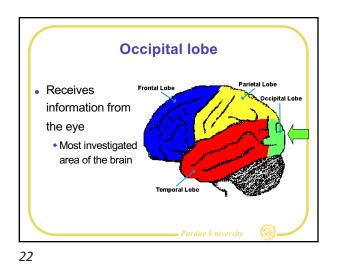


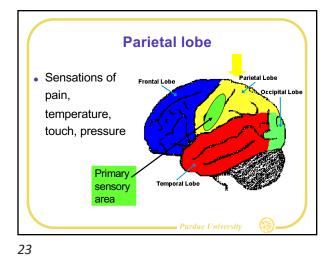


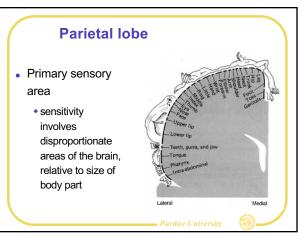




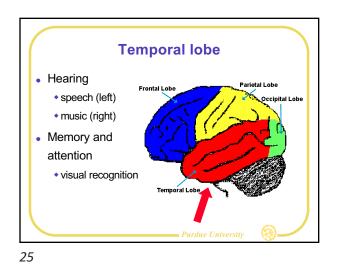


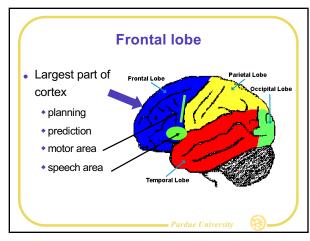


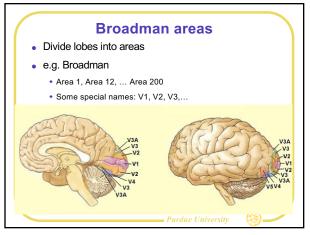




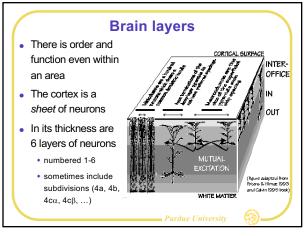




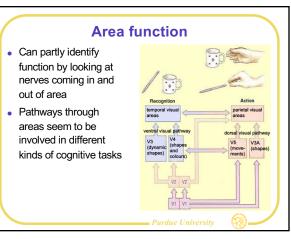


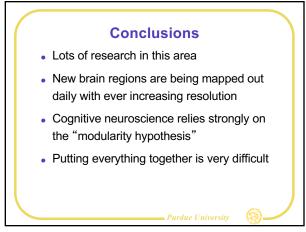


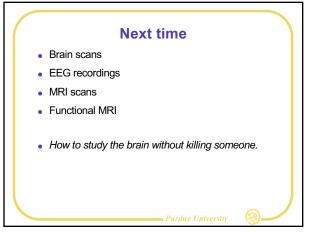




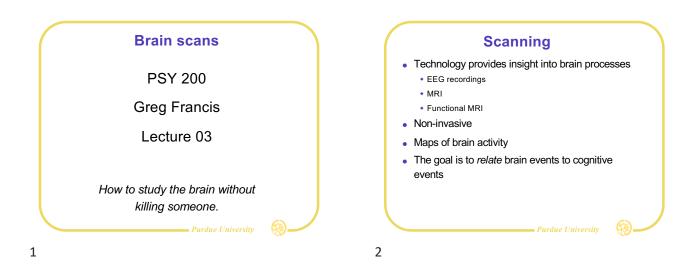


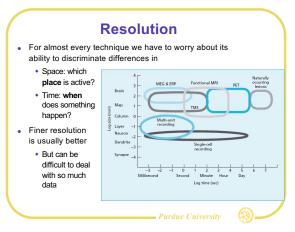


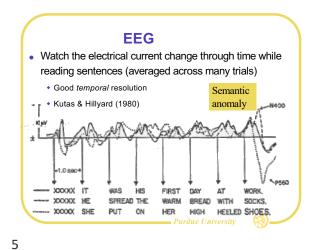


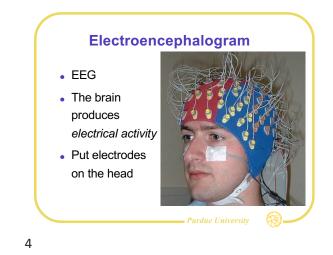


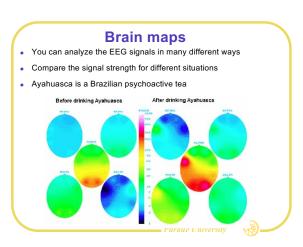


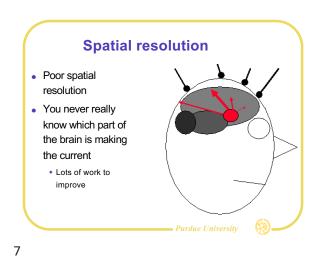


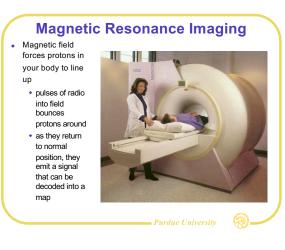


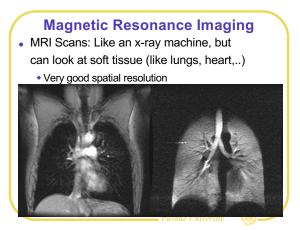


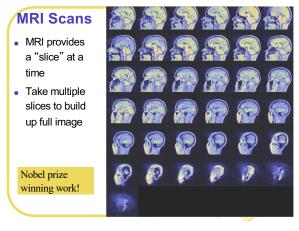


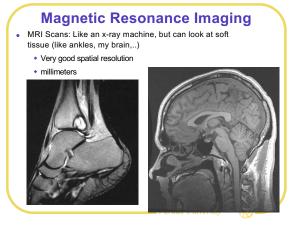


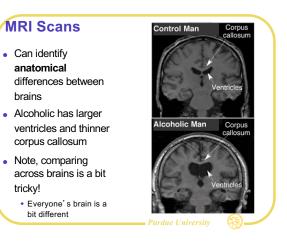


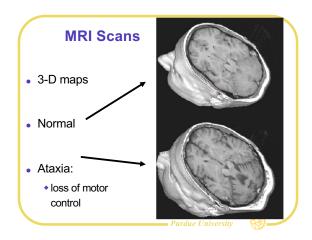


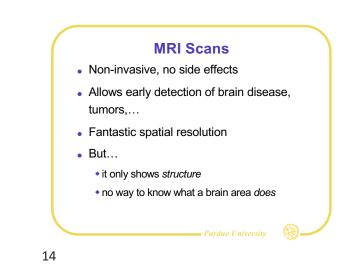








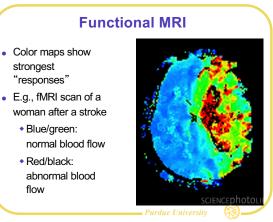


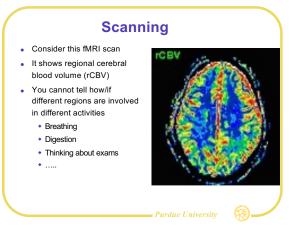


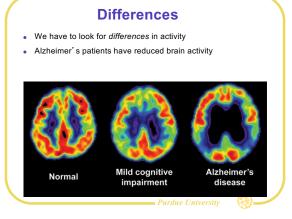
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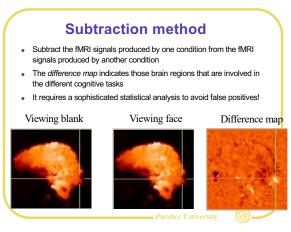
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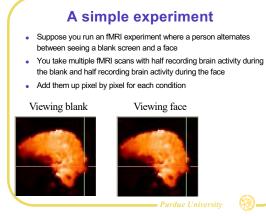
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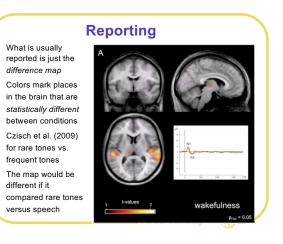


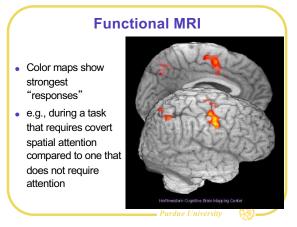




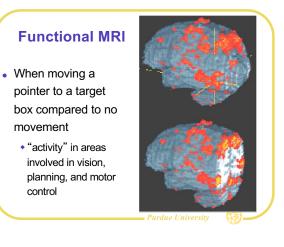












#### Connectome

- You can use similar technology (diffusion spectral imaging) to focus on particular types of cellular material
  - · E.g., identify axons (discussed later) that connect brain cells

Limitations

• the scans just tell us approximately where in the brain

• Even trying to find the place may be problematic

Lots of cognitive abilities involve many different areas

· Brain studies explore how to implement the theories

Purdue University

• Brain scans do not really tell us how the brain

• sometimes it can tell approximately when

• Most theories of cognition are derived from

 Gives an anatomical map of how information can travel

works

something occurs

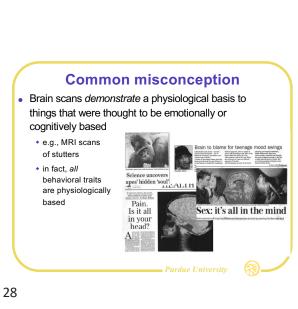
experimental psychology

of the brain



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27



Next time

Connectome

Gives an

anatomical

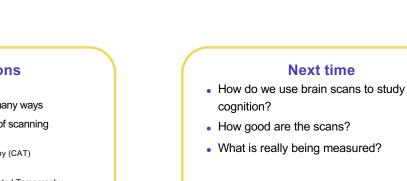
map of how information

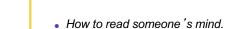
can travel

26

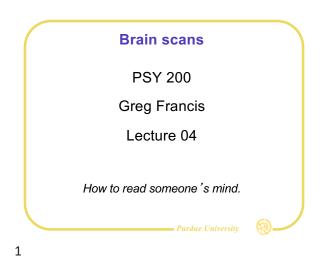
Conclusions Lots of research in this area Technology is improving in many ways • There are many other types of scanning technologies Computerized Axial Tomography (CAT) Diffusion tensor imaging (DTI) Single Photon Emission Computed Tomography (SPECT) Near Infrared Spectroscopic Imaging (NIRSI) Magnetoencephalography (MEG) Positron Emission Tomography (PET)





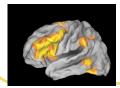


# Prof. Greg Francis



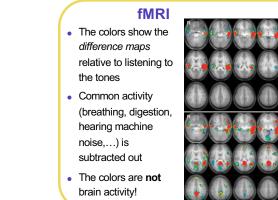
#### Scanning

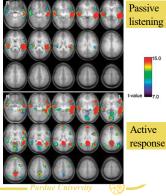
- Brain scanning techniques like fMRI provide spatial and temporal patterns of activity across the brain
- We want to analyze those patterns to discover how the brain works



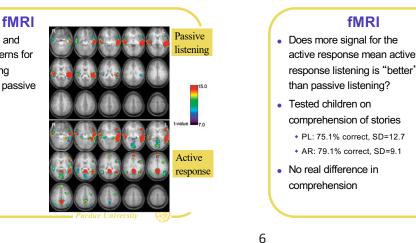


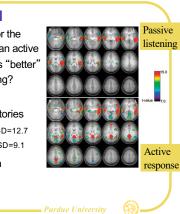
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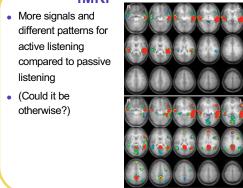


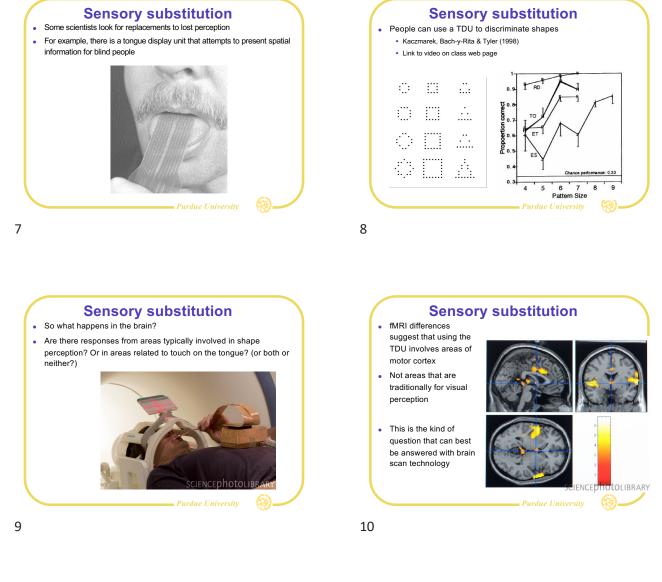
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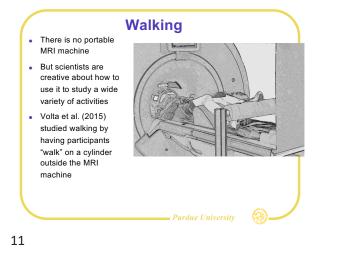


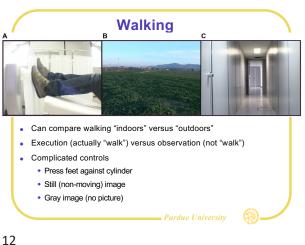


- **fMRI** · Passive listening vs. active listening
  - Vannest et al. (2009)
- Twenty children (ages 11-13) complete three tasks
  - Passive listening: hear a female speaker tell a 30second story
  - Active response: hear the same speaker tell a story in 5 second segments of two sentences. Scanning occurred after the sentences (silence). Answer questions
  - Random tones: no task, just listen

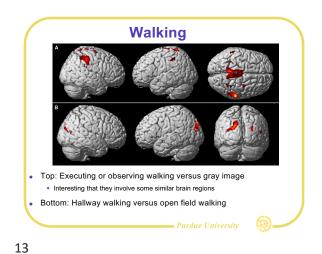


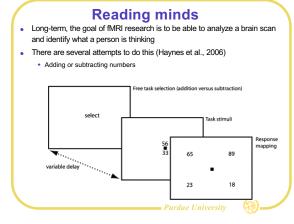


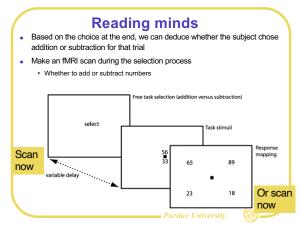


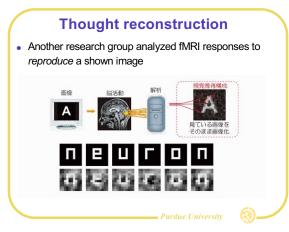


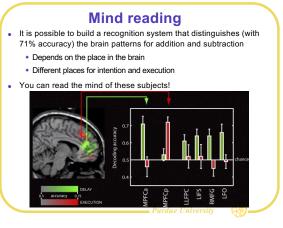
# Prof. Greg Francis

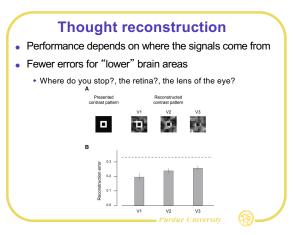












#### **Thought reconstruction**

- These kinds of studies are mostly a demonstration of technology
  - we already know the brain represents visual information!
- Before the study was run, we knew that there were differences in the brain when we see different images
  - The percept is the brain's behavior, so there must be differences!
- These kinds of studies tell us that the neurophysiological differences between cognitive events *can be measured* by these brain scanning technologies
  - Failure would only indicate limits of the technology

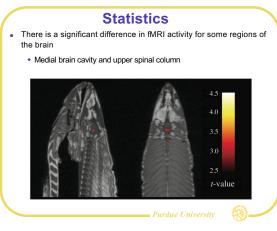
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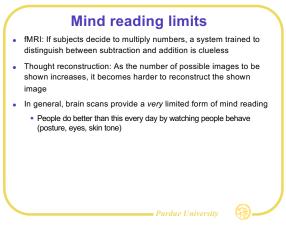
# Problems / limitations with scanning

- So much data that it is difficult to know what to do with everything
   Statistical analysis is complicated
  - In a small brain scan, you may have 64 x 64 voxels x 10 slices
     » =40.960 voxels overall
  - · Some of those voxels will give different responses just by chance
- Difficult to compare across subjects
   Slightly different anatomy
- Blurring of images is difficult to deal with (subjects move in the scanner)
  - Sometimes blur together brain areas, across a fissure, that are actually far apart on surface of cortex
- Some cognitive events are faster than the technology can track

Can only measure the brain, cannot manipulate it

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#### **Statistics**

- It is easy to do the statistics incorrectly (it has taken a while for the field to sort this out)
- Bennett et al. (2010) ran a study where the subject was shown a series of photographs depicting people in social situations with a specified emotional valence, either socially *inclusive* or socially *exclusive*. The subject was asked to determine which emotion the individual in the photo must have been experiencing.
- fMRI contrasts were computed between the scans for the two types of emotional valence

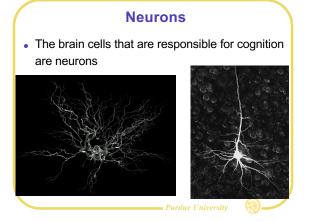
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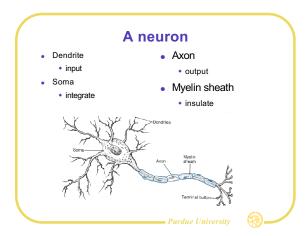
#### **Statistics**

- The "subject" in this study was a mature Atlantic salmon (sex unknown)
- The "active" regions identified by the fMRI are due to chance
- Even with purely random noise, there will be some statistically significant findings
  - The brain has lots of random noise
- These problems can be reduced but never entirely eliminated
  - They are common to many areas of psychology, not just brain scans

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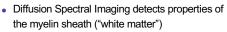
– Purdue University 🛛 🗧



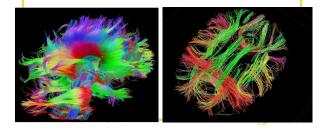


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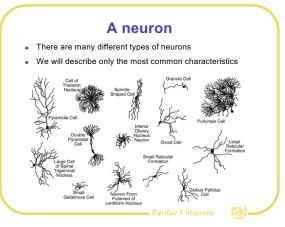
#### Myelin

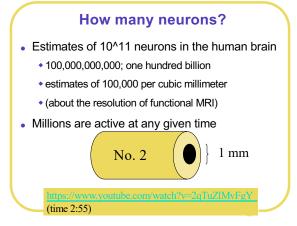


• Allows imaging of human brain connectome



27





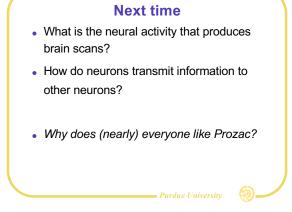


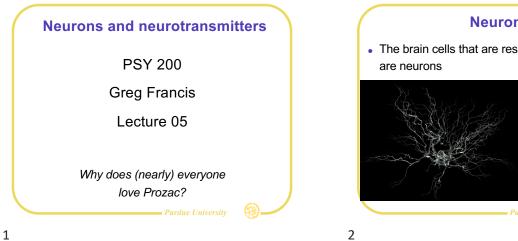
- Lots of technical (and ethical) issues
- The goal is to be able to look at a map (or movie) and be able to *read someone* 's mind
- That is many years off

```
    questionable if it can even be done with these methods
    alone
```

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30
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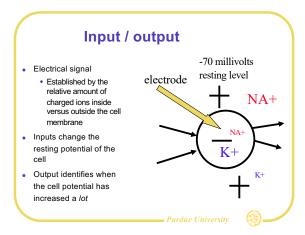




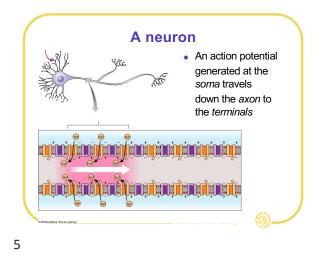
#### **Neurons**

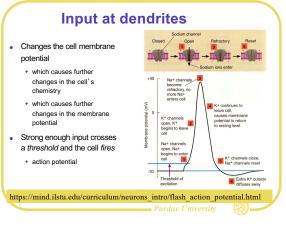
• The brain cells that are responsible for cognition

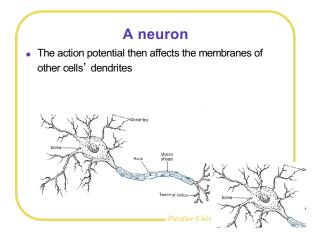


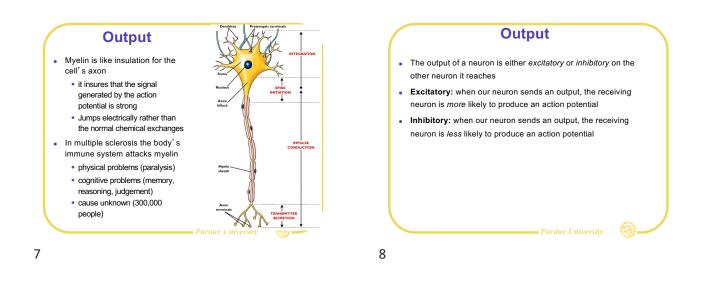


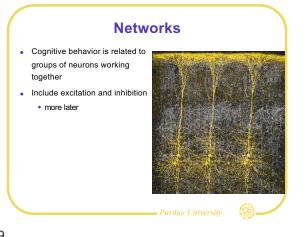
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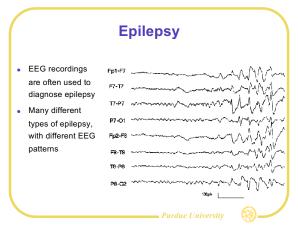




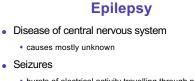








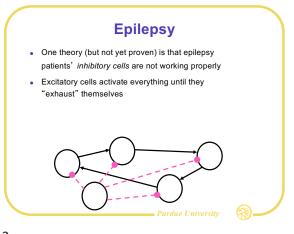


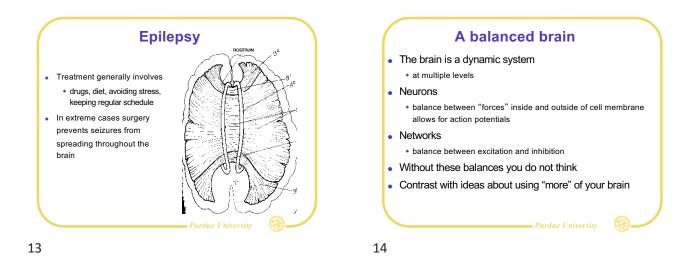


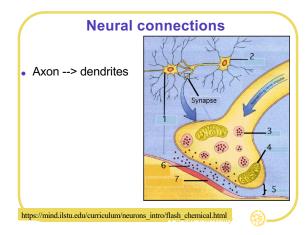
- · bursts of electrical activity travelling through networks in the brain
- brain activity is out of control
- epileptic fits

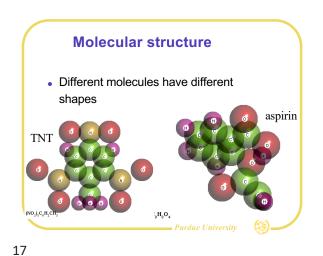
Seizures

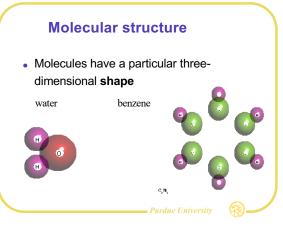
• Isolated seizures also occur due to high fever, lack of oxygen, or head injury

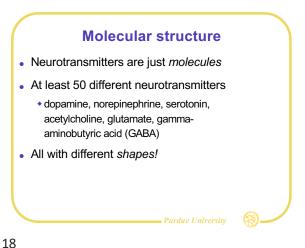


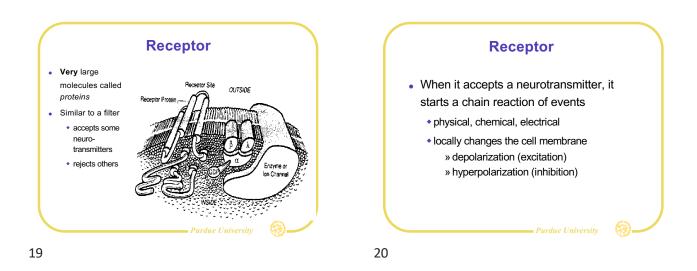


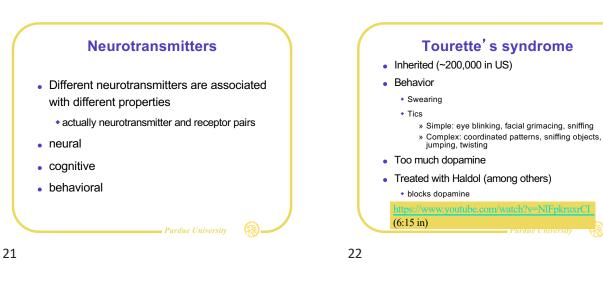


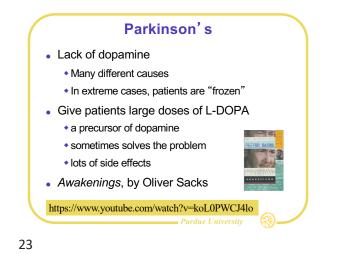


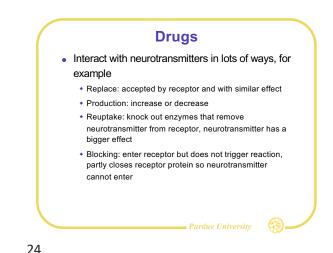


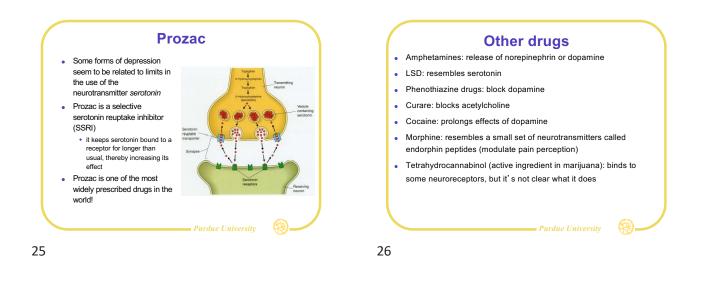


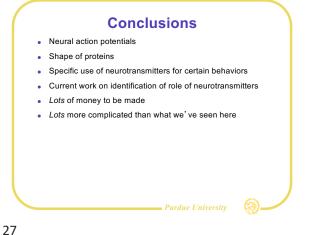








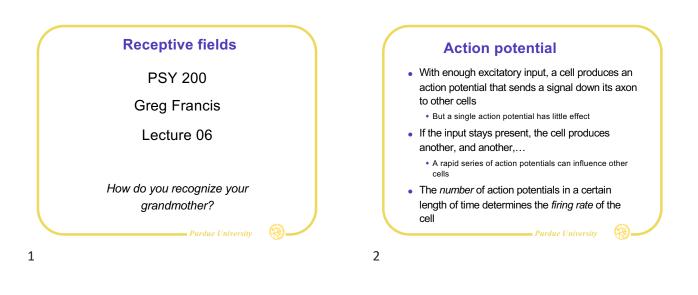


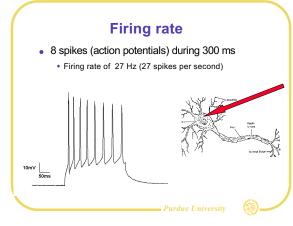




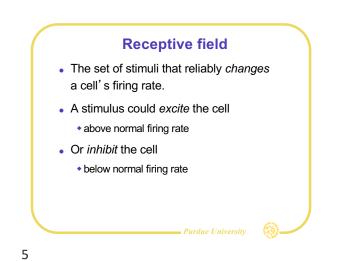
Next time

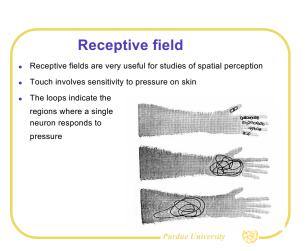
- Neural sensitivity
- Neural codes
- Receptive fields
- CogLab on Blind spot due!
- How do you recognize your grandmother?

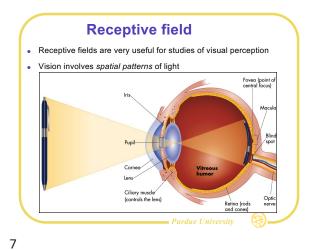


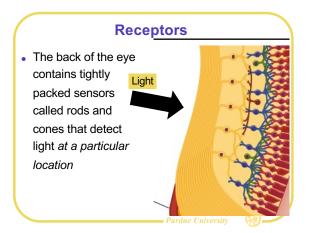


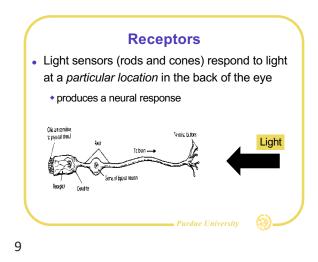


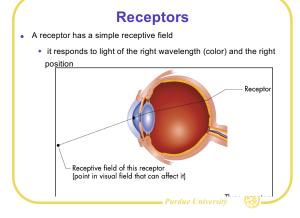




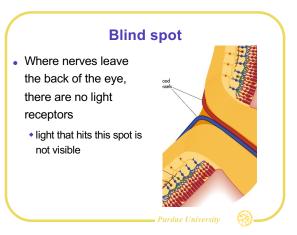


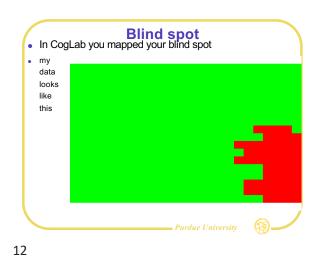


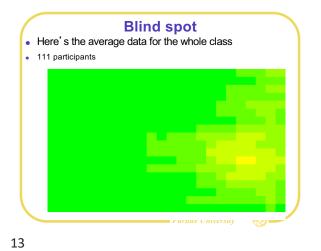


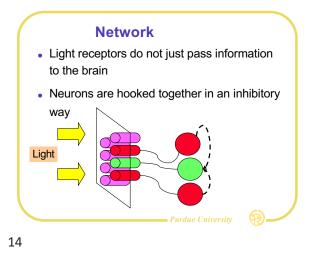


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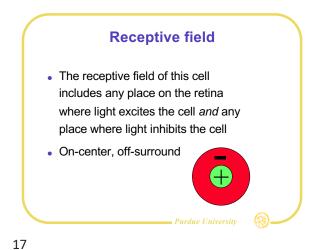


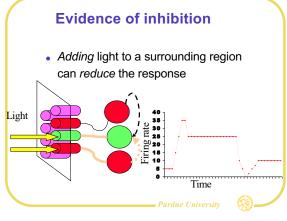


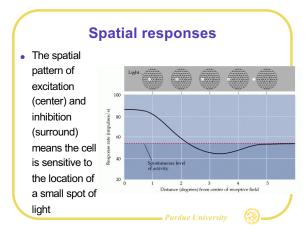


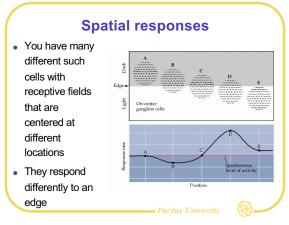
Evidence of inhibition • Stimulation of a center region alone gives a strong response Light

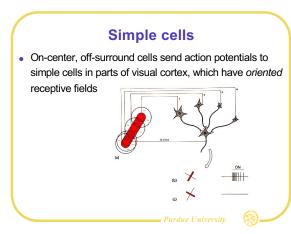
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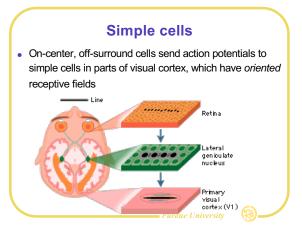


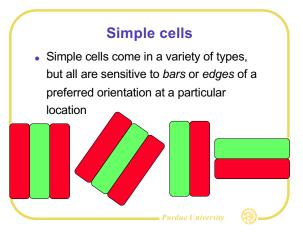


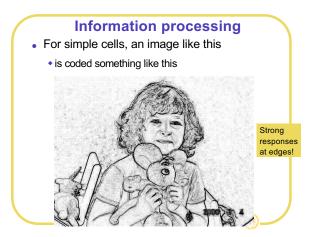


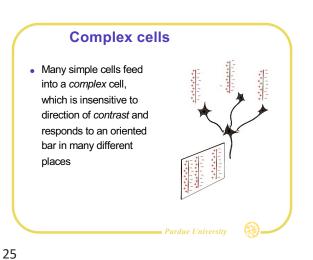


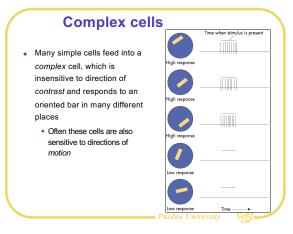






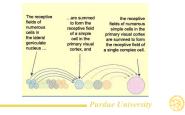




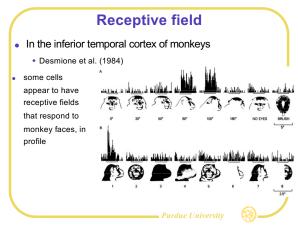




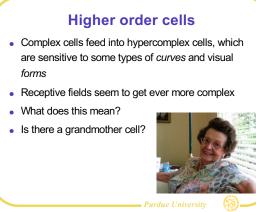
- Receptive fields inherit some properties from "lower-level" cells
- But they also gain new selectivity by interacting with each other (and across levels)

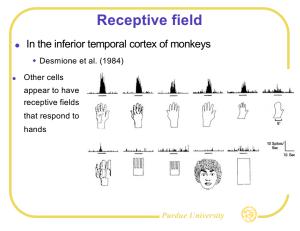


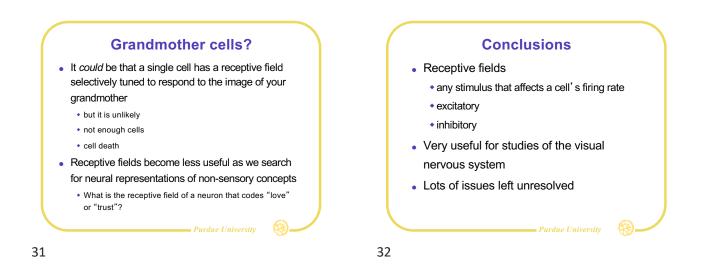
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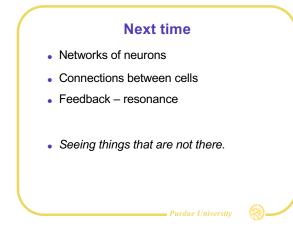


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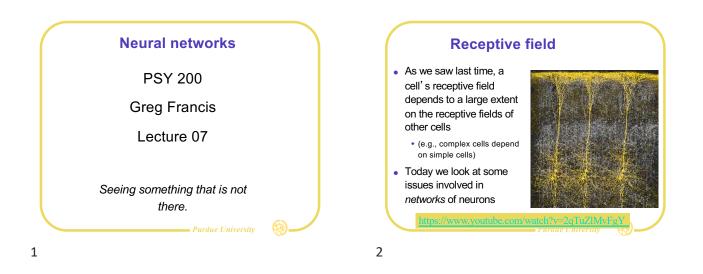


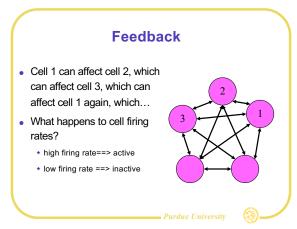




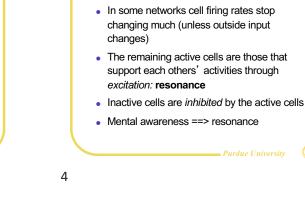


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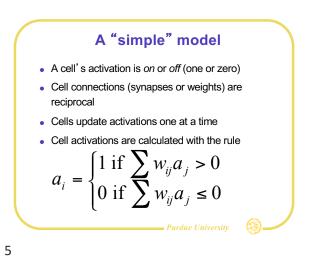


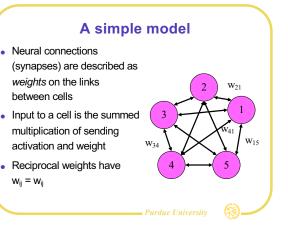


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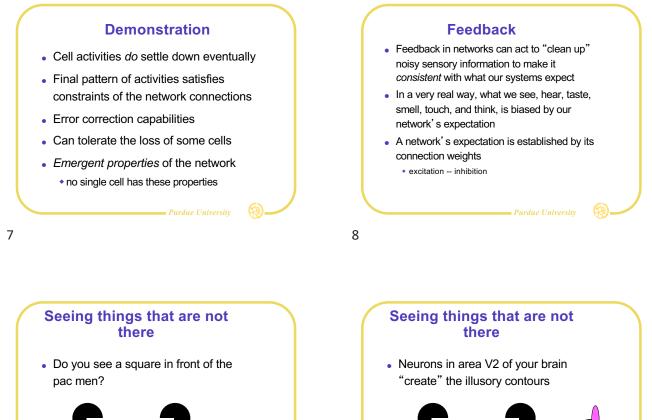
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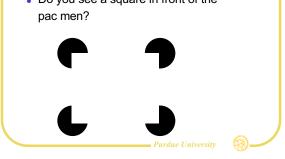


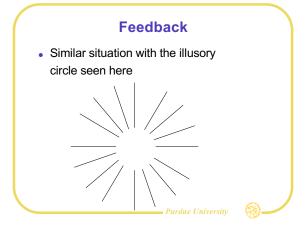


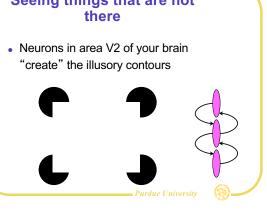
**Resonance hypothesis** 

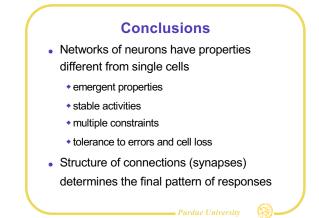
· Initially cell firing rates may vary a lot

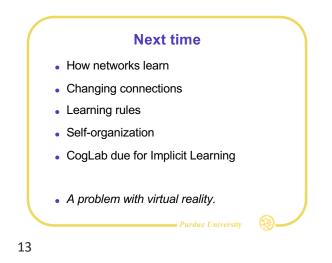




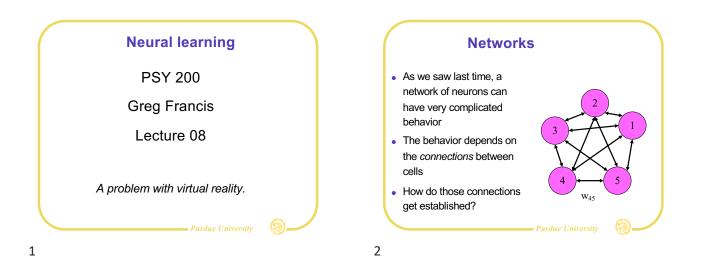


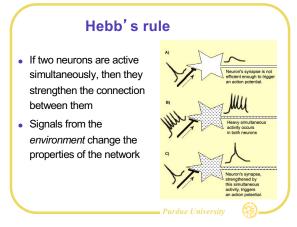




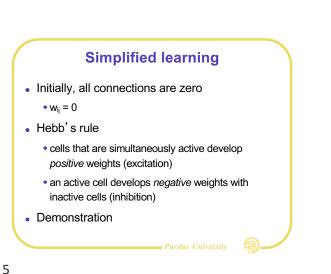


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3





- A cell's activation is on or off (one or zero)
- Cell connections (weights) are reciprocal
- Cells update activations one at a time
- Cell activations are calculated with the rule

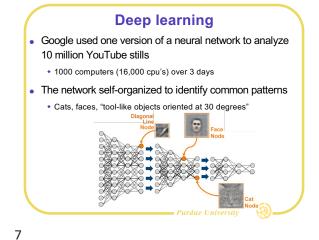
$$a_i = \begin{cases} 1 \text{ if } \sum_{i \in \mathcal{W}_{ij}} w_{ij} a_j > 0\\ 0 \text{ if } \sum_{i \in \mathcal{W}_{ij}} w_{ij} a_j \le 0 \end{cases}$$

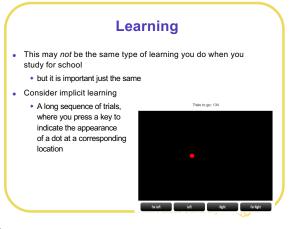
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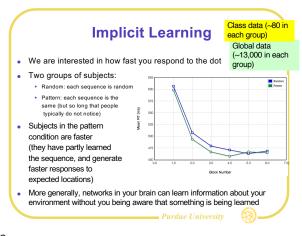
#### **Self-organization**

- A network of this type does not need an intelligence to set the connection weights
- The network self-organizes in response to stimulation
- It can *remember* things it has previously experienced
- It can interpret new information on the basis of things it has previously learned

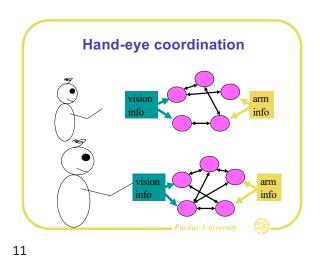


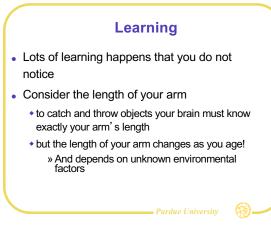




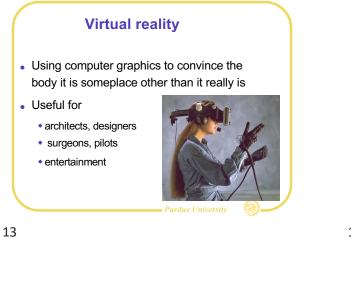


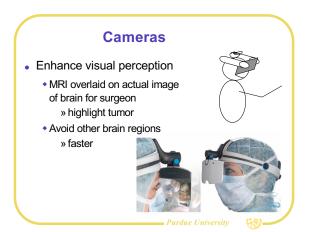




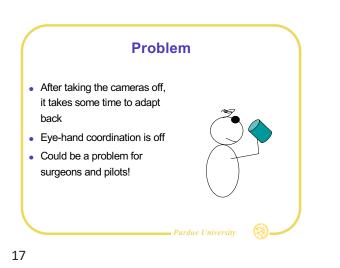


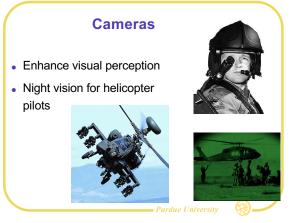


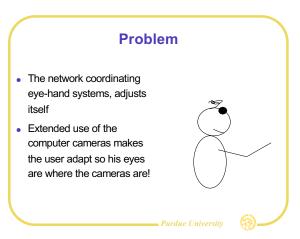




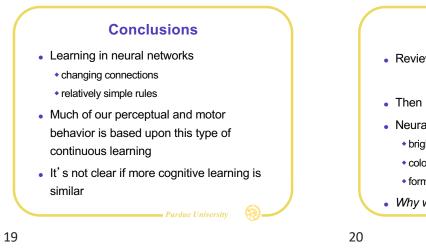


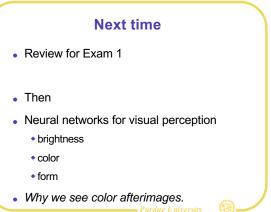


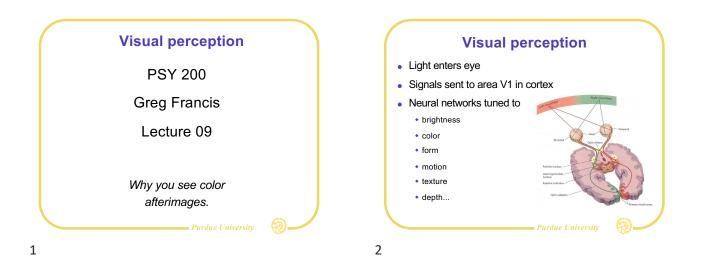


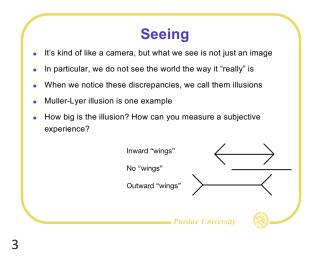


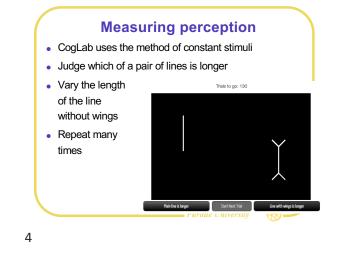


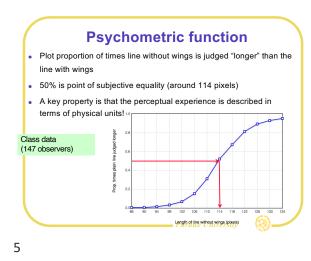


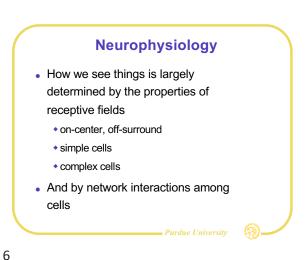


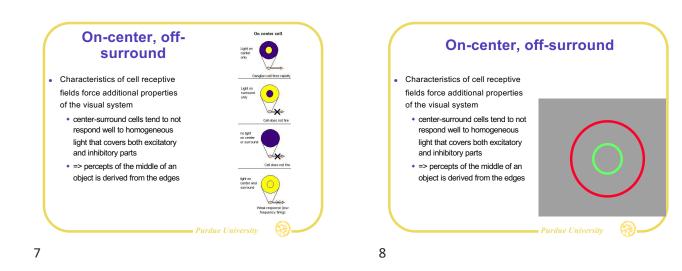


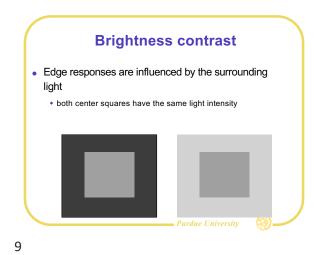


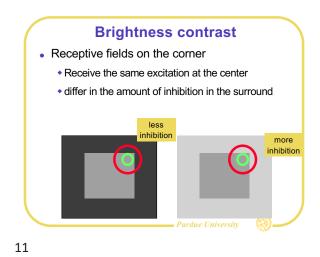


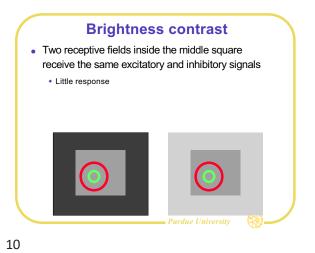


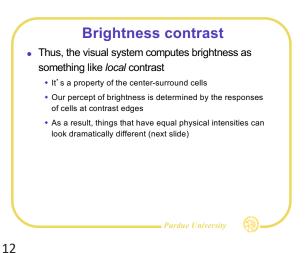


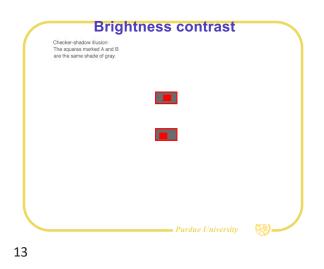




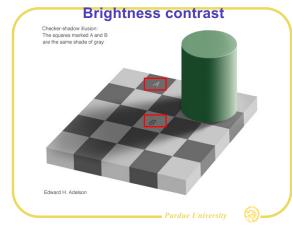


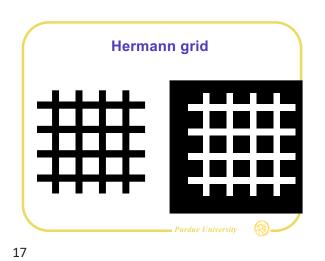


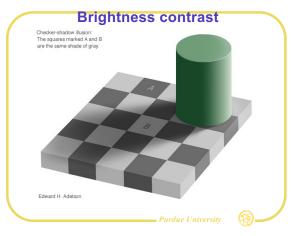


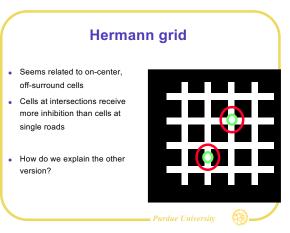


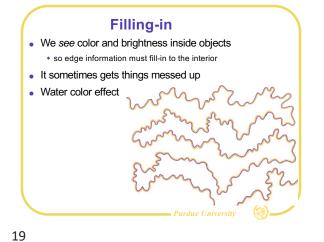


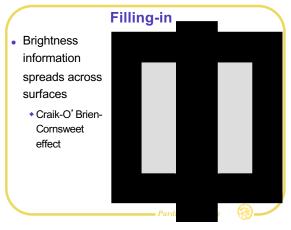




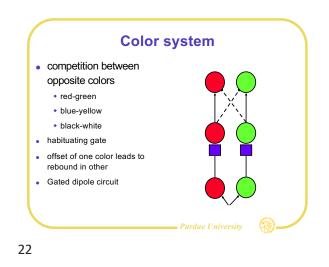


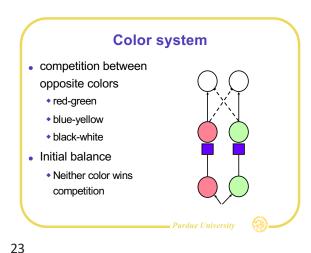


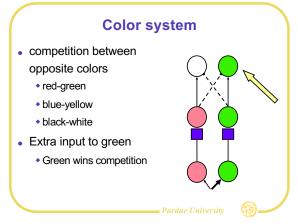


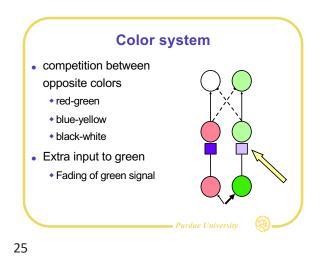


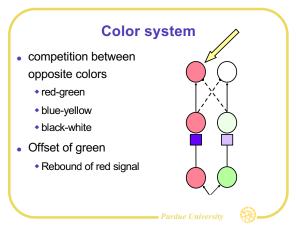


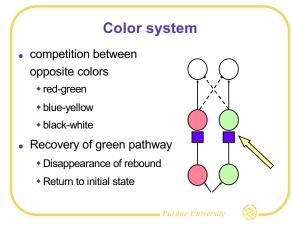




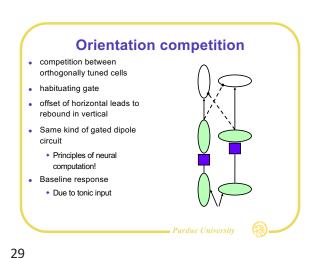


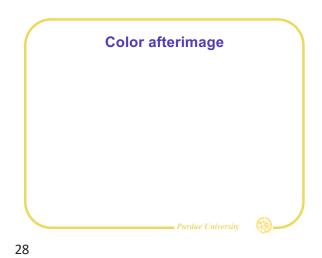


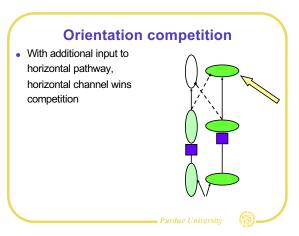


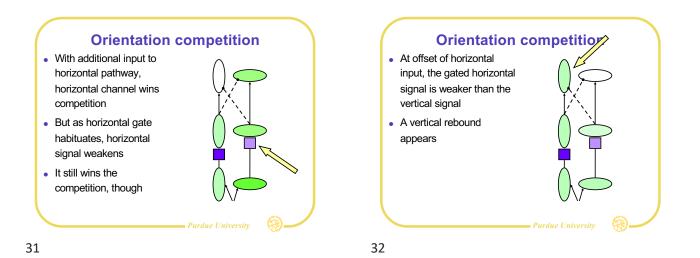


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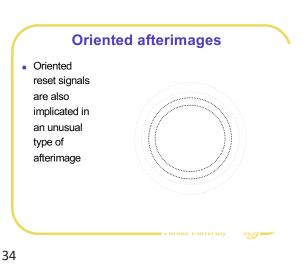


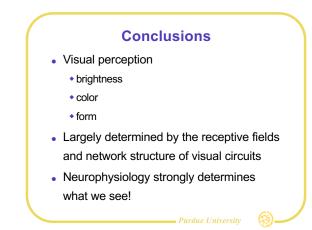


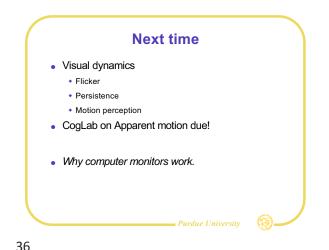




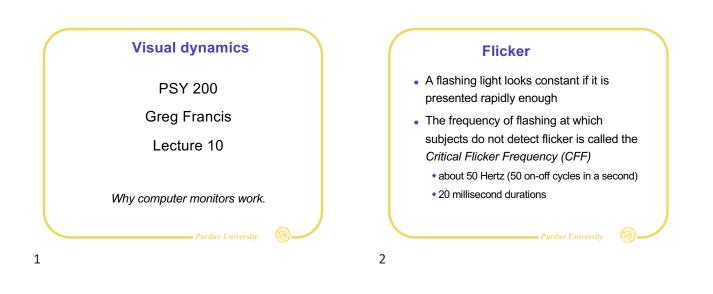
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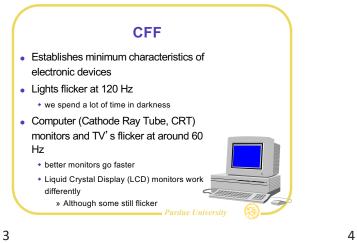


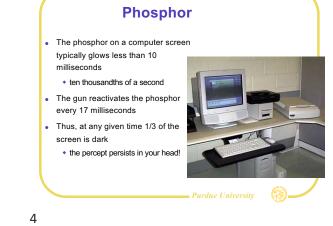


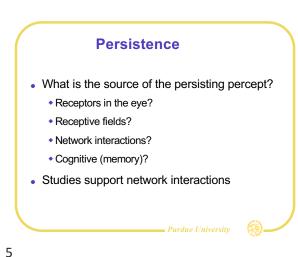


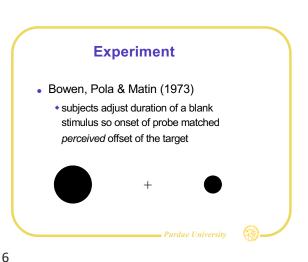
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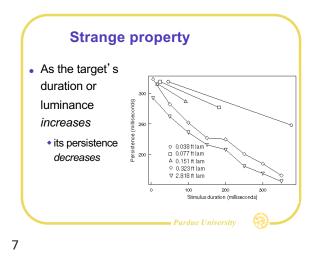


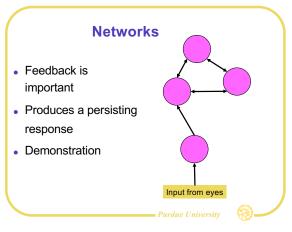


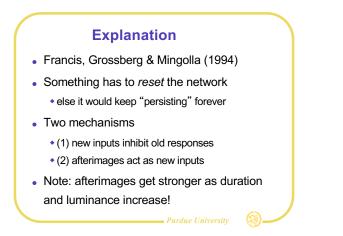




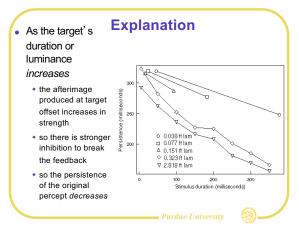




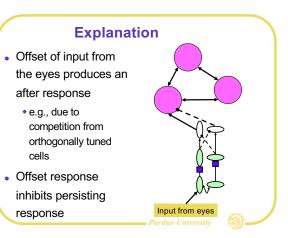


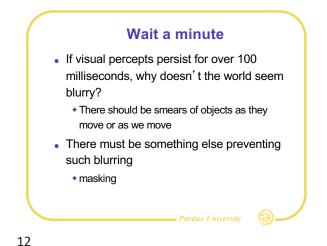


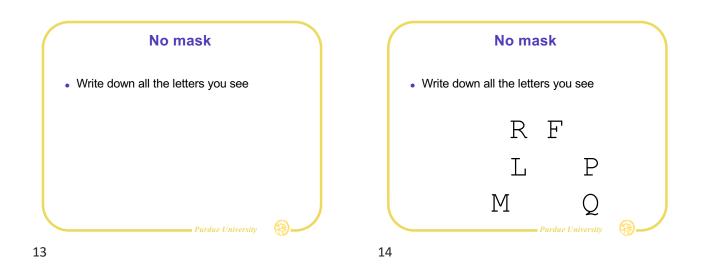




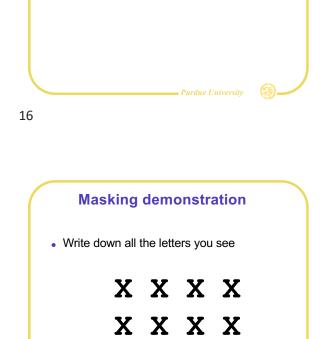
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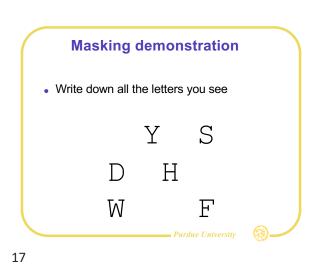


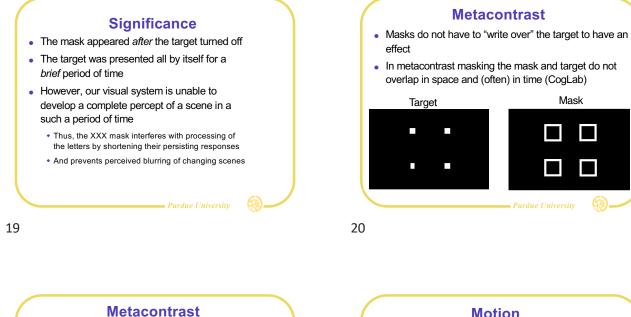


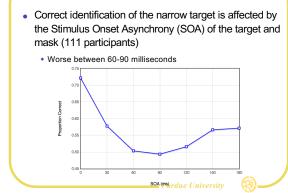
хххх

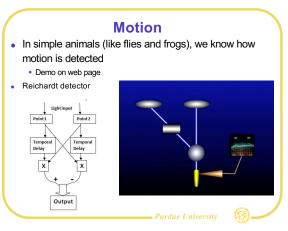
**Masking demonstration** 

• Write down all the letters you see







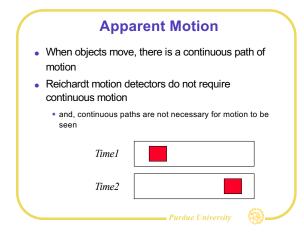


Metacontrast

Mask

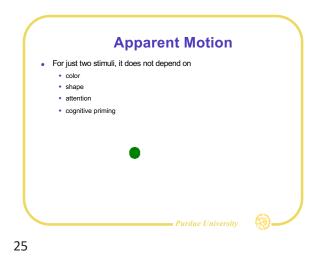
– Purdue Universitv

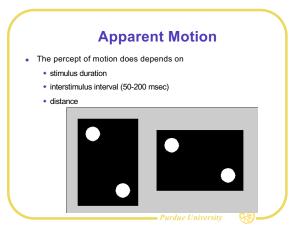
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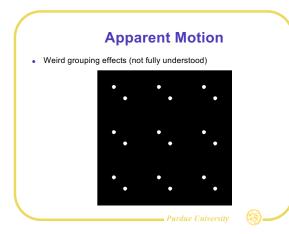


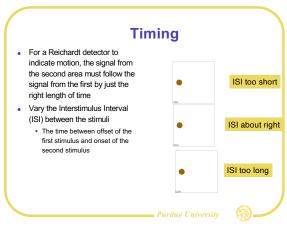
## **Detecting Motion** · Humans have something like Reichardt motion detectors

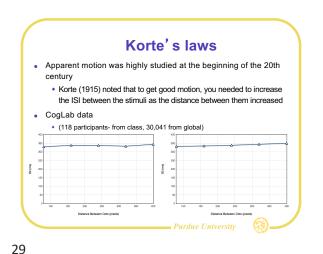
- · at lots of different positions in the visual field
- sensitive to lots of different motion directions
- · sensitive to lots of different motion speeds
- Think of them as receptive fields that vary in both space and time
- · Many aspects of how we perceive motion follow from the properties of Reichardt motion detectors

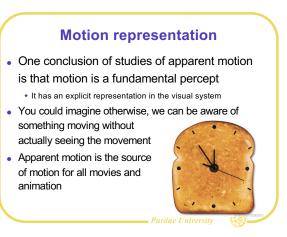


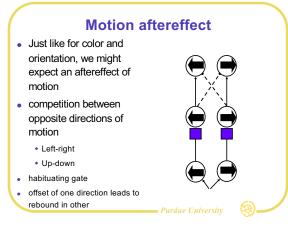




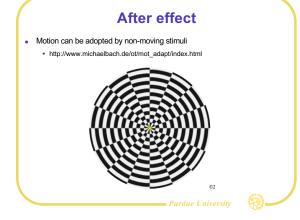


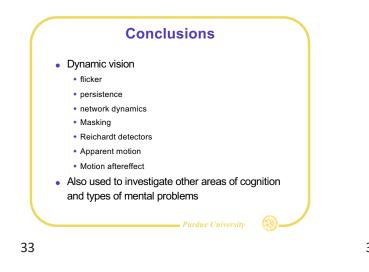








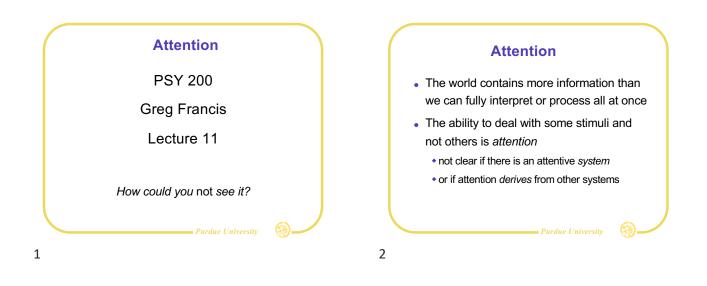






- Attention
- What is attention?
- What does it do?
- CogLab on Simon Effect due.
- How could you not see it?

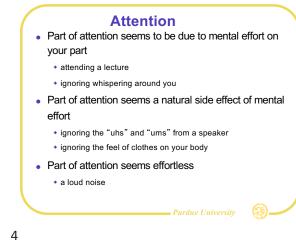
€)-



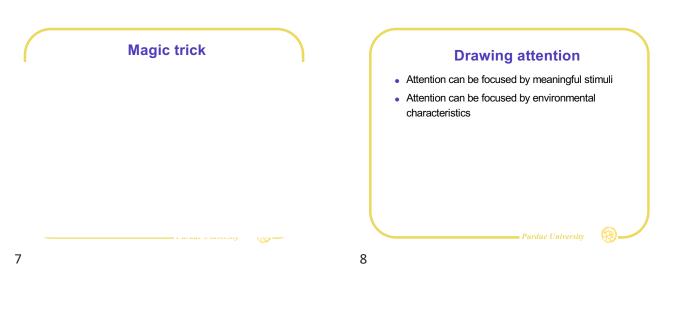


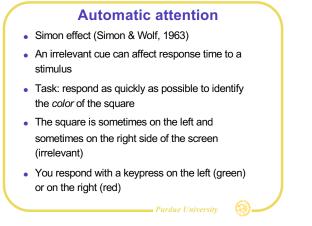
 Magic trick

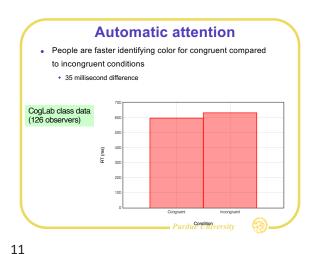
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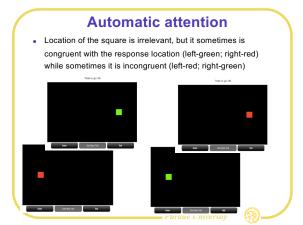


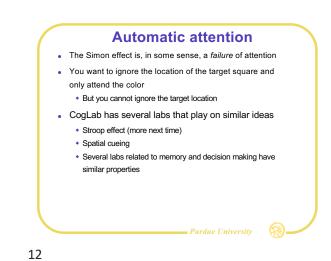










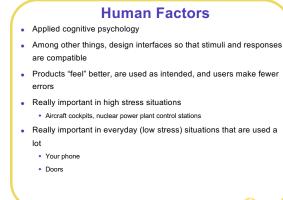


## **Automatic attention**

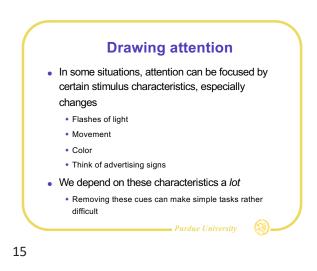
- These kinds of effects are small (~50 ms), but they matter a lot
- Consider the remote control and on-screen channel guide provided by my cable provider
- To move the "cursor" up on the screen, I press the "+" button the right side
- The effect on the screen is to go "up" one line, but that is to a channel with a *lower* number!



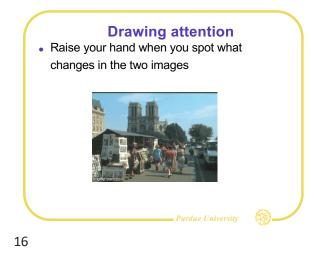




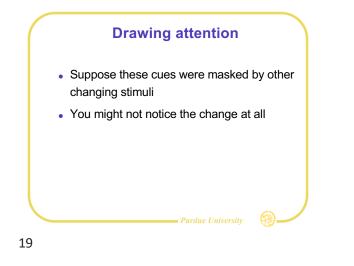
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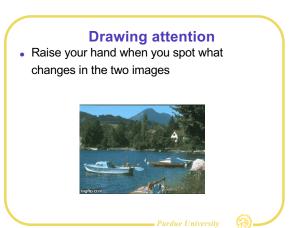


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21



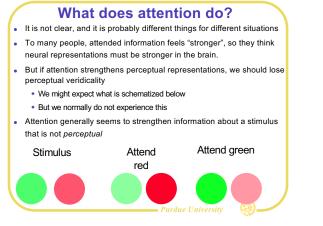
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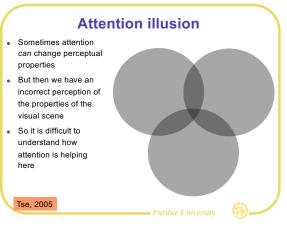


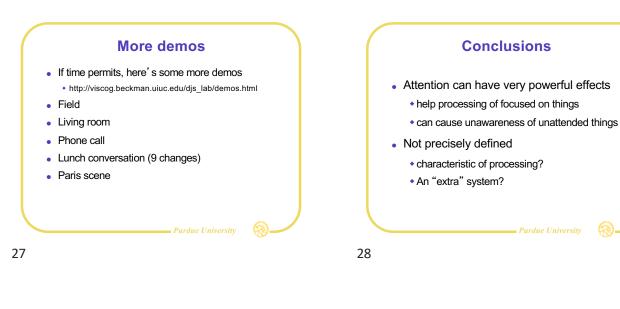
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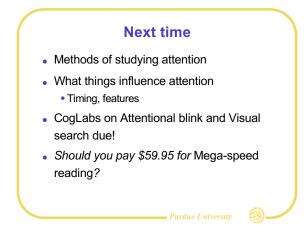
## Attention

- Masking the changes makes it difficult to identify the changed parts of the image
  - Suggests that you do not actually "see" the entire image with each presentation
- Attention seems to be *necessary* to detect stimulus changes
- Explains how people can "look" but not "see"
  - walking into doors
  - driving into trains
  - detecting changes on a radar screen
  - why magicians use flashes of light university

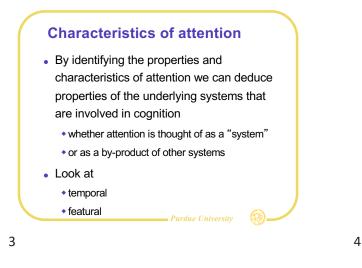


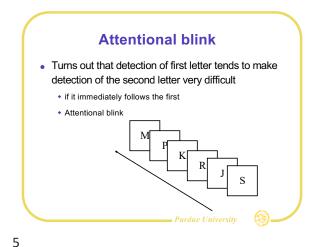


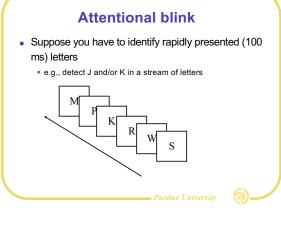


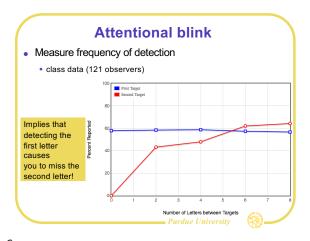


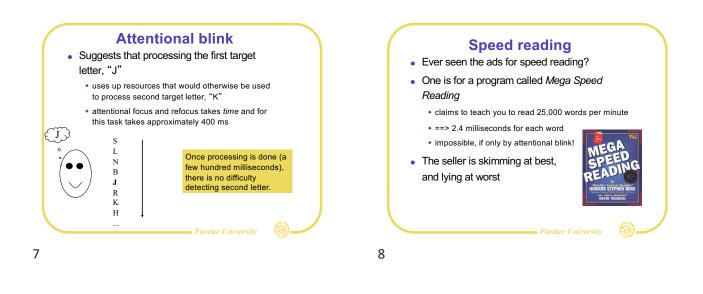


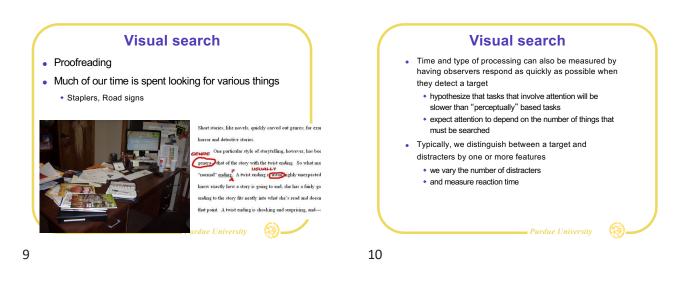


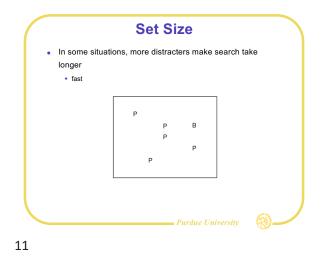


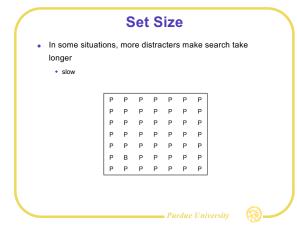


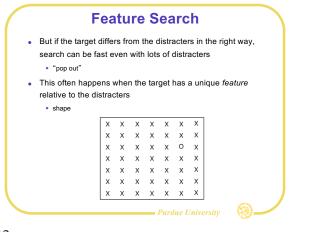








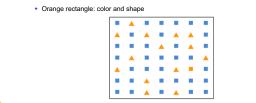






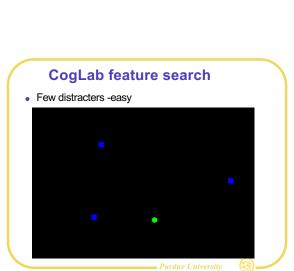




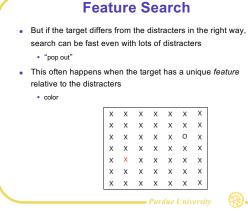


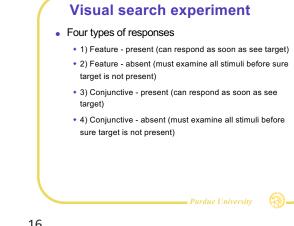
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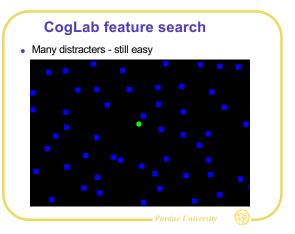






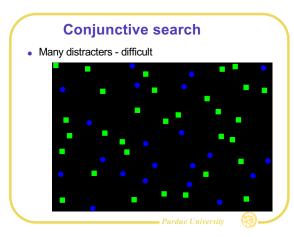


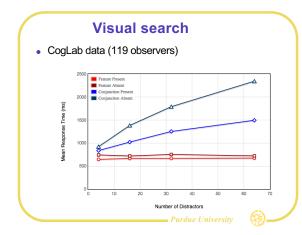


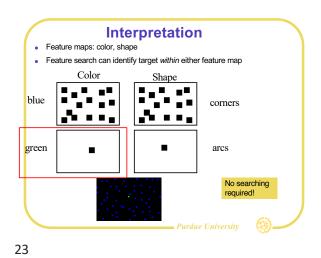


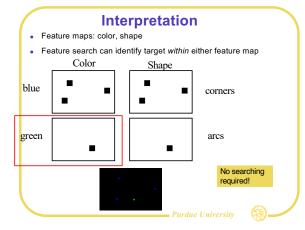


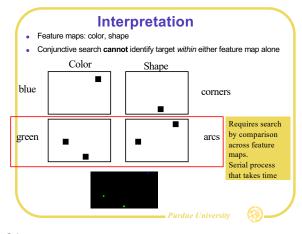


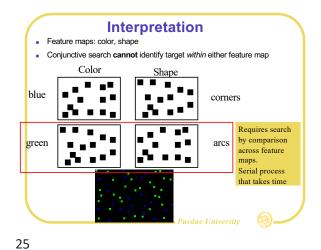


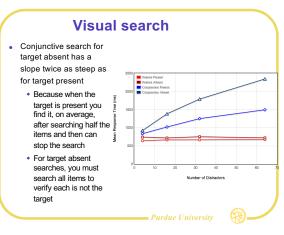


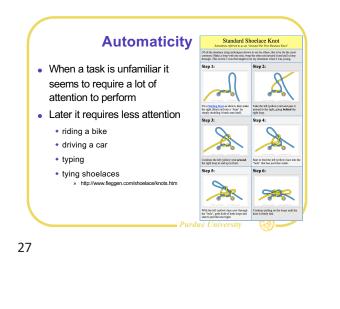


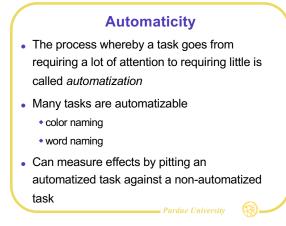




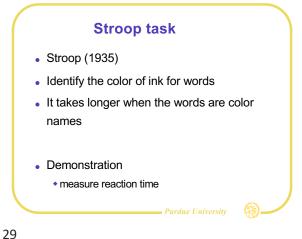






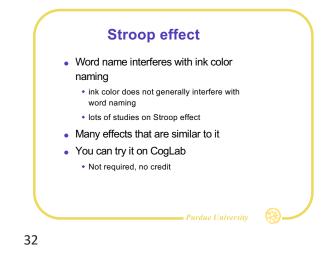




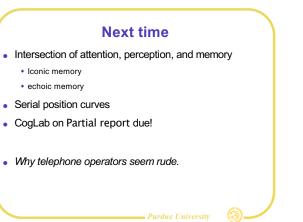


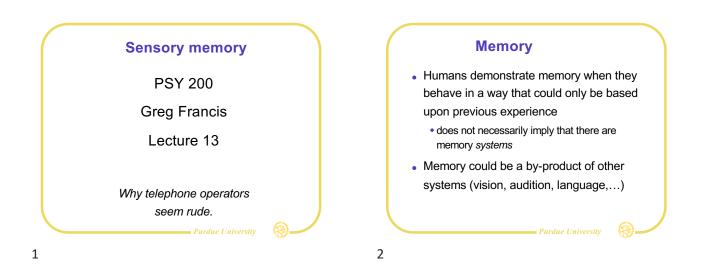
blue green red yellow red blue Stroop effect green yellow red blue green red yellow red blue green yellow red blue green red yellow red blue green yellow red Stroop effect St

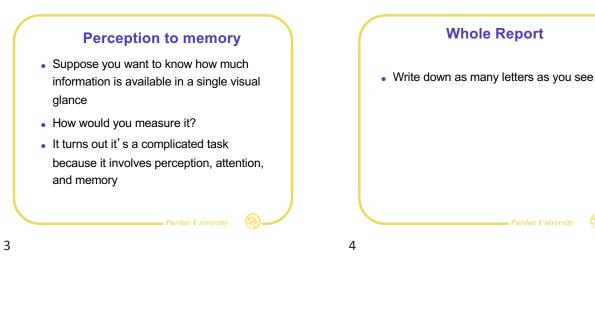


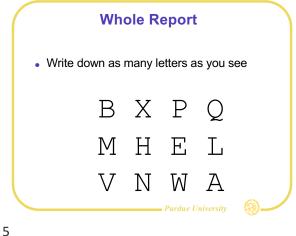


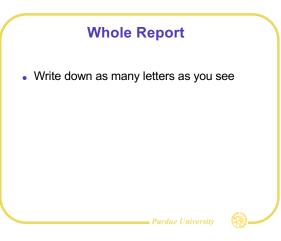
**Explanation** Conclusions · Word reading is well practiced Methods of studying attention especially among college undergraduates attentional blink visual search • so it occurs quickly and is automatic Stroop task · Color naming is unpracticed, so it occurs Characteristics of attention slowly and requires attention timina role of perceptual features With two tasks, both trying to report on a color Automaticity the automatic one tends to mess up the unpracticed one, it takes more mental effort (and time) to do the unpracticed task 33 34

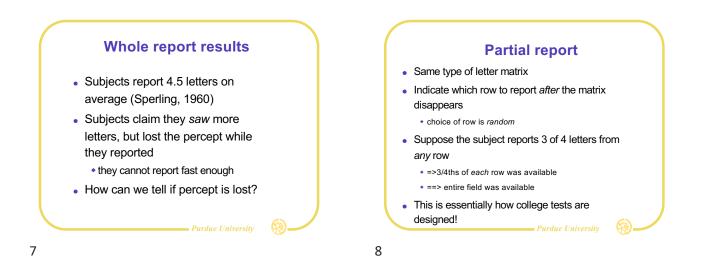


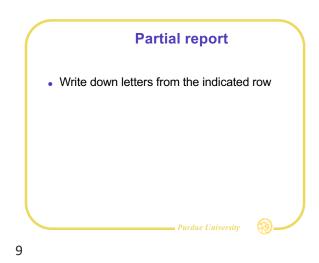




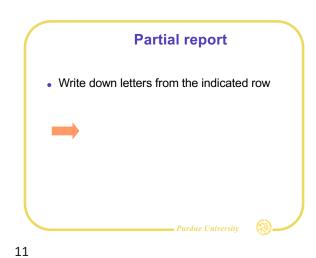








Partial report • Write down letters from the indicated row STYI RFCQ ZEVN Purdue University

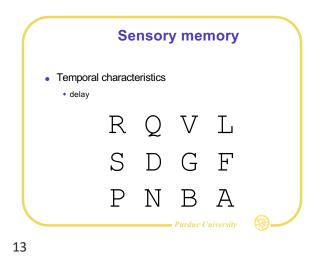


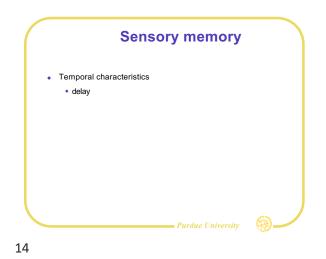
 Sensory memory

 • Temporal characteristics

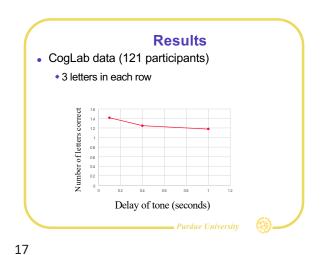
 • delay

Purdue University

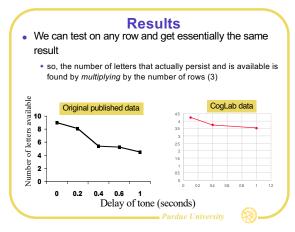


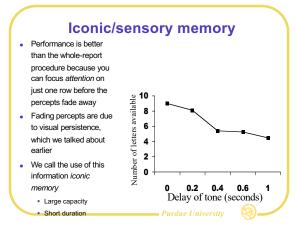


Sensory memory • Temporal characteristics • delay Purdue University

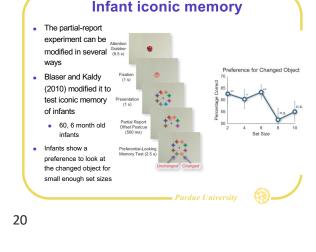


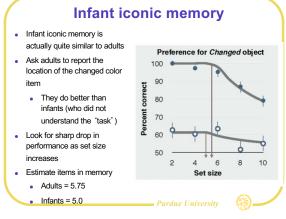
Purdue University



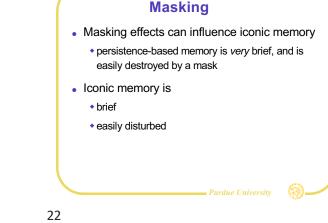


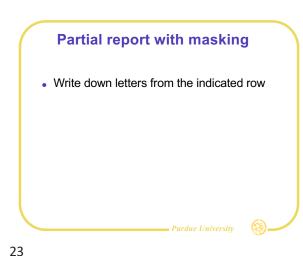


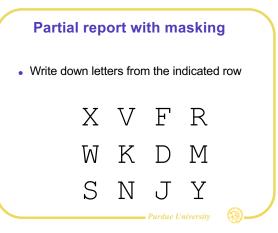


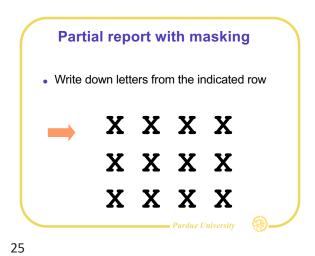


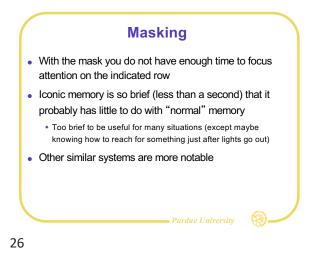








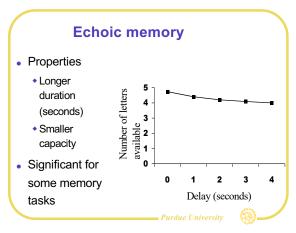




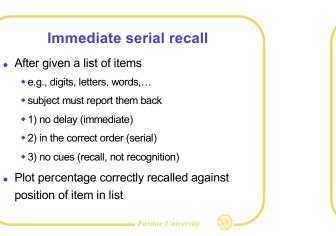
Echoic memory • Other senses have a similar type of persistence or sensory memory F H V B W D E X Purdue University

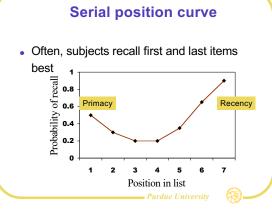


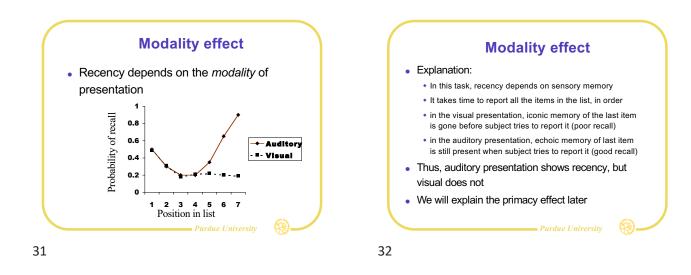
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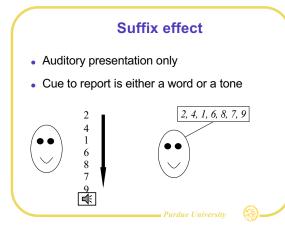


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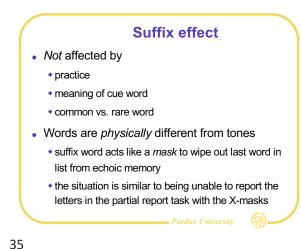


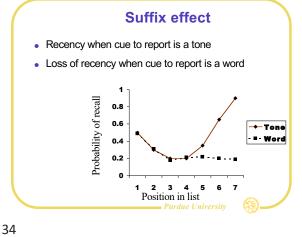




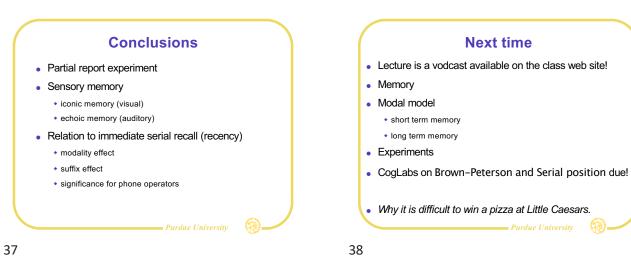


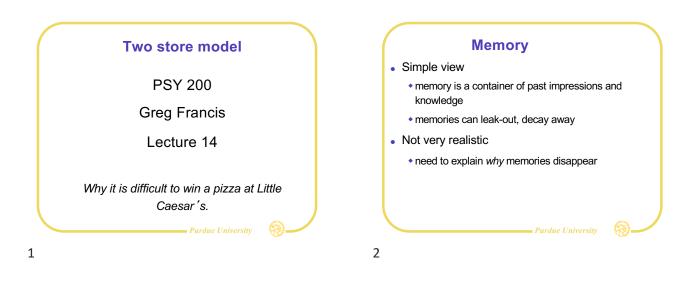


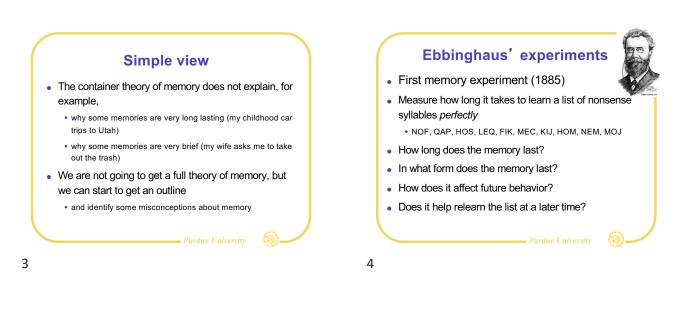


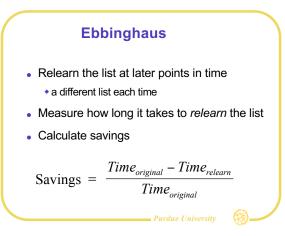


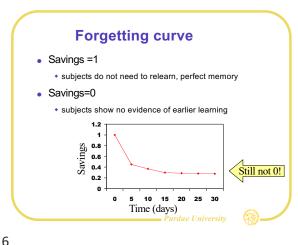


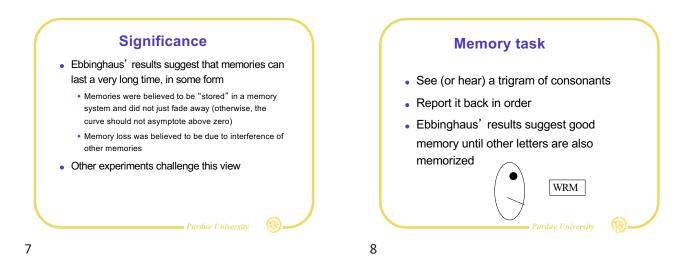


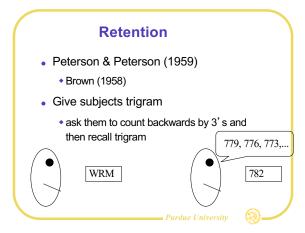




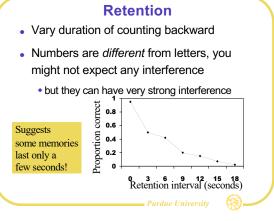


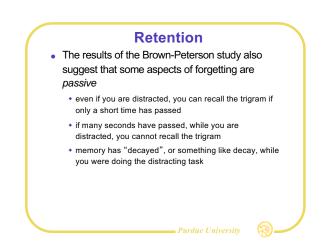


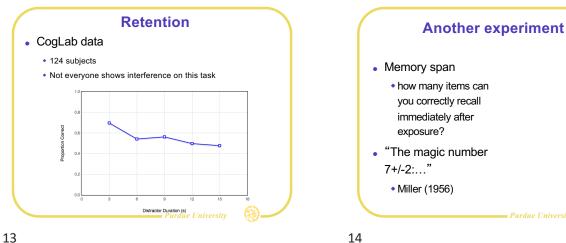


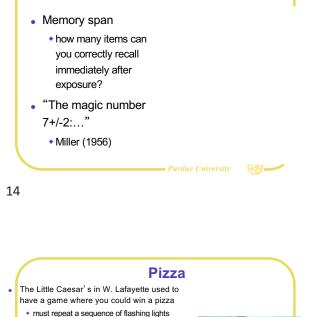


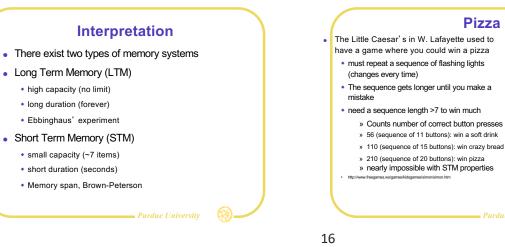


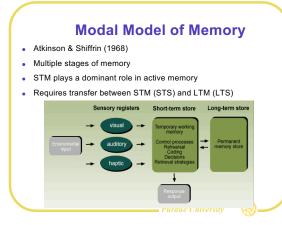




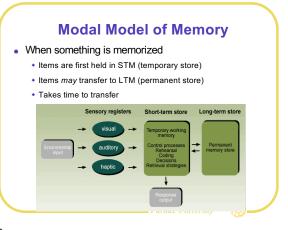


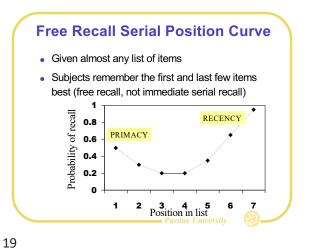


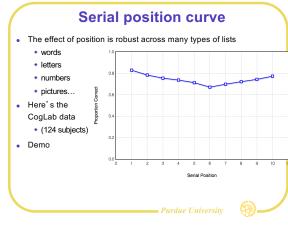


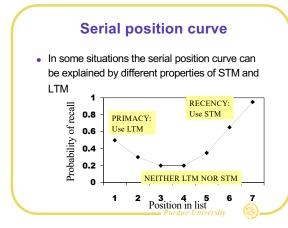










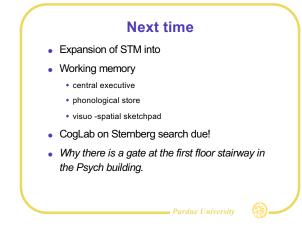


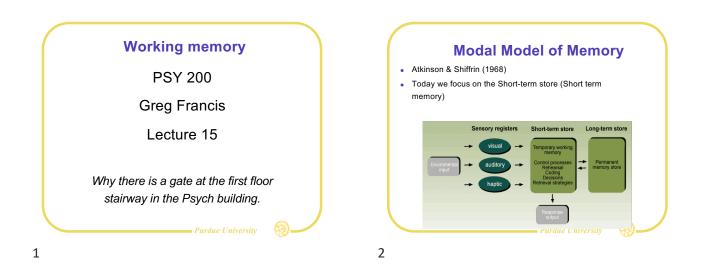
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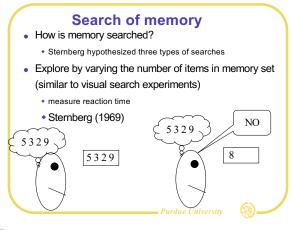


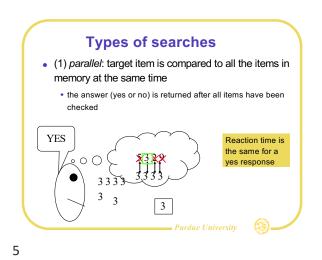
- Short Term Memory (STM)
- Long Term Memory (LTM)
- STM / LTM distinction is one of the strongest conclusions of cognitive psychology
- Accounts for quite a bit of data
- Many details are unresolved

22

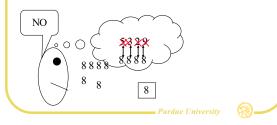


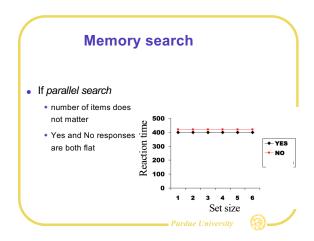


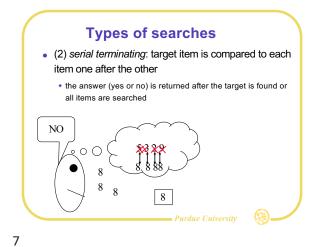


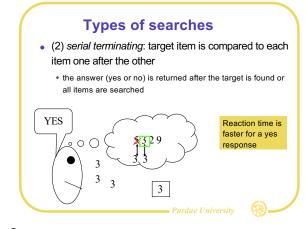


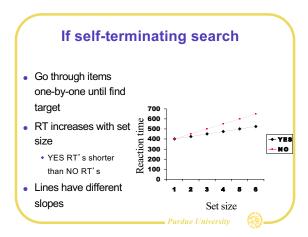




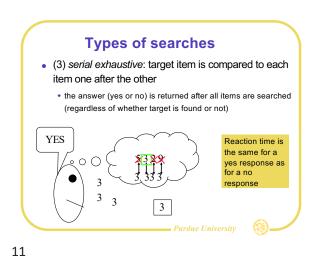






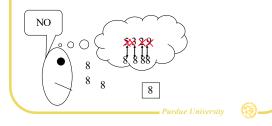


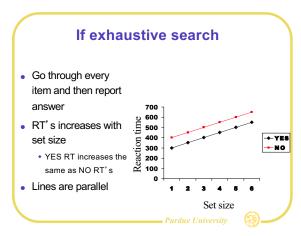


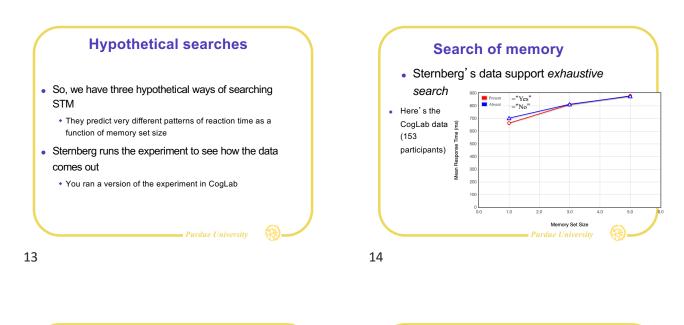


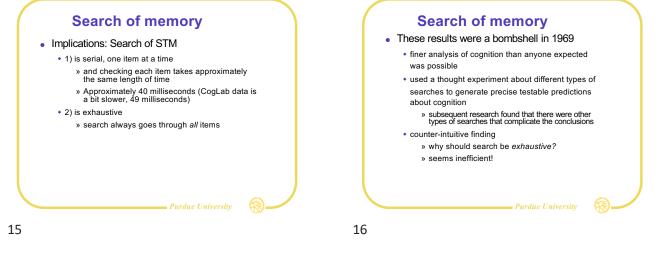


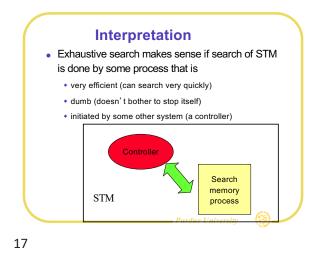
- (3) serial exhaustive: target item is compared to each item one after the other
- the answer (yes or no) is returned after all items are searched (regardless of whether target is found or not)

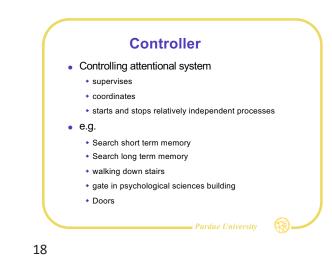


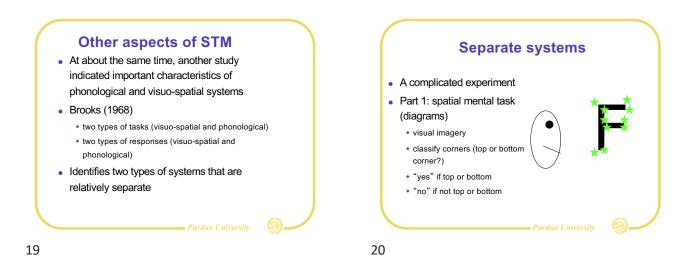


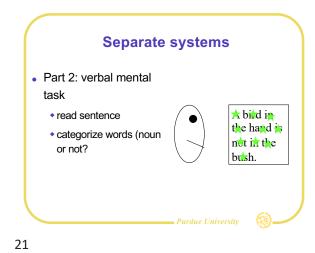


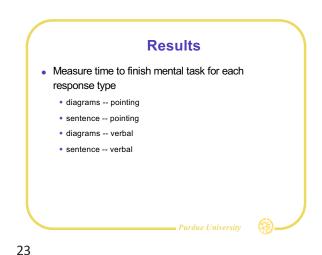


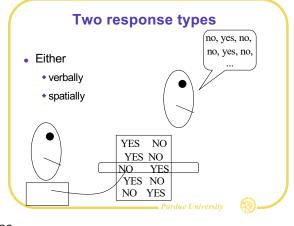


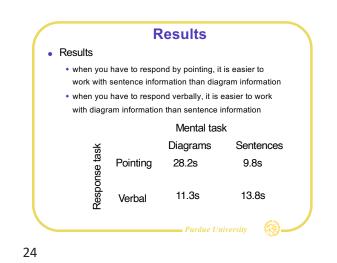


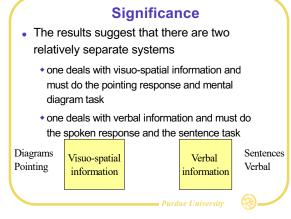


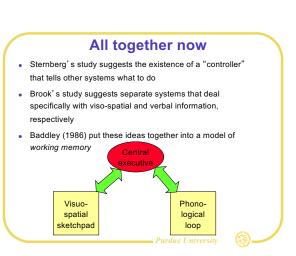




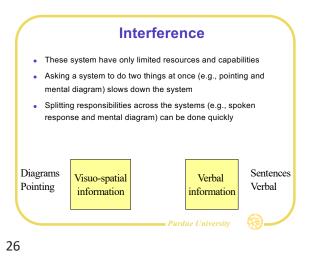


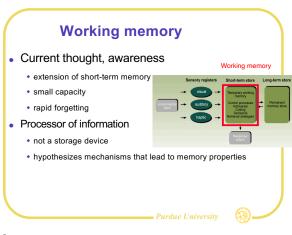


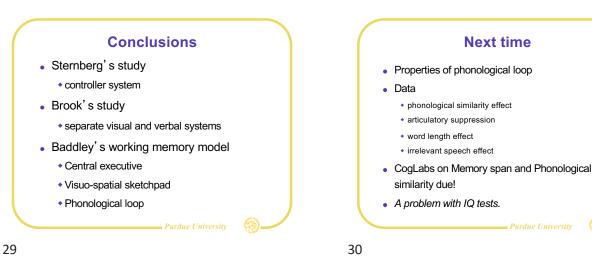


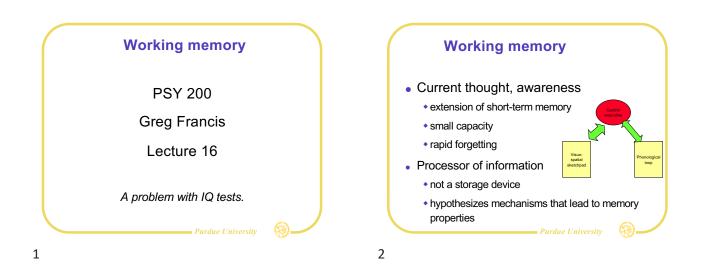


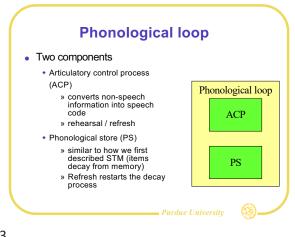
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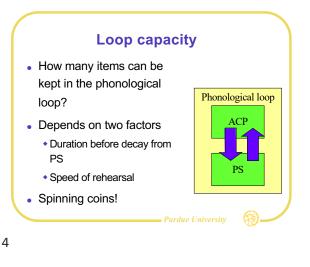


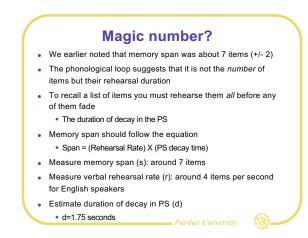


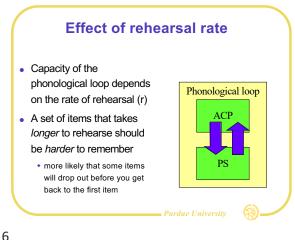


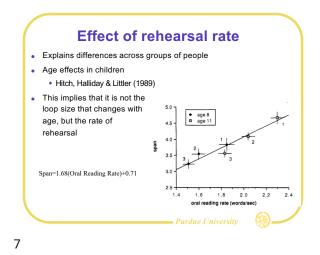


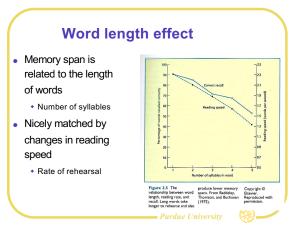


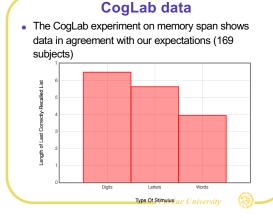




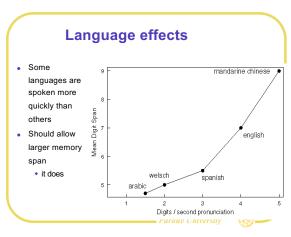






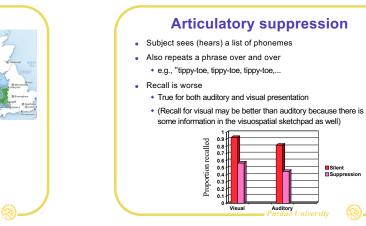


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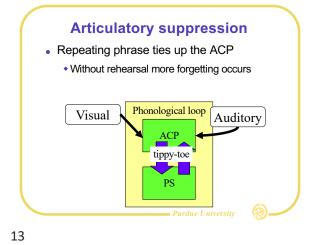


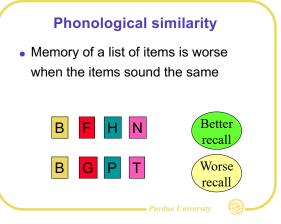
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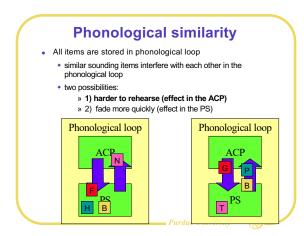


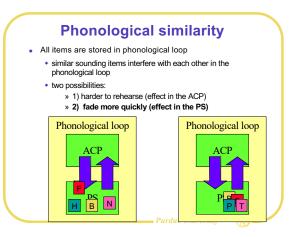


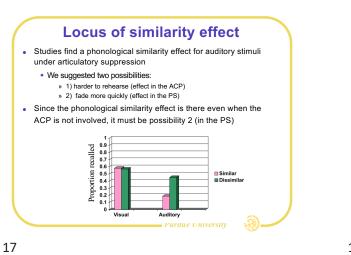
- Part of the exam checks memory span
  - and the slower rate of speech in Welsch partly explains the difference
  - bilingual Welsch students tested in English got better scores than when tested in Welsch

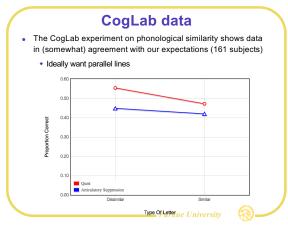


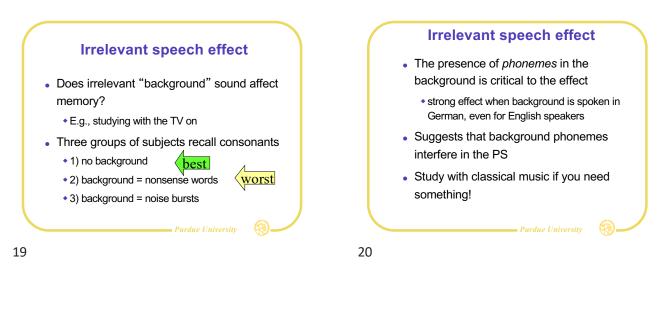


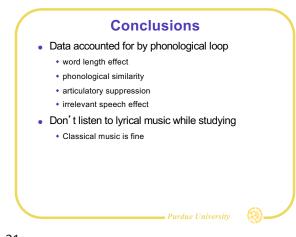










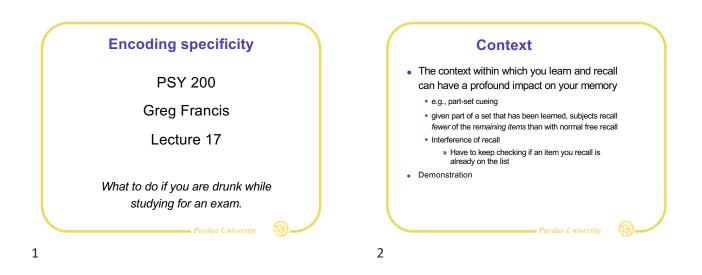


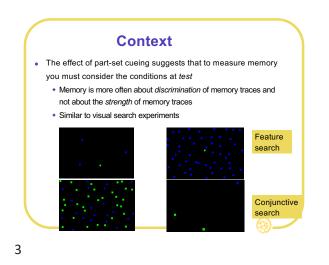


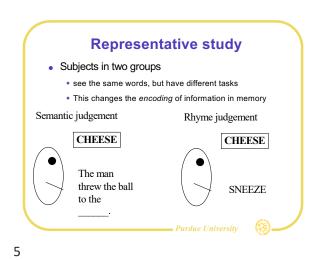


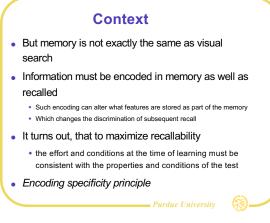
- Review for Exam 2
- After exam 2
- Encoding specificity
- CogLab on Encoding specificity due
- What to do if you are drunk while studying for an exam.

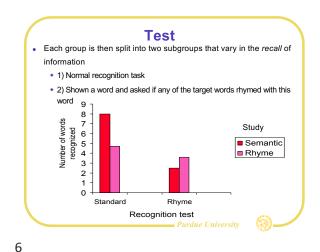
Purdue University

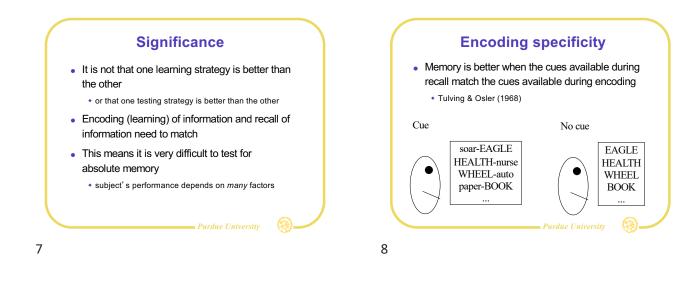


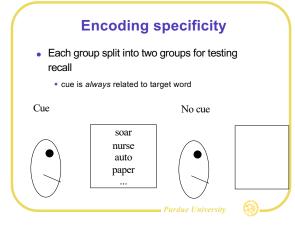


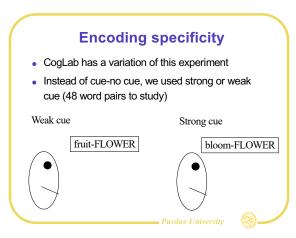


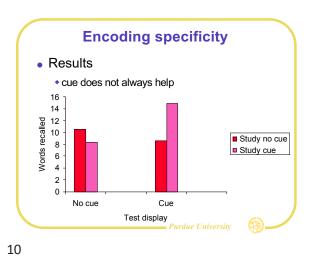


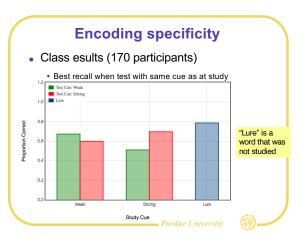


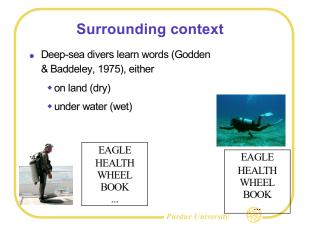




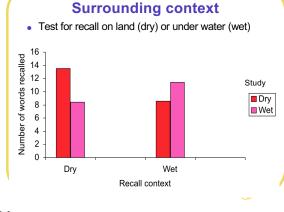




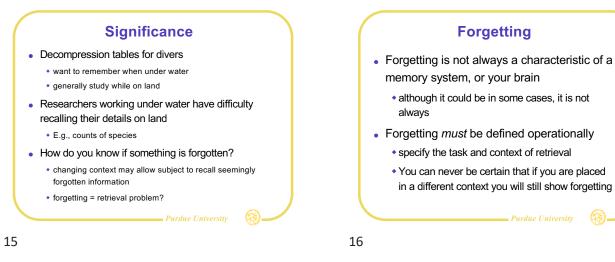


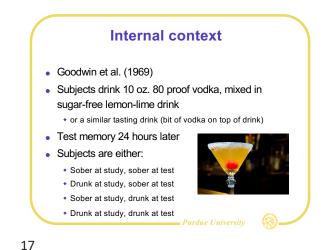


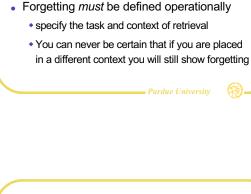


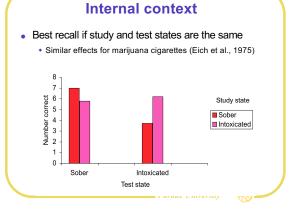


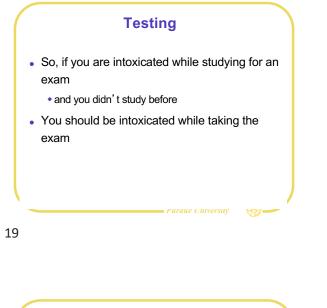
Forgetting

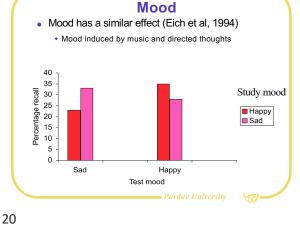




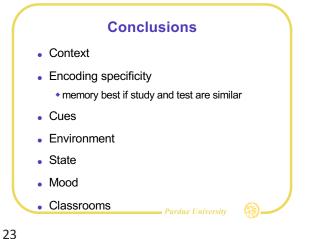


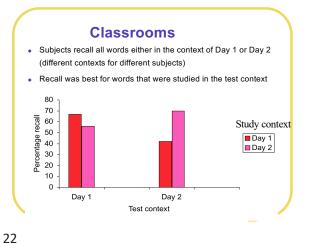


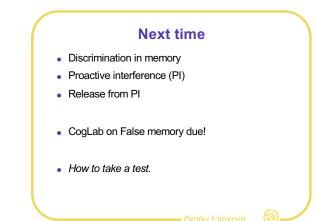




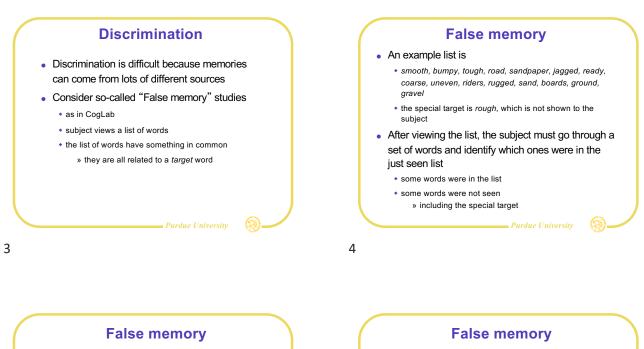


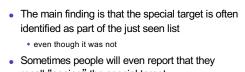












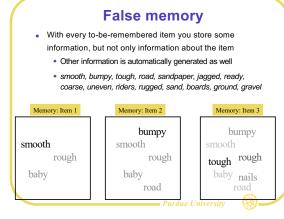
- recall "seeing" the special target · but this is impossible because it was never shown
- CogLab data (163 participants) • Type of selected items Percentage of recalls In original list 78.5 • Normal distractor (not in list) 7.9 • Special distractor (not in list) 78.5
- 5

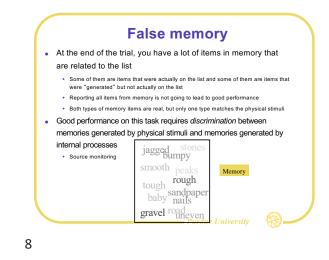
- These types of findings suggest that our memories are
  - not necessarily accurate, we can remember things that never occurred
  - able to be manipulated, to a certain extent, I can make you have certain memories

Purdue University

· Why does the false memory effect happen?

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6
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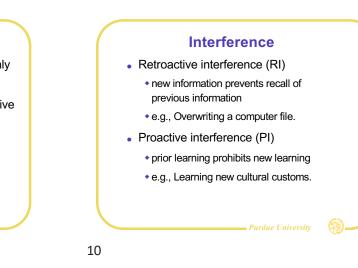


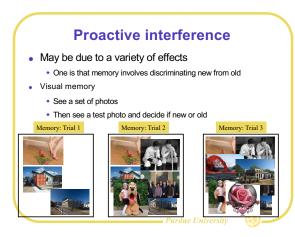


Discrimination
Good memory recall usually requires not only recall of an item from memory
You also must identify the correct item relative

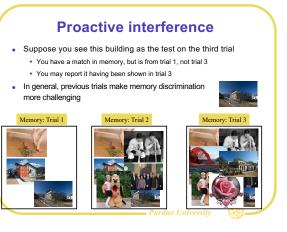
Purdue University

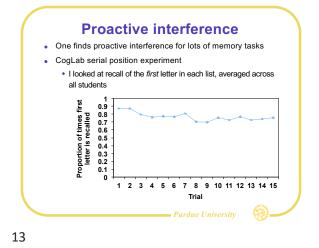
- to the appropriate context or time frame
  - The current trial
  - The context of the experiment
  - Relative to an earlier event
  - At a particular moment in time

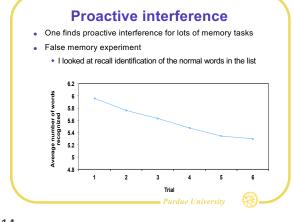


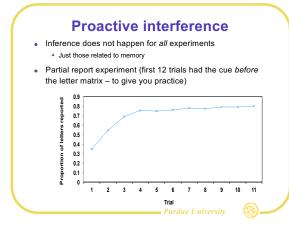


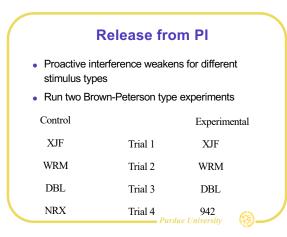




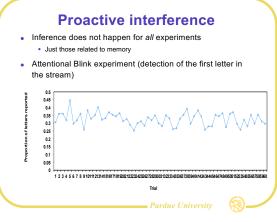




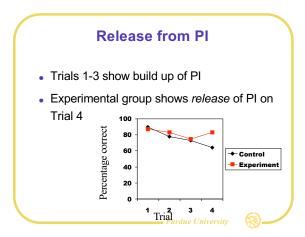


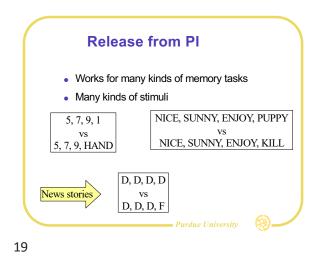


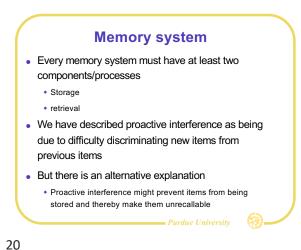


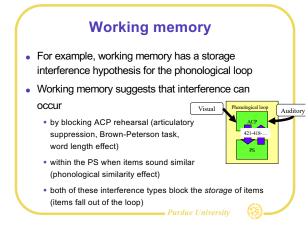




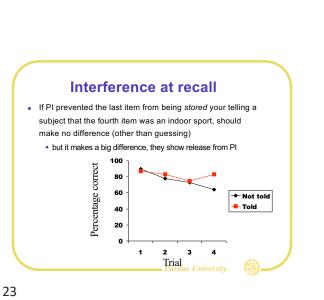


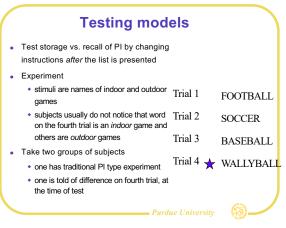


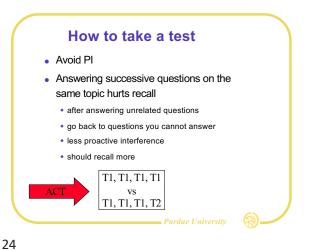


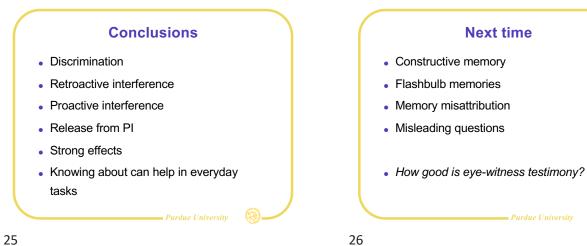




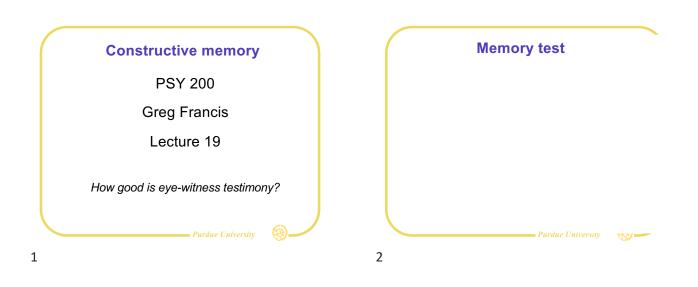


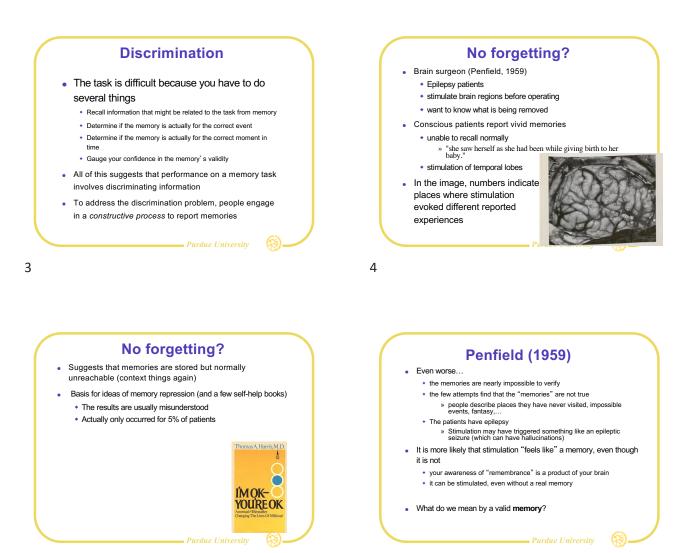






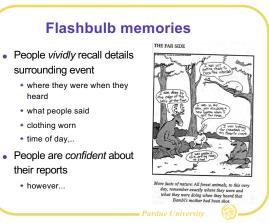
## Prof. Greg Francis

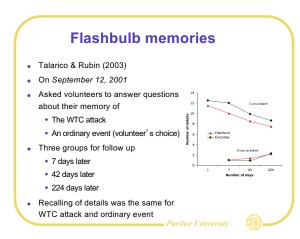


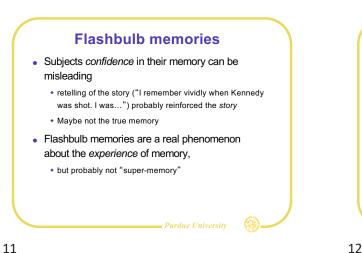


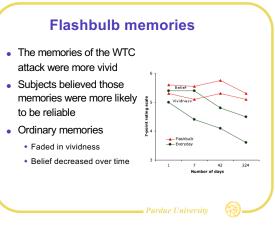
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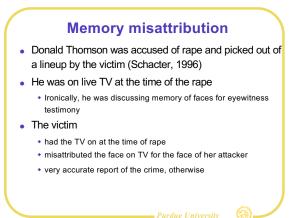










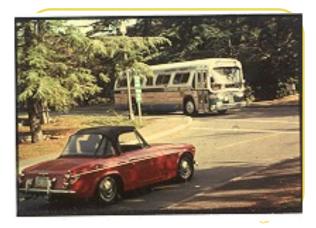








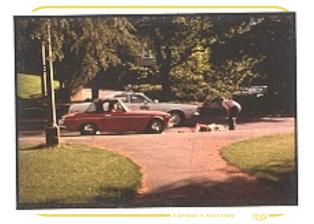








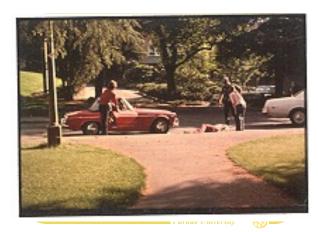




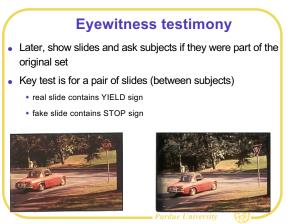


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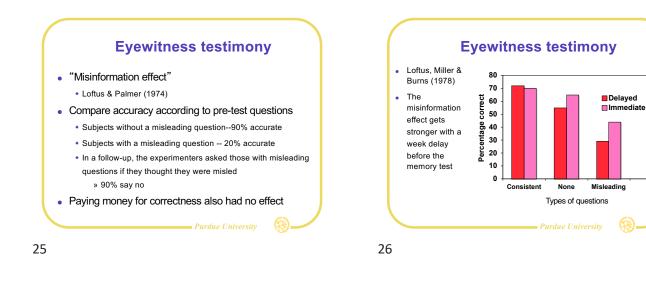


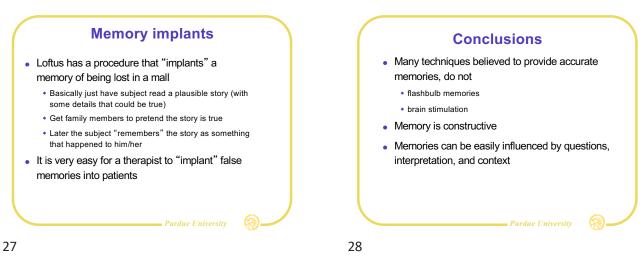


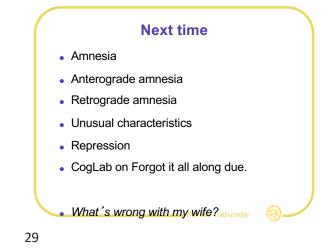
Purdue University

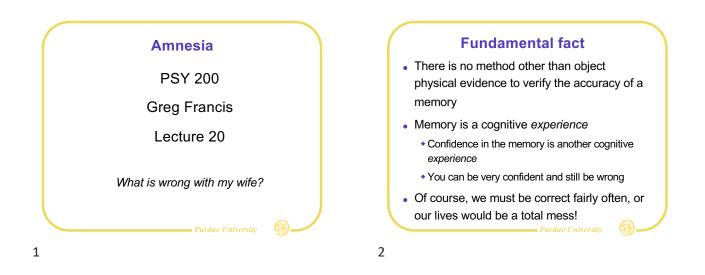
- Did you see a bicycle?
- Did you see the taxi cab?
- Did you see if the policeman wrote anything down?

- Questions
- Did the bus, which came by, come from the left or the right?
- Did another car pass the Red Datsun while it was at the intersection with the stop sign?



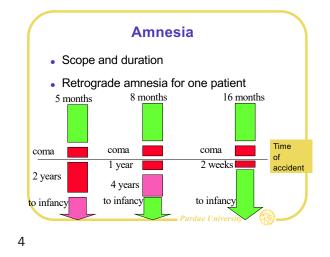


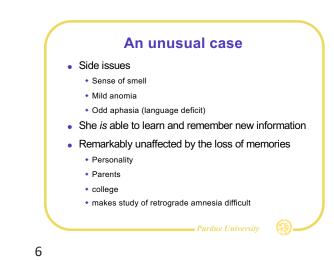


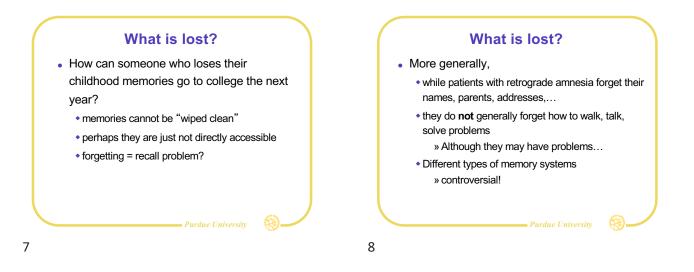


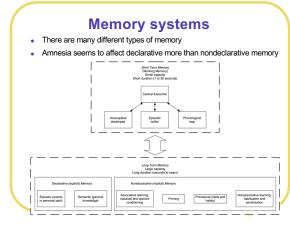


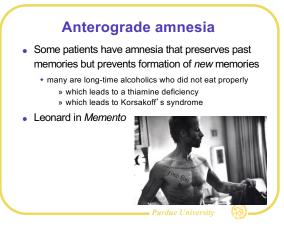




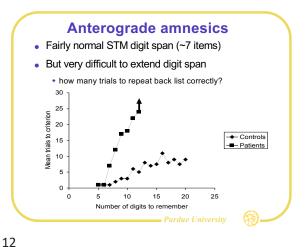


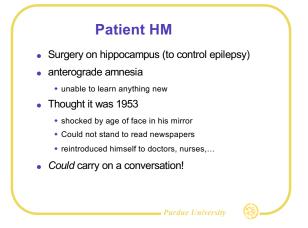


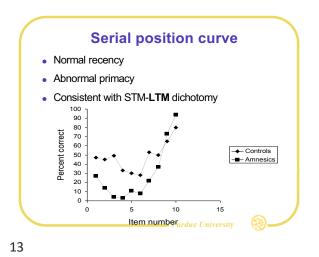


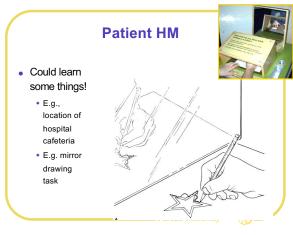


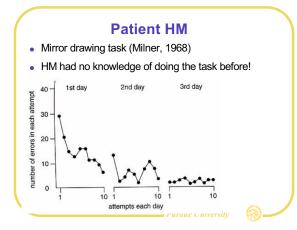
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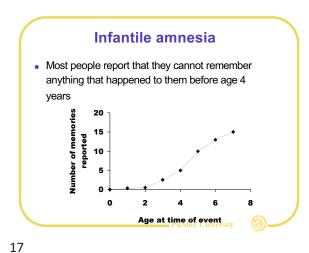


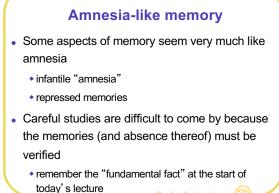




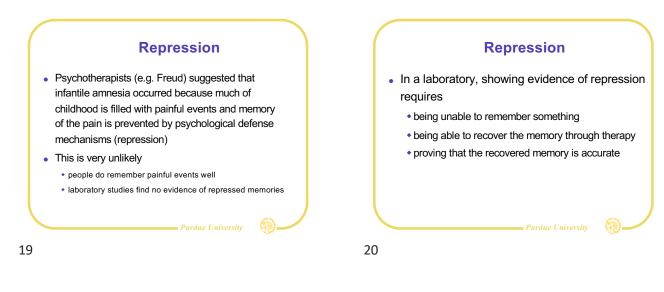


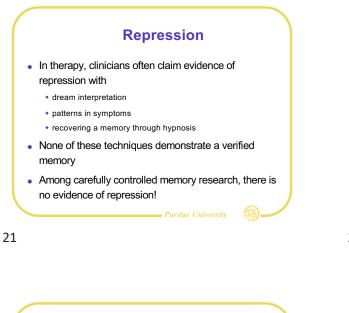


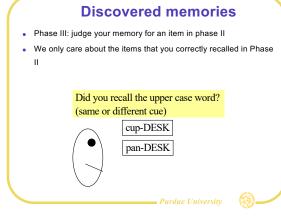


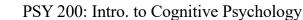






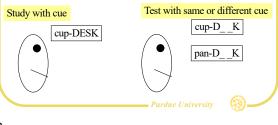


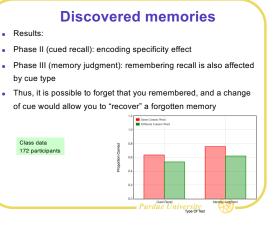




## Discovered memories

- However, it is possible for information that was once known to be forgotten and then (re)discovered
- CogLab's Forgot it all along experiment demonstrates this property
- Phases I and II are like an encoding specificity experiment







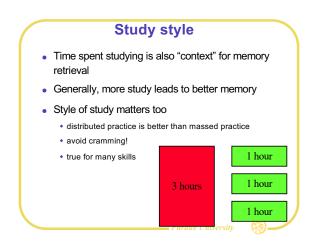
- Retrograde amnesia
- Anterograde amnesia
- Learning in anterograde amnesics
- Infantile amnesia
- Repression

## **Next time**

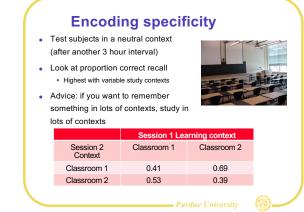
- Encoding specificity
- Levels of processing (CogLab due!)
- Judgments of learning
- Practice testing
- · Learning styles
- How to improve your memory without spending \$20.

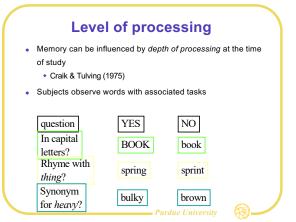


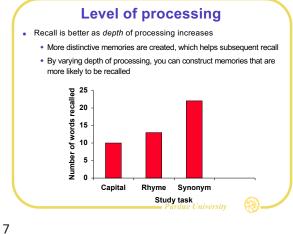


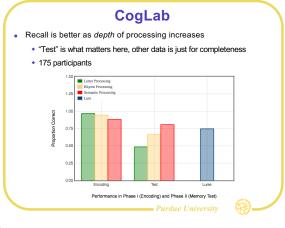












Intention

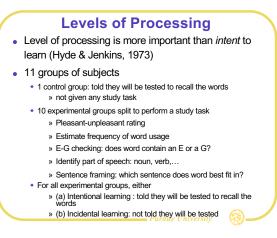
Incidental

Intentional

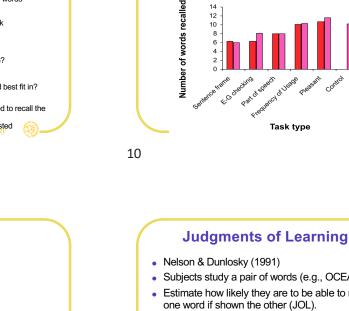
· Recall (out of 24 words) varies a lot with task

Not much variation with intention to learn

8

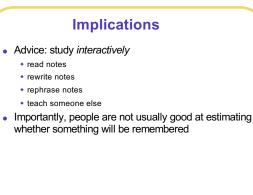


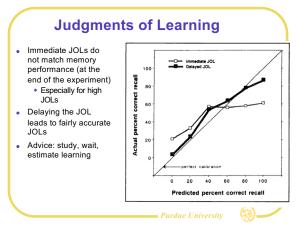




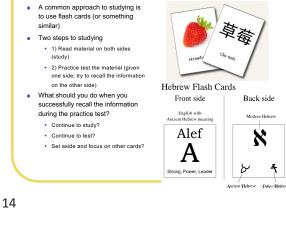
12

 Subjects study a pair of words (e.g., OCEAN – TREE) . Estimate how likely they are to be able to remember · Given OCEAN, how likely to remember the associated item later? This is the subject's estimate of their ability to use LTM Make judgment either · Immediately after studying the pair · Delayed to later in the experimental trials Note: students studying for an exam often use the immediate approach for a JOL to decide if they need to continue studying

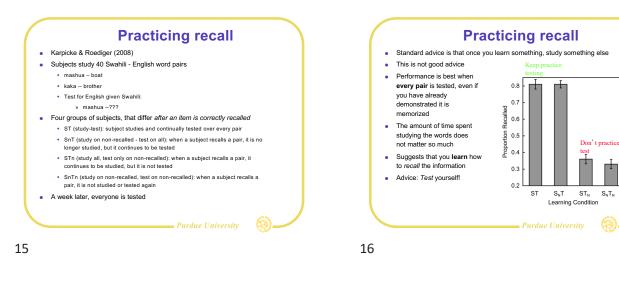


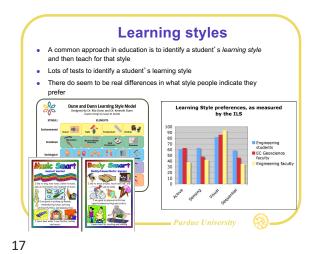


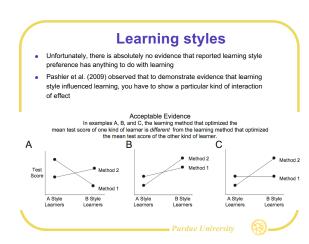




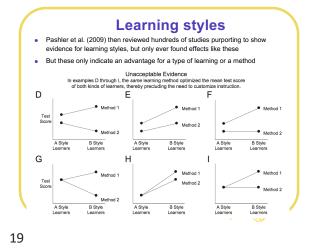
**Practicing recall** 







S<sub>N</sub>T<sub>N</sub>

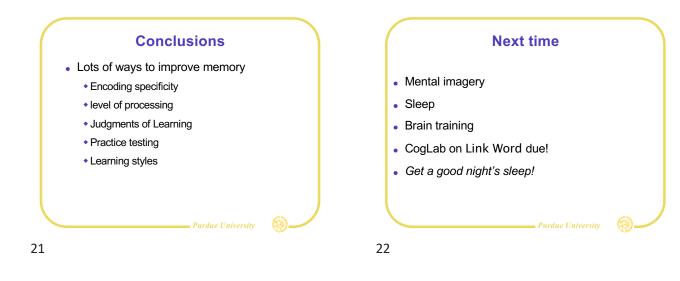


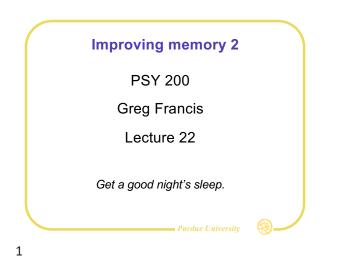
## Learning styles Why is the idea popular? It fits with the American ideal of everyone being capable of learning if given the chance (no child left behind) It allows parents (and students) to blame the educational system for failure rather than lack of motivation or ability It lends itself well to statistical quirks of finding "just the right method" for a given student It's a generalization of the experience that a

given student benefits from a new explanation of

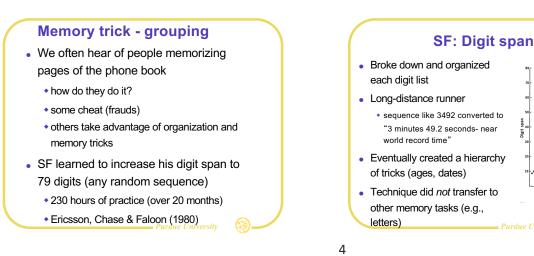
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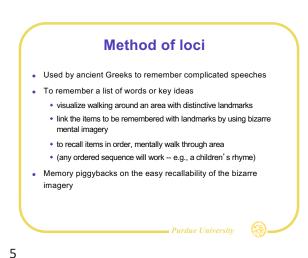
material

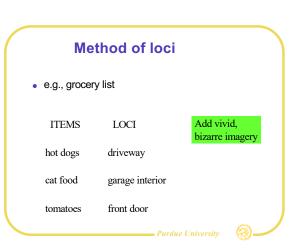




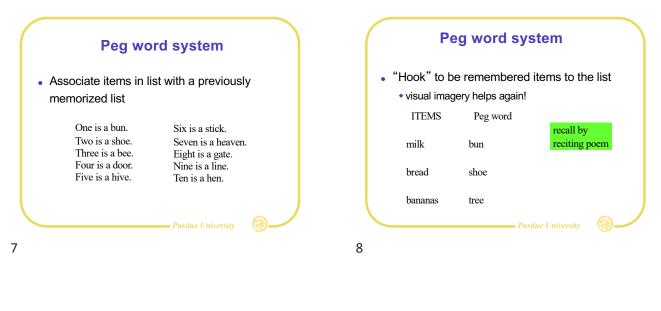




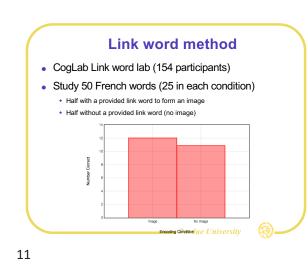


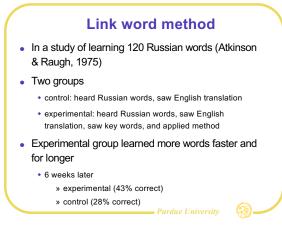


tice (5-day blo

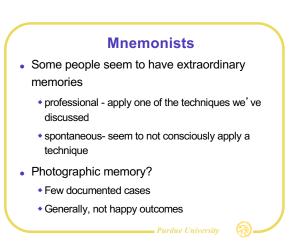


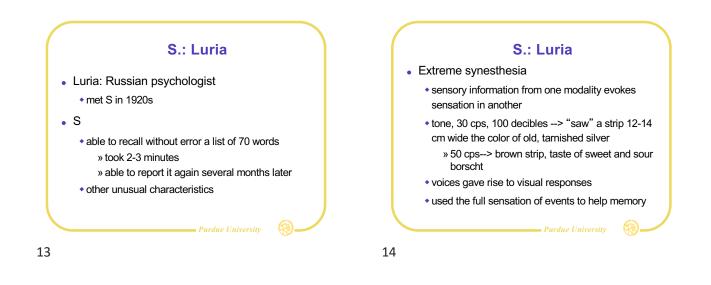






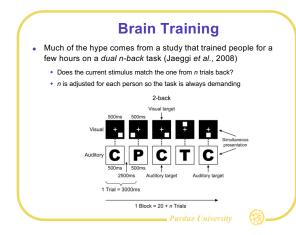




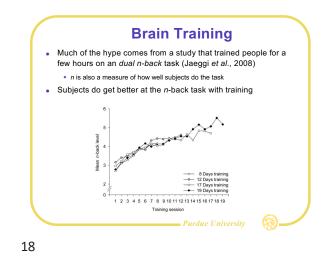


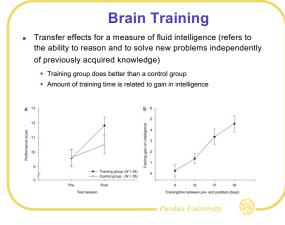












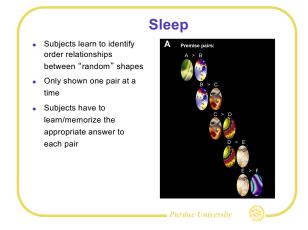


- In October 2014, a group of memory researchers released a statement with the following summary:
  - We object to the claim that brain games offer consumers a scientifically grounded avenue to reduce or reverse cognitive decline when there is no compelling scientific evidence to date that they do. The promise of a magic bullet detracts from the best evidence to date, which is that cognitive health in old age reflects the long-term effects of healthy, engaged lifestyles. In the judgment of the signatories below, exaggerated and misleading claims exploit the anxieties of older adults about impending cognitive decline. We encourage continued careful research and validation in this field.
- You should be similarly skeptical about claims for improving attention, perception, and other mental capabilities
  - Playing video games does not seem to improve your attention or perception
- You can improve performance on specific tasks, but that does not typically transfer to other tasks

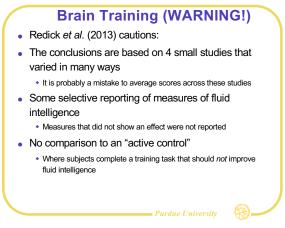
Purdue University

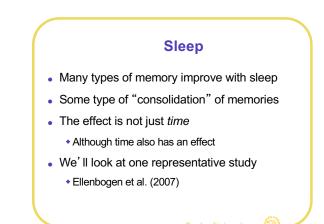
You can make yourself smarter by learning new information

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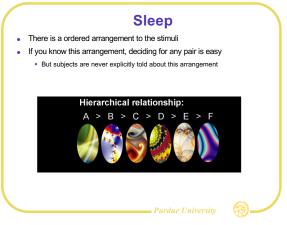


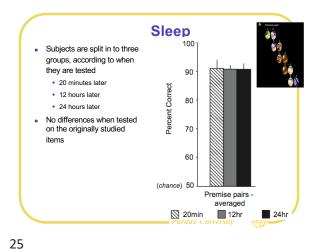


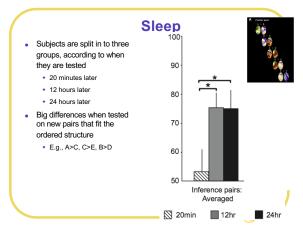


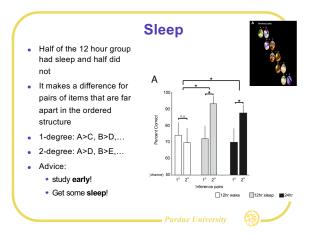




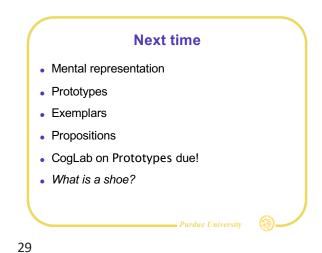


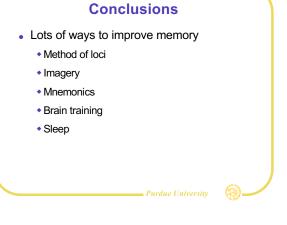




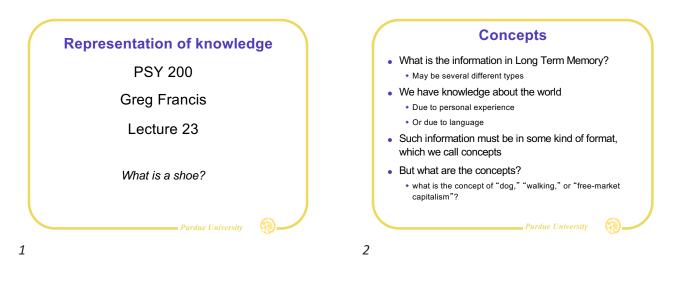


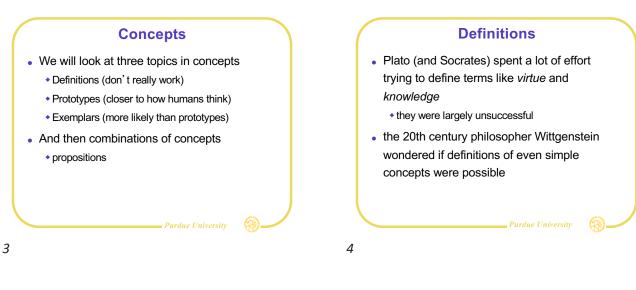




















- Consider the concept shoe, you might define it as Webster's Dictionary does
  - A covering for the human foot, usually made of leather, having a thick and somewhat stiff sole and a lighter top.
  - Anything resembling a shoe in form, position, or use.
- But now consider some situations and decide if they are really shoes
  - a shoe filled with cement, which cannot be worn
  - a covering worn on the hands of a person without legs who
  - walks on his hands
  - And this? →

# Definitions

- The difficulty is the same one that Plato and Socrates had trying to define *virtue* 
  - for any definition you come up with, I can find examples that do not seem to fit the definition
- But we all know what a shoe is
  - so our knowledge of this concept must not be based on some precise definition
- Note, scientists can (sometimes) create precise definitions (e.g., a dog is defined by a DNA pattern or by mating abilities)
  - but the definition is somewhat arbitrary

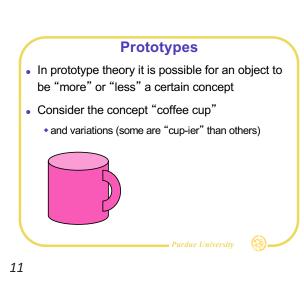


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#### **Prototypes**

- Perhaps what defines a concept is similarity among its members
  - there may be no absolutely necessary characteristics
  - there may be no absolutely sufficient characteristics
- Prototype theory supposes that similarity is judged relative to a prototype example of the concept
  - e.g., an ideal, average, or most frequent version of the concept

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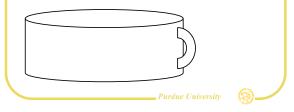
# be "more" or "less" a certain concept Consider the concept "coffee cup"

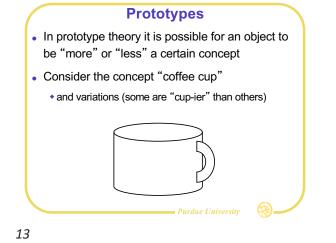
Prototypes
 In prototype theory it is possible for an object to

10

# **Prototypes**

- In prototype theory it is possible for an object to be "more" or "less" a certain concept
- Consider the concept "coffee cup"
  - and variations (some are "cup-ier" than others)





**Prototypes** 

Posner & Keele (1968): learning category names for

Discriminate two sets of random dot patternsEach pattern is a variation of one of two prototype

· Lots of experiments suggest the role of

prototypes

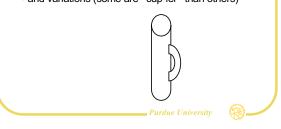
patterns

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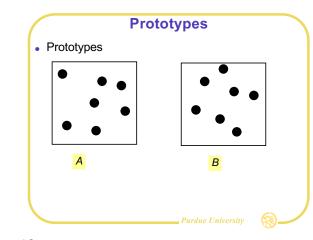
random dot patterns

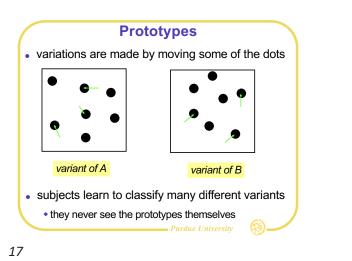
# **Prototypes**

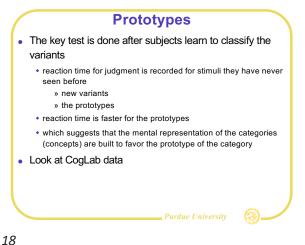
- In prototype theory it is possible for an object to be "more" or "less" a certain concept
- Consider the concept "coffee cup"
  and variations (some are "cup-ier" than others)

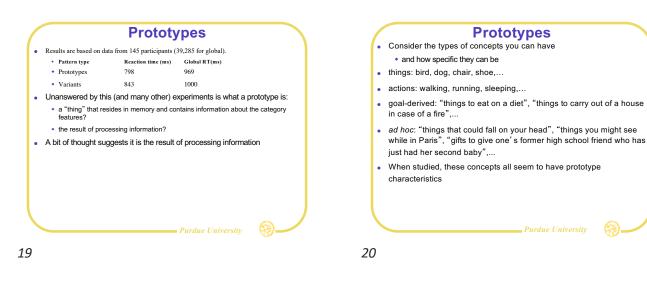


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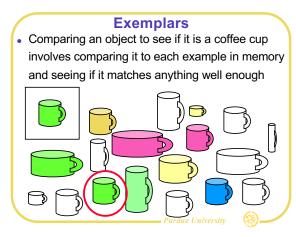




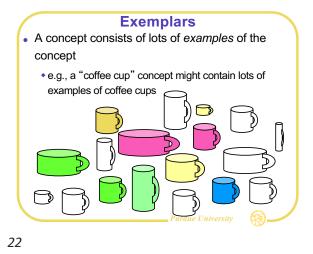


Prototypes
We can generate new concepts from old concepts
it's inconceivable that every possible prototype exists ready to be used
some must just be built as they are needed
perhaps even the prototypes for simple concepts like "bird" or "shoe" are also just built when they are needed
A theory that can account for this processing approach is *exemplar theory*

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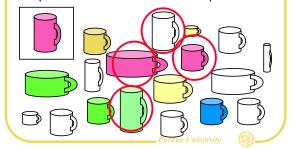


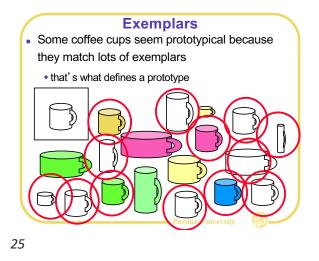
23



#### Exemplars

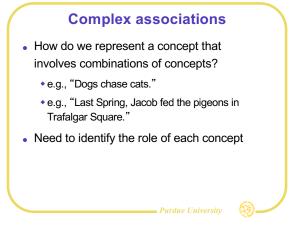
• Even if it is a new object, it may match several exemplars well enough to generate an overall response to indicate it is a coffee cup

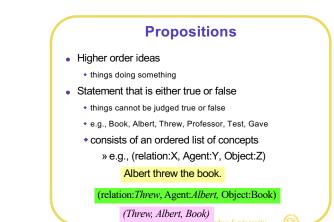




#### **Exemplars**

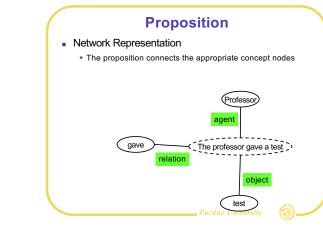
- Unlike prototype theory, exemplar theory also contains information about the variability of examples within a concept
- Thus, we know that pizzas have an average size of 16 • inches but can come in lots of different sizes
- And we know that foot-long rulers have an average size of 12 inches, but essentially no variability in size





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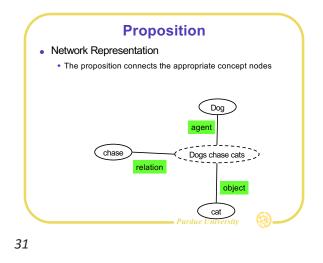
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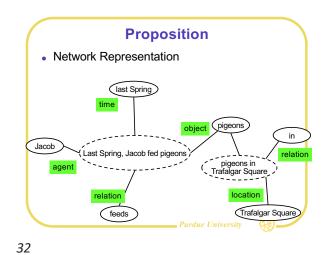




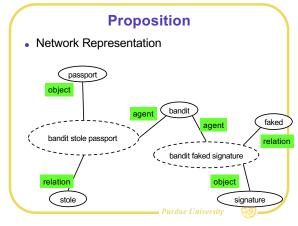
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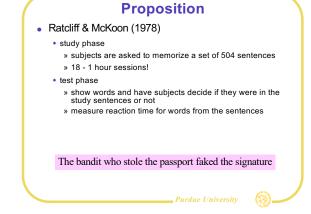
**Proposition**  Network Representation The proposition connects the appropriate concept nodes Albert threw Albert threw the book relation obiect book



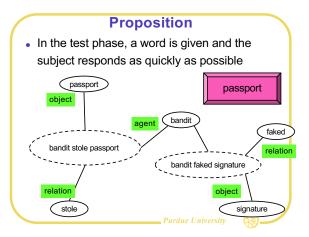


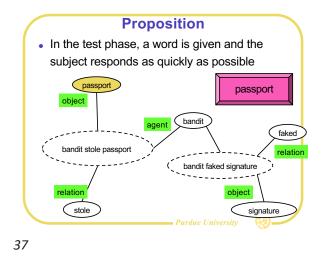
**Proposition** • One way of combining concepts there are also other theories of how to do this • Used a lot in Artificial Intelligence • Do humans represent interactions of concepts with propositions? • Some experimental evidence 33 34

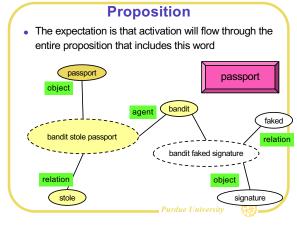


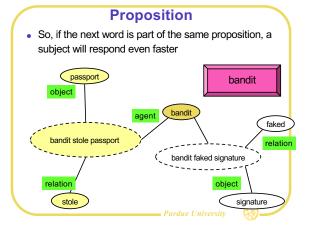




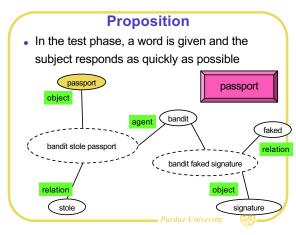


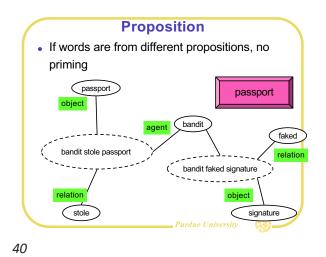


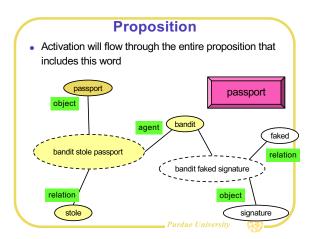


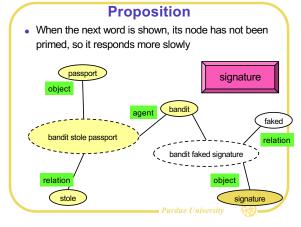






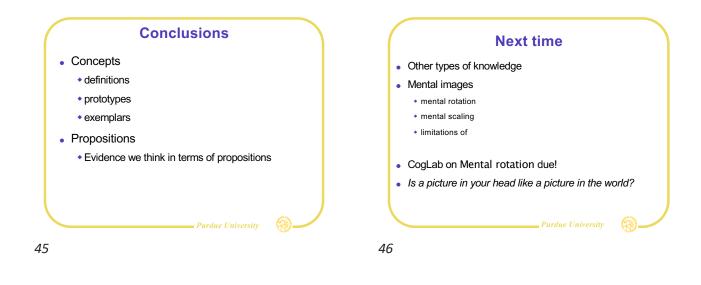


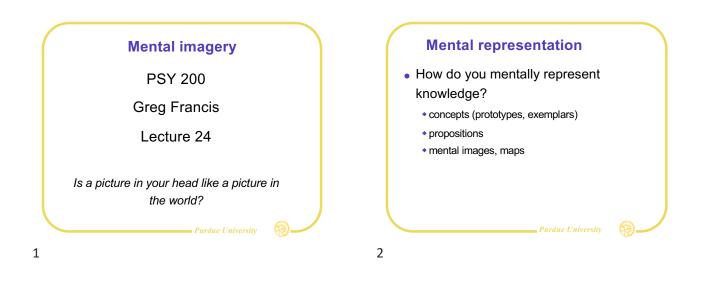


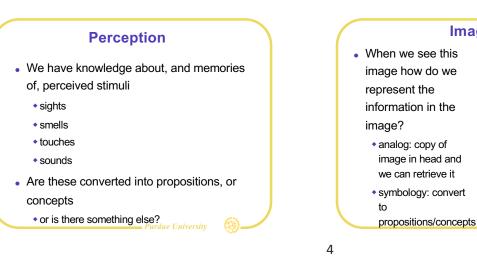






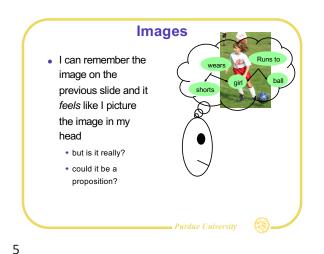


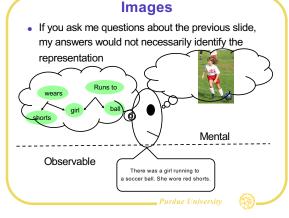


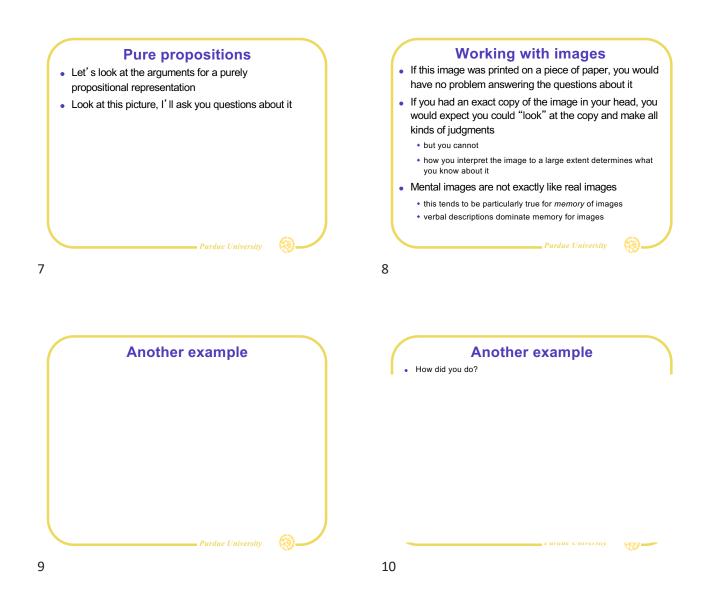


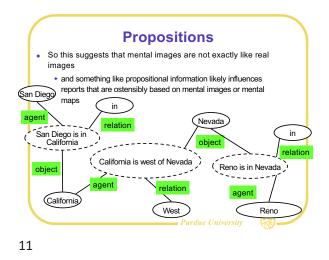


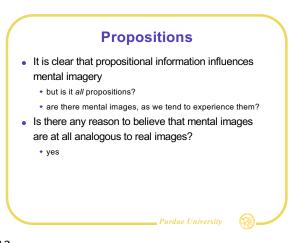


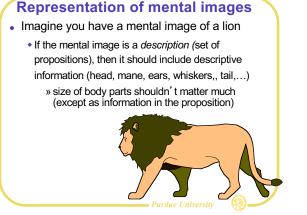


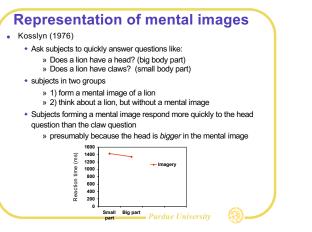




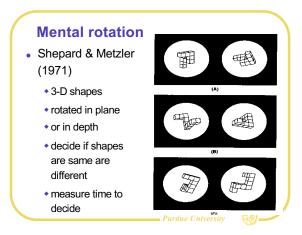




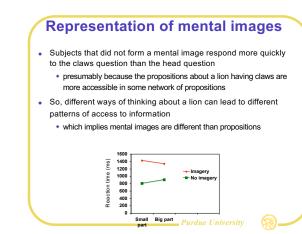




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Representation of mental images
 Imagine you have a mental image of a lion

If the mental image is a depiction, then it should

» self reports of mental images suggest the

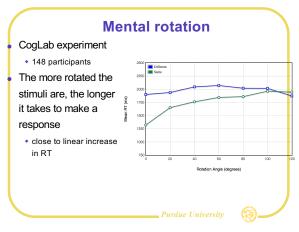
depicted version, but how to measure

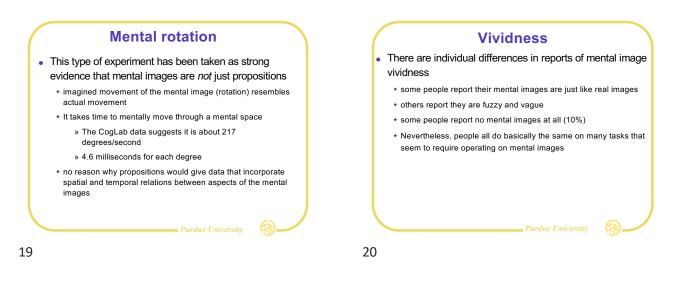
sizes and relative positions

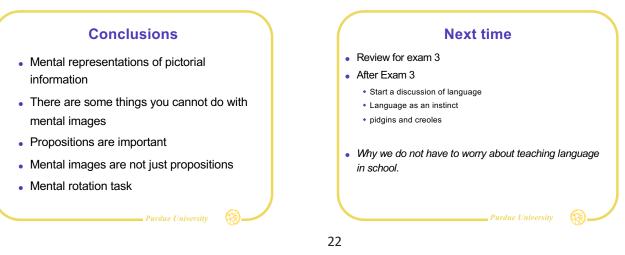
experimentally?

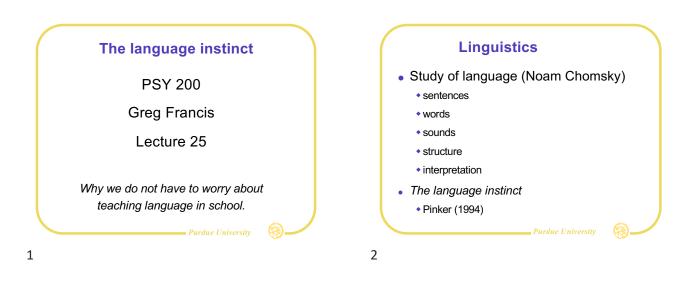
include factors such as head, mane, ears, and their

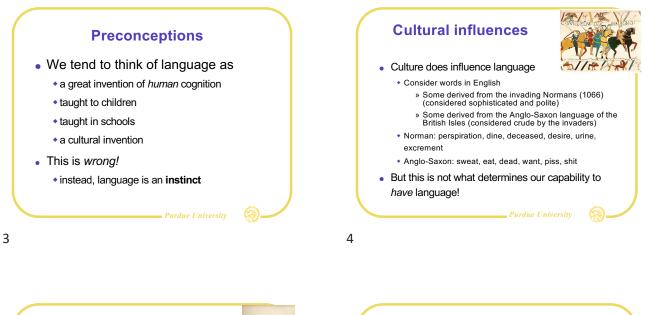
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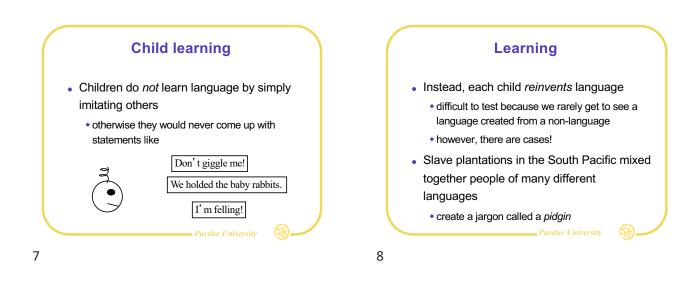


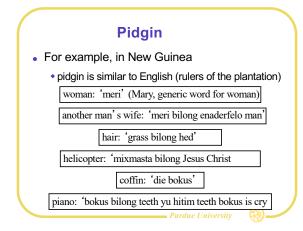


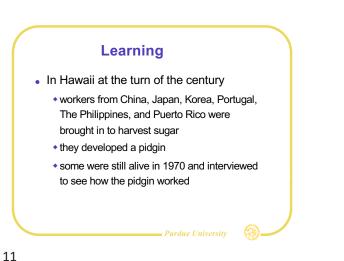


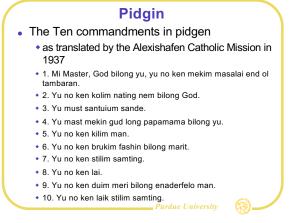




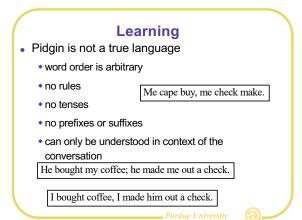






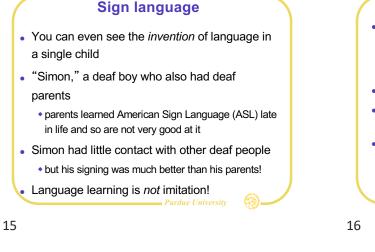


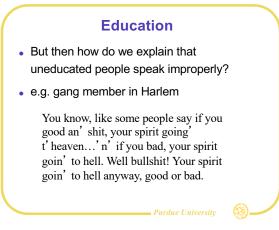
10





- The children of these workers speak very differently
  - if removed from parents (and so unable to learn native tongue)
  - they transform the pidgin into a *full-fledged language* 
    - » tenses, rules, prefixes, suffixes,...
- Find the same type of transformations among children learning sign-language





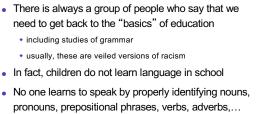
# 17



- Nicaraguan schools for the deaf (1979)
  - tried to teach children to lip-read (poor results)
  - but children started making a pidgin on the playground
  - » Lenguaje de Signos Nicaraguense (LSN)
- New students took the pidgin and created a language (creole)
  - Idioma de Signos Nicarguense (ISN)

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# **Education**



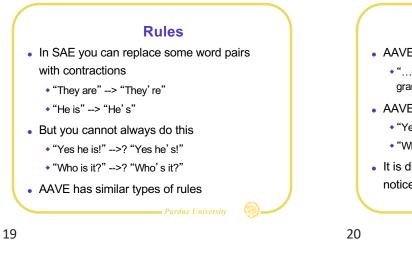
- Education *is* good for reading and writing
  - but writing is dramatically different from speaking
  - and reading is dramatically different from listening

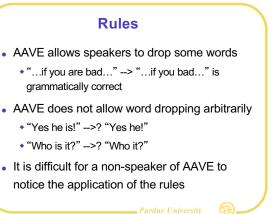
# Education

- This person is *not* speaking with bad grammar, but he is also not speaking in Standard American English (SAE)
- He's speaking in a dialect called African American Vernacular English (AAVE)
- Both languages have certain rules
- His statements obey the rules of AAVE precisely!
- Consider contractions of words

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# So if everyone is speaking a language, which is correct?

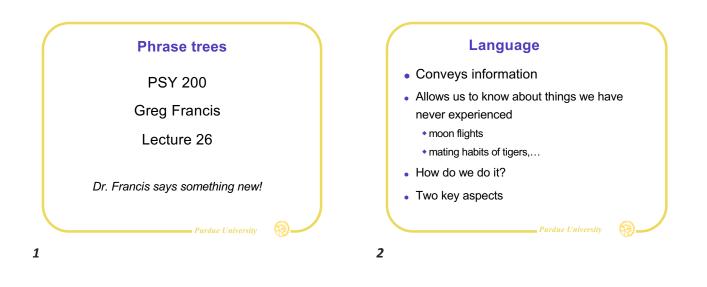
- none, they are just different
- they are different *dialects* of English
- Linguist Max Weinreich
  - "A language is a dialect with an army and a navy."
- The dialect you speak may give away your personal history, but it is not fundamentally worse than any other dialect.

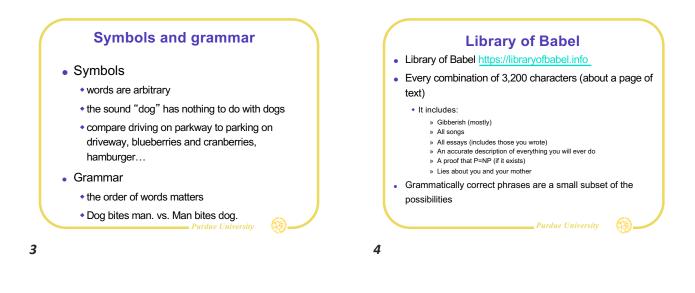
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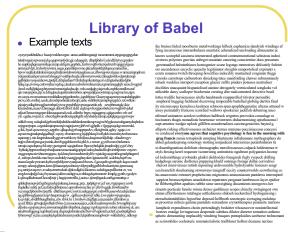


- Language is an instinct
  - specialized skill among humans
  - children need little tutoring to learn language
  - children invent language if one is not readily available
- Language follows rules
  - even when it doesn't seem to





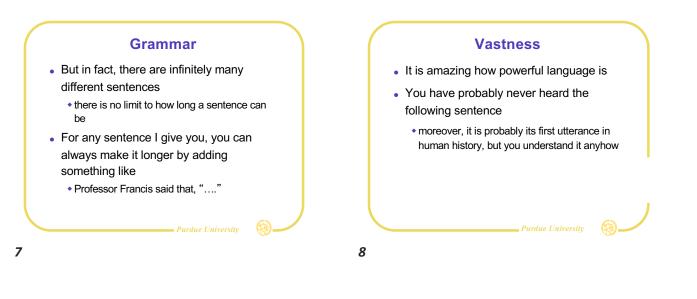






- combinations of words
- How many combinations?
- Grammatically correct phrases are small subset of the possibilities
  - Even so, it allows you to communicate almost *everything*
- If interrupted in the middle of a sentence, you have (approximately) 10 choices for the next word
- If sentences average around 20 words, that means there are around  $10^{20} \mbox{ unique sentences}$

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 You not only understand language, you sense when a sentence is ungrammatical

Sometimes you

still understand

what was meant!

- Is raining.
- The child seems sleeping.
- Sally poured the glass with water.
- It's a flying finches, they are.
- Rarely is the question asked: Is our children learning? (a joking George W. Bush)

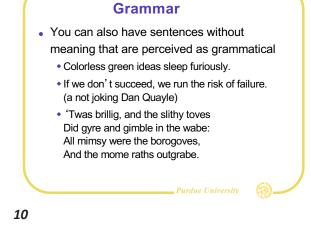
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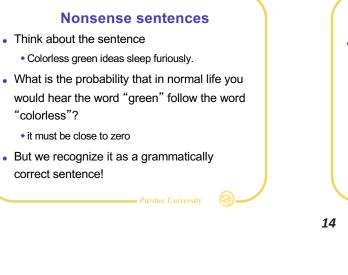
- These properties of language suggest that your knowledge about language grammar is a basic component of language systems
- It is distinct from both meaning and understanding
- Much of linguistics explores the rules of language
  - we are interested in how people perceive grammar
    this is different from the grammar rules you may have
  - learned in school! » Which often focus on forming sentences that are easy
    - to understand

11



**Modern linguistics** 

- Noam Chomsky used the properties of grammar to demonstrate that language is quite different from other types of learning that might occur
  - it's not like learning to play a piano
  - or learning about statistical regularities in the environment (stimulus-response)



### **Statistics**

• If you just learned statistical combinations of words, you might think something like this

was a grammatical sentence

House to ask for is to earn our living by working towards a goal for his team in old New York was a wonderful place wasn't it even pleasant to talk about and laugh hard when he tells lies he should not tell me the reason why you are is evident

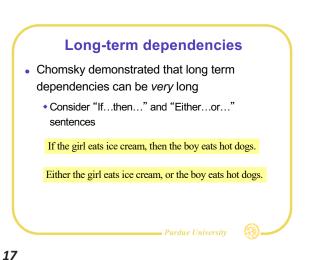
# **Statistics**

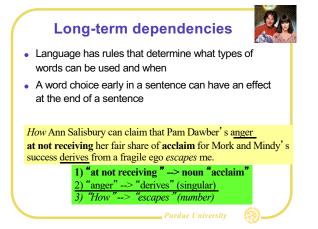
- The previous paragraph creates coherent groups of 4 words at a time (generator made sure 4 words were with fairly high probability)
- Maybe by including a larger number of words grouped together you can insure that every sentence is appropriate
- Actually you cannot
  - Because sentences have no maximum length

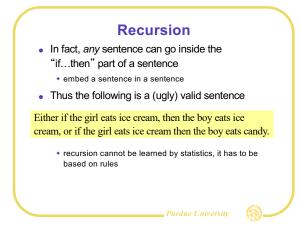
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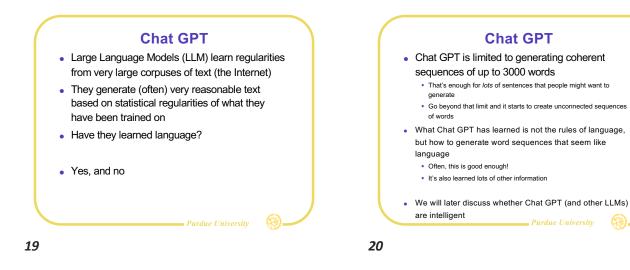
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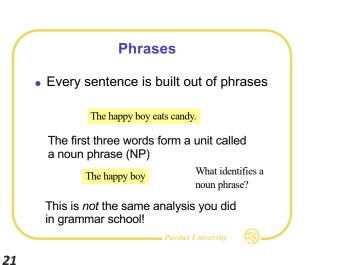
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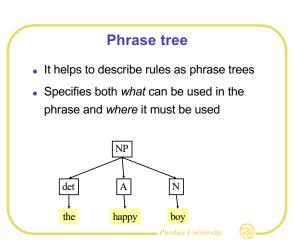




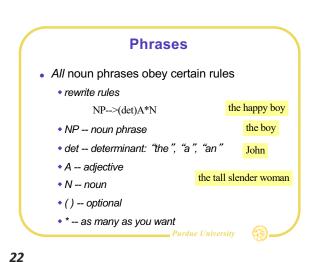




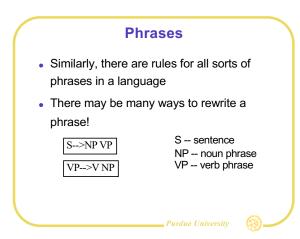


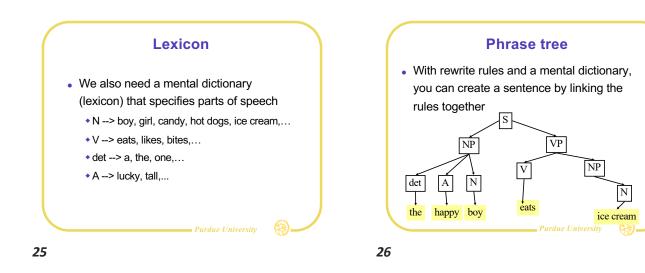


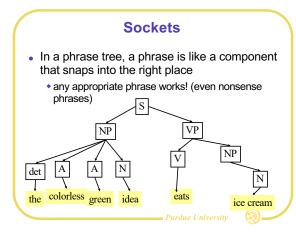




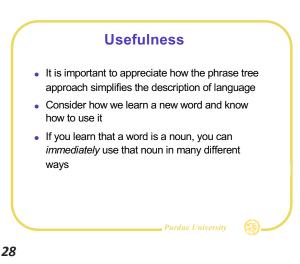
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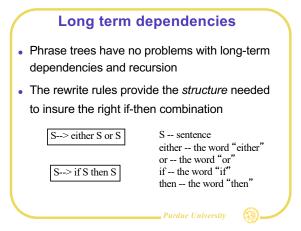


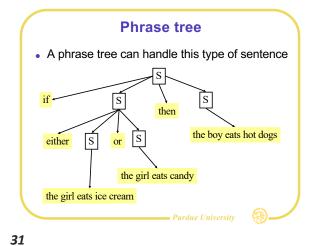


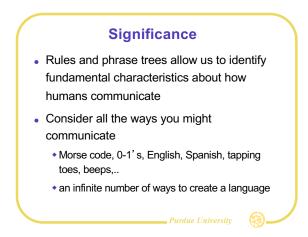


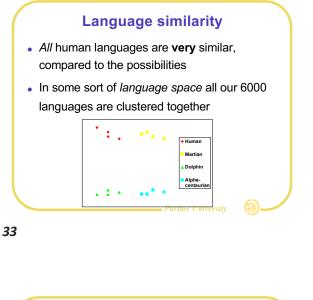














- Most language universals involve a co-appearance of linguistic features
- For example, if a language's preferred word order is Subject-Object-Verb
  - the language is likely to form questions by adding some words at the *end* of the question
- If a language's preferred word order is Subject-Verb-Object (like English)
  - the language is likely to form questions by adding some words at the *beginning* of the question

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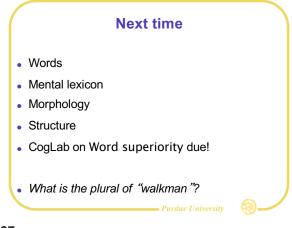
"Where did he...?", "When did they...?"

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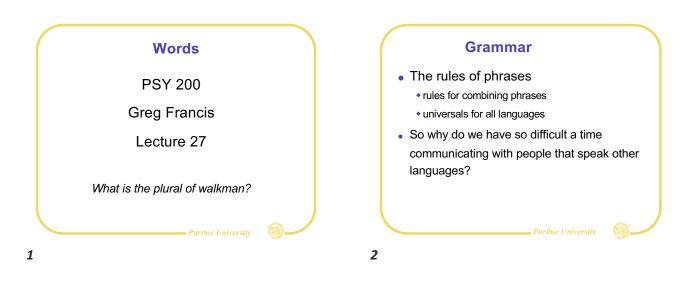


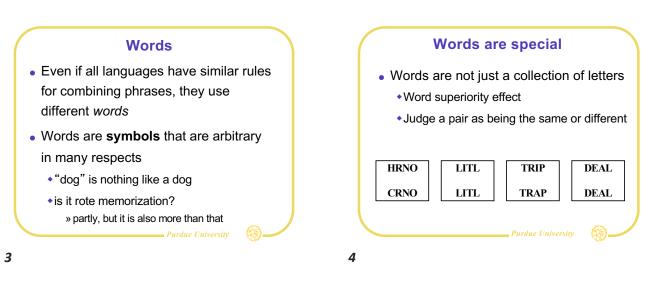
- (There are exceptions: "A bear he shot.")
- This pattern is true for most of the world's languages
  - 98% of languages have the Subject before the Object (the Verb location varies across languages)
  - 80% of languages have the Subject before the Verb (the Object location varies across languages)

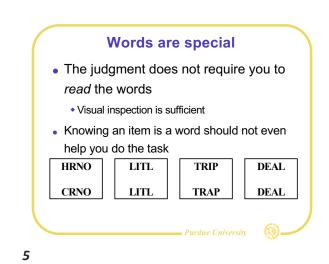


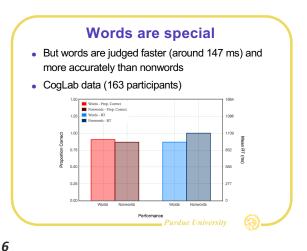


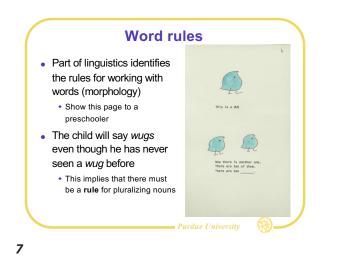


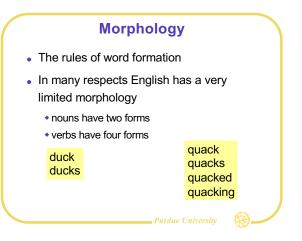


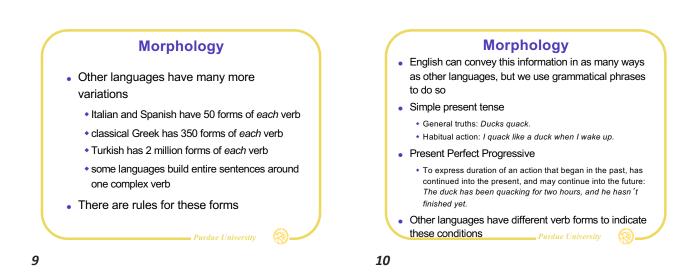


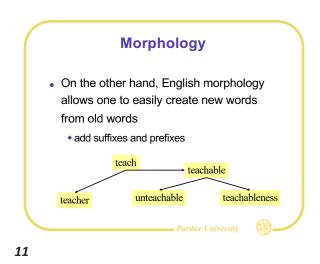




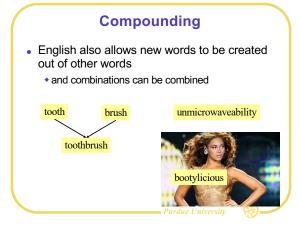




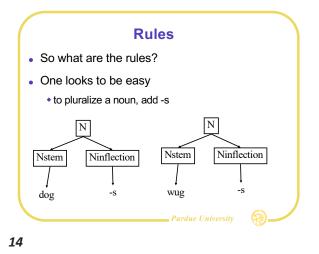




Suffixes <ul> <li>English has lots of these derivational suffixes</li> </ul>							
	-able	-ify	-ance	-ism	-ous	Examples	
	-age	-ion	-ary	-ist	-y	of morphemes	
	-al	-ish	-er	-ity	You p	ou probably do t consciously know nat some of these ean, but your	
	-ate	-ize	-ful	-ive	not co		
	-ed	-an	-hood	-ness	mean		
	-en	-ant	-ic	-ory	langu	age system does	
Purdue University							
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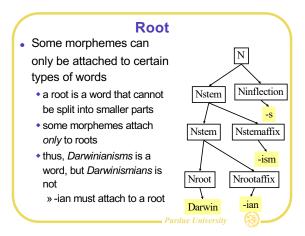




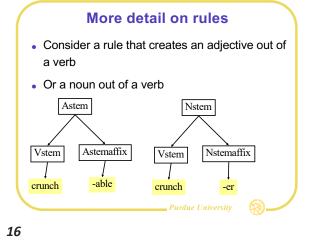


**Rules** • The creation of compound nouns also follows a simple rule Nstem Nstem Nstem Nstem Nstem Nstem bite dog By the way, ignore what grammar brush tooth school might have taught you, these are not adjective-noun phrases





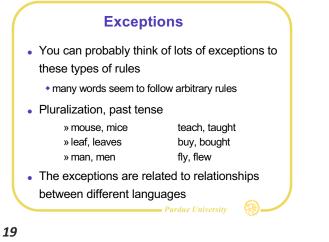


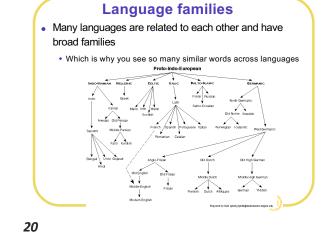


Lexicon
To keep track of what can attach to what, there must be a mental dictionary of morphemes
-able

adjective stem affiix; means "capable of being X' d"; attach me to a verb stem
-er

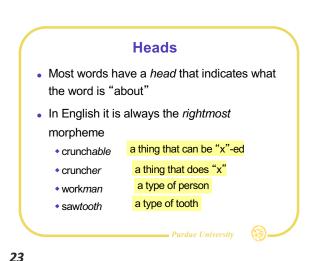
noun stem affix; means "one who X's"; attach me to a verb stem



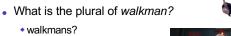


#### **Exceptions** • The exceptions generally come from other languages (with appropriate rules) walkmans? • English adopts the words but not the rules walkmen? . These exceptions tend to be very common words Neither feels quite right drink-drank sink-sank throw-threw ring-rang sit-sat blow-blew • All derive from a proto-Indo-European language that formed past tense by replacing one vowel with another

21



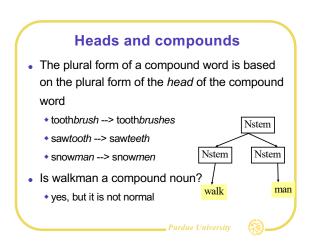


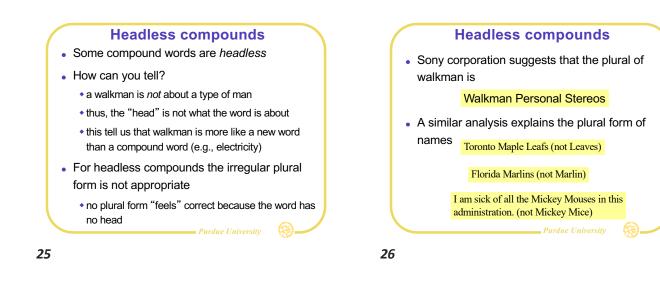


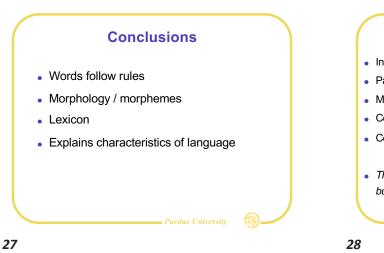


- To answer this question we have to understand how the word walkman is formed and what it is about
  - + this tells us how to pluralize the word



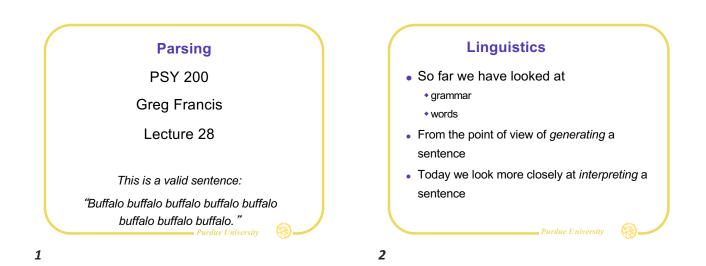


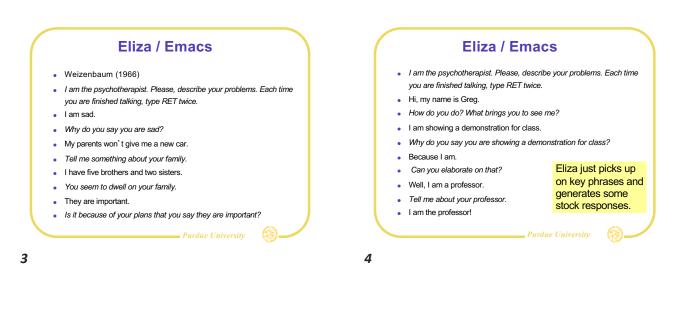


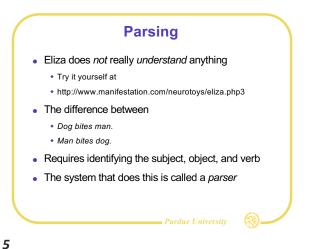


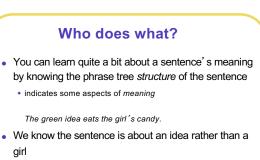
# Next time

- Interpreting language
- Parsers
- More ambiguity
- Computers vs humans
- CogLab on Lexical decision due!
- This is a valid sentence: "Buffalo buffalo buffalo buffalo buffalo buffalo buffalo buffalo buffalo."





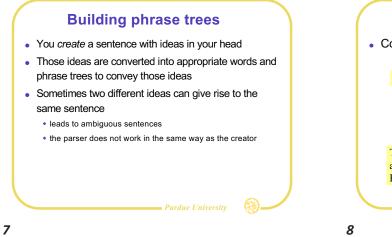


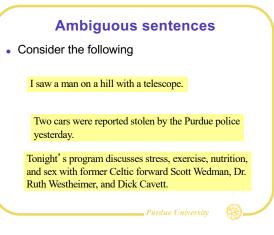


• we also know the idea is doing the eating

6

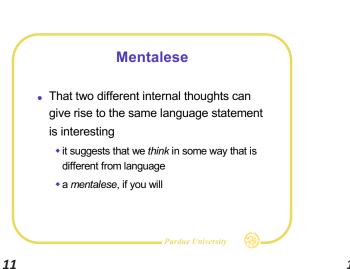
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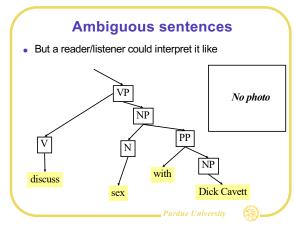


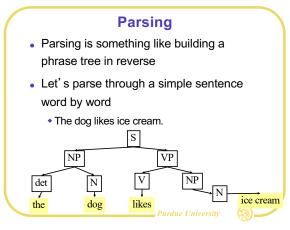


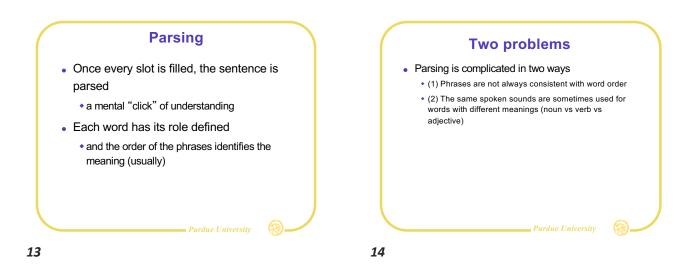
Ambiguous sentences • The writer had in mind a phrase tree like  $\overrightarrow{VP} \overrightarrow{VP} \overrightarrow{PP} \overrightarrow{VP} \overrightarrow{VP}$ 

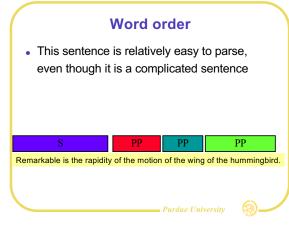
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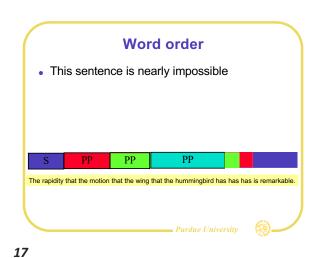


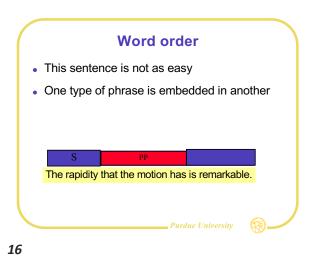


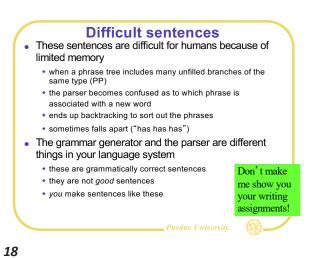


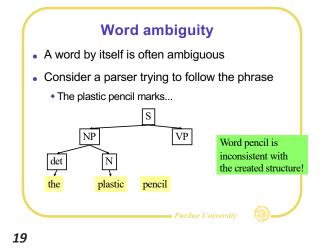


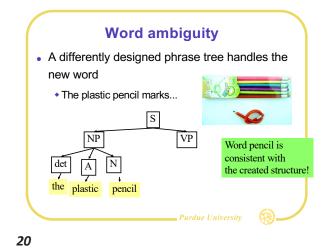
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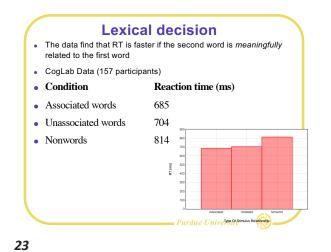


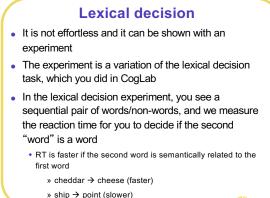


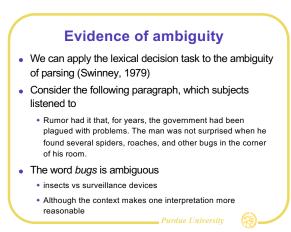
Word ambiguity
But you run into the same problem with the word "marks" (noun or verb?)
The plastic pencil marks were ugly. (noun)
The plastic pencil marks easily (verb)
Parsers build phrase trees on the fly, so backtracking is often required
many times it is so fast that we do not notice
seems effortless

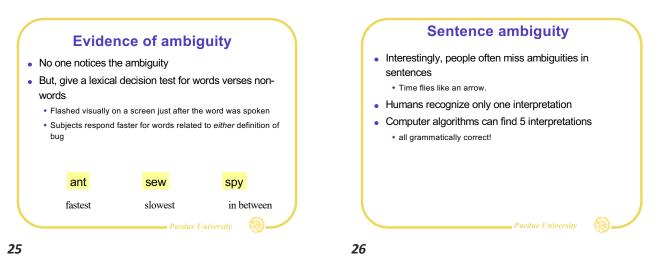
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**21** 









**Sentence ambiguity** 

- Time flies like an arrow.
- (1) Time proceeds as quickly as an arrow proceeds.
- (2) Measure the speed of flies in the same way that you measure the speed of an arrow.
- (3) Measure the speed of flies in the same way that an arrow measures the speed of flies.
- (4) Measure the speed of flies that resemble an arrow.
- (5) Flies of a particular kind, time-flies, are fond of an arrow. (*Fruit flies like a banana.*)



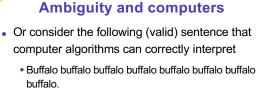
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#### Significance

- These types of results suggest that words and grammar are *not* enough to insure communication
- In a certain sense a speaker and listener must already be *agreeing* about the topic before anything can be communicated
- Thus, we can understand the following discourse
  - Woman: I' m leaving you.

Man: Who is he? Purdue University





 Here's a hint to make it understandable in principle



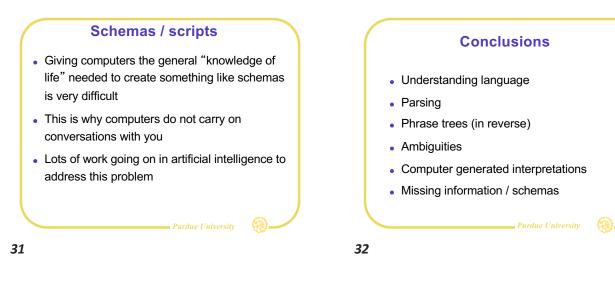
30

# Schemas / scripts

#### Cognitive devices

- describe stereotypical properties of a situation
- e.g., restaurant scene involves table, waiter, drinks, tips,...
- Fill-in the missing information that is critical for understanding language (and events in general)
  - explains why it is difficult to communicate across cultures, even with a common language
- Schemas provide the context to remove the almost constant ambiguities of language

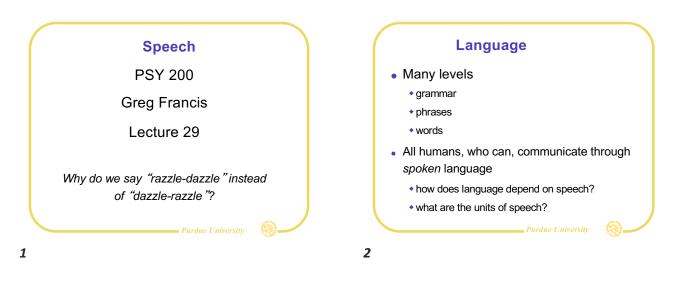
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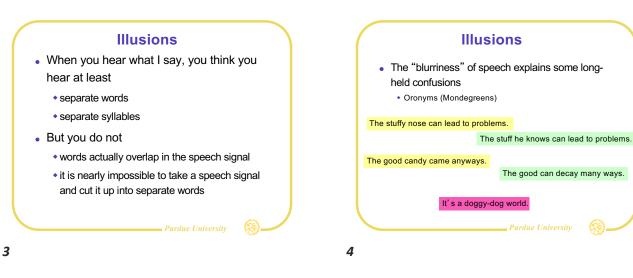


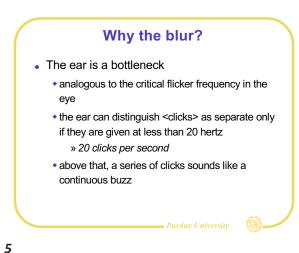


- Phonemes
- Articulation / coarticulation
- CogLab on Categorical perception-Discrimination
- Why do we say "razzle-dazzle" instead of "dazzle-razzel"?

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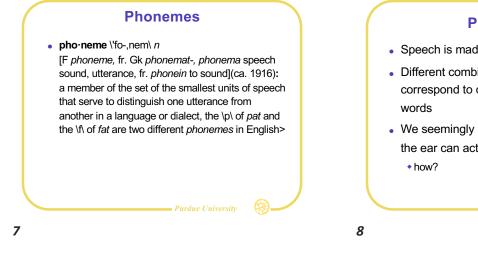






- Speech is seemingly perceived *much* better
- Normal speech provides 10 to 15 distinct *phonemes* each second
- Fast speech is 20 to 30 phonemes per second
- Artificially fast speech is 40 to 50 phonemes per second
- https://www.ispeech.org/instant.e-learning.text.to.spe
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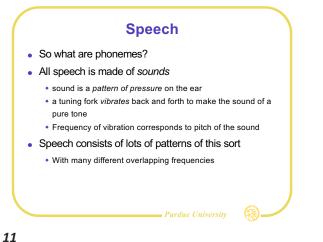


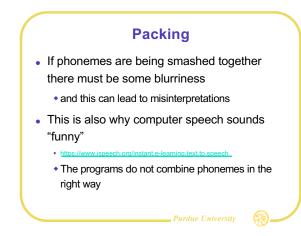
#### **Phonemes**

- Speech is made of phonemes
- Different combinations of phonemes correspond to different syllables and
- We seemingly hear more phonemes than the ear can actually handle

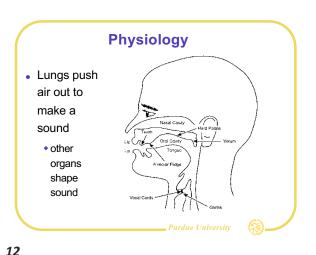


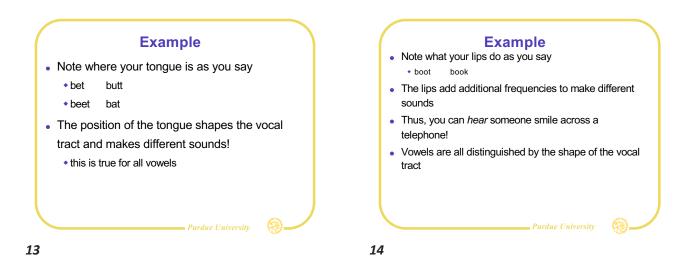
- If the ear can only distinguish up to 20 sounds per second
  - and we can interpret speech that seems to contain 50 phonemes per second
  - then the speaker must be combining many phonemes together to overcome the limits of the ear
- The listener hears the 20 (or so) sounds in a second, but interprets them as more than 20 different phonemes

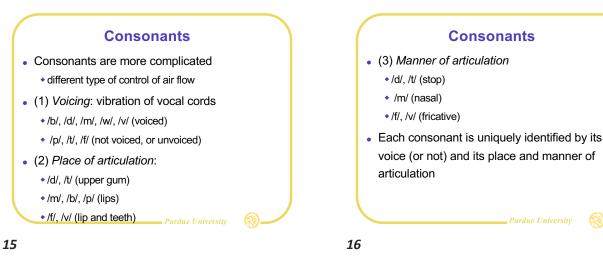


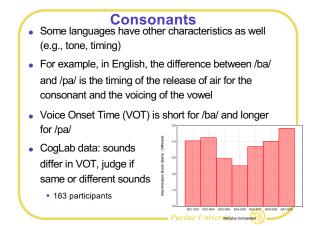




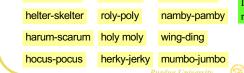


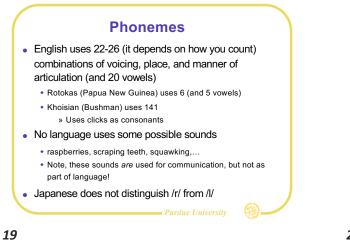


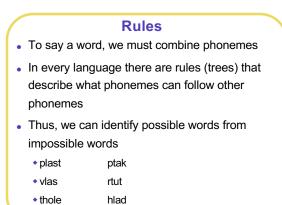




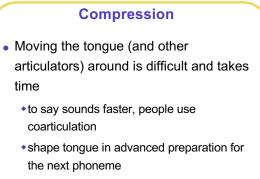


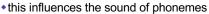






nypip





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- Notice that your tongue body is in different positions for the two /k/ sounds in
  - Cape Cod
- Note too, that the /s/ becomes /sh/ in
   horseshoe
- And /n/ becomes /m/ in
  - NPR
- You can enunciate these "correctly", but in casual speech you do not!

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## Coarticulation

• We generally do not notice these adjustments

dnom

• we are tuned to recognize the new sounds as coarticulation

• This is the main reason computers have a hard time recognizing human speech!

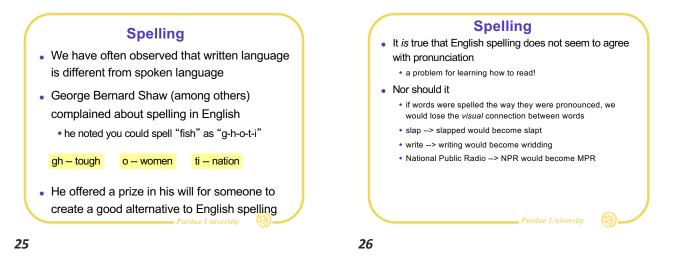
22

## Coarticulation

- There are rules for how to coarticulate
- When a stop-consonant appears between two vowels, you do not actually stop
  - flapping
- slapped --> slapt
- patting --> padding
- writing --> wriding



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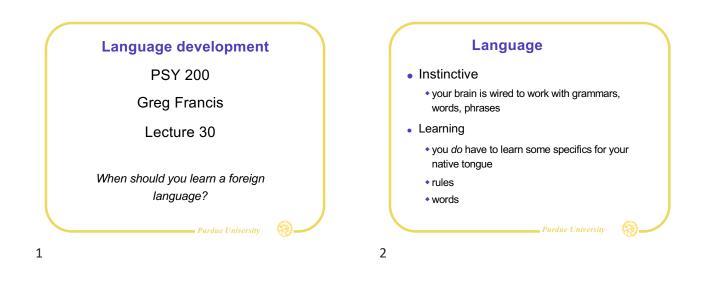


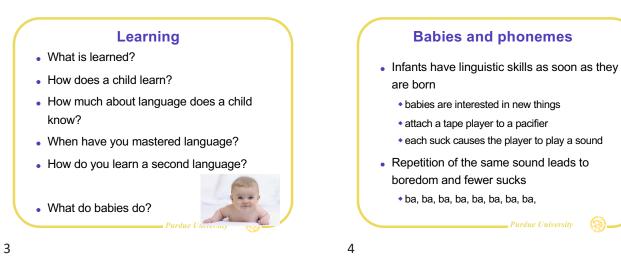


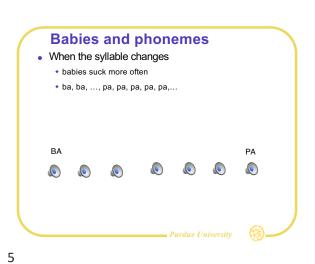


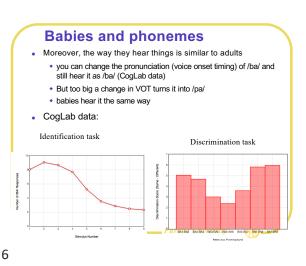




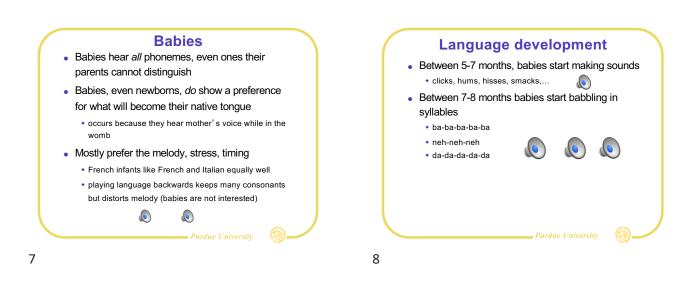




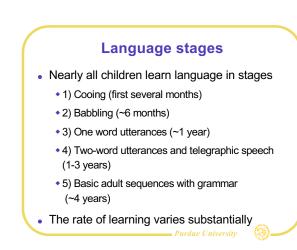




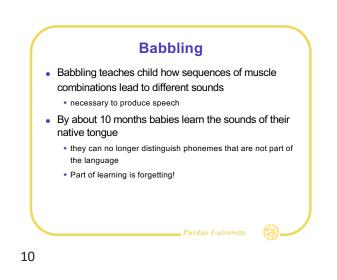
**Babies and phonemes** 

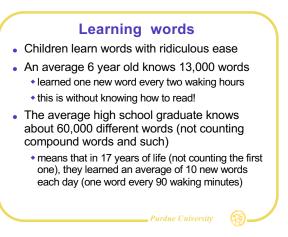


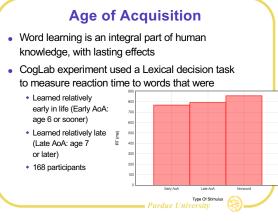












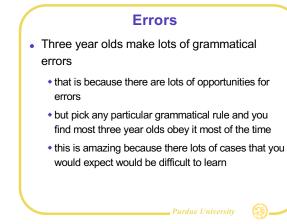


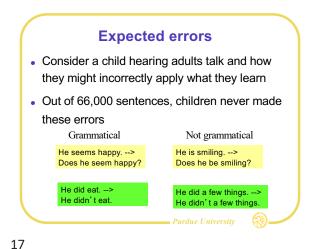


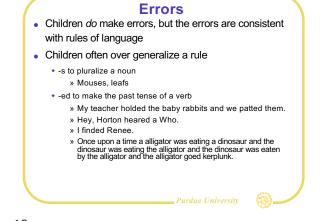
All hell breaks loose

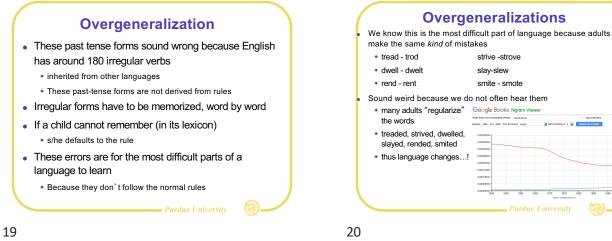
- After mastering 2-word strings, toddlers go crazy on language
- Consider changes in language (year;month)
  - + (2;3) Play checkers. Big drum. I got horn.
  - (2;5) Now put boots on. Where wrench go? What that paper clip doing?
  - (2;7) Ursula has a boot on. Shadow has hat like that.
  - (2;9) Where Mommy keep her pocket book? Show you something funny.
  - (2;11) Why you mixing baby chocolate? I finishing drinking all up down my throat.
  - (3;1) You went to Boston University? Doggies like to climb up.

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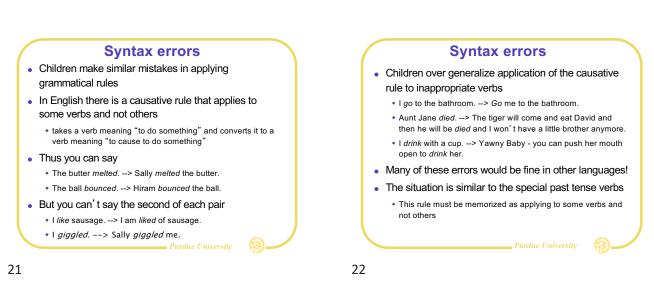














- · Well, that decided me.
- This new golf ball could obsolete many golf courses.
- If she subscribes us up, she' II get a bonus.
- Boiler up!
- · Children's errors tend to track the more difficult aspects of a language, relative to other languages
  - Adults make the same kinds of mistakes for still more difficult to remember cases

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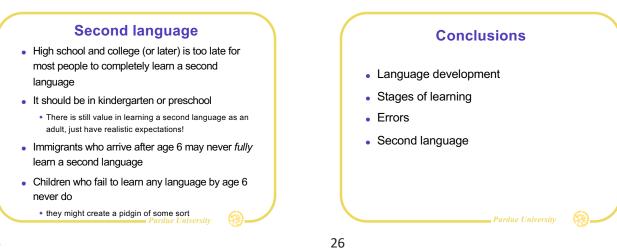
## • It is difficult (and rare) for an adult to become fluent in a second language

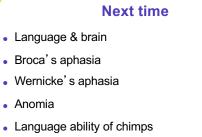
Second language

- · children do it easily
- What accounts for the difference?
  - most likely it is age
  - there seems to be a critical period during which language can be learned
  - beyond age six (or so) it becomes more difficult to learn a language (first or second)



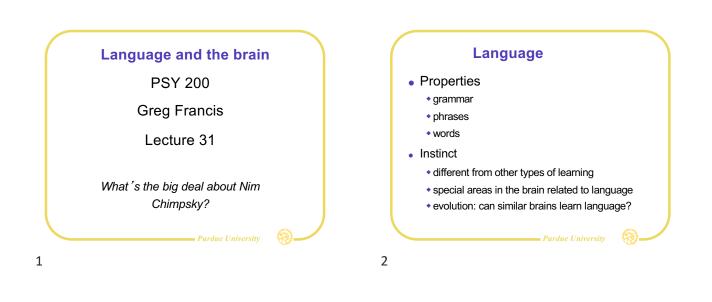
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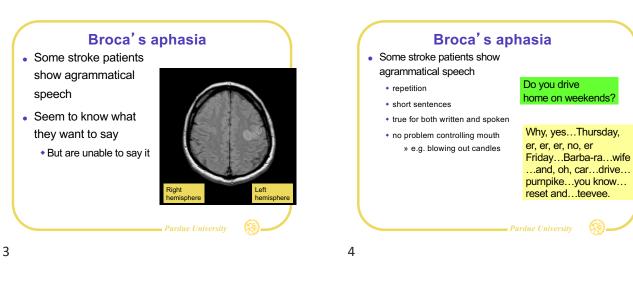


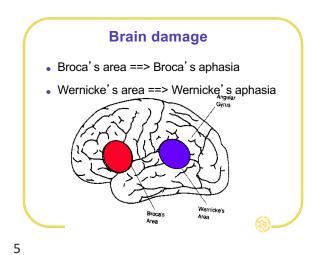


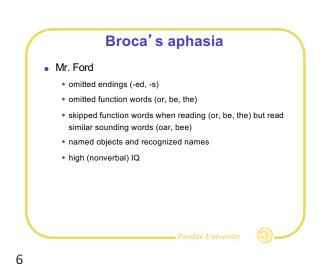
• What's the big deal about Nim Chimpsky?

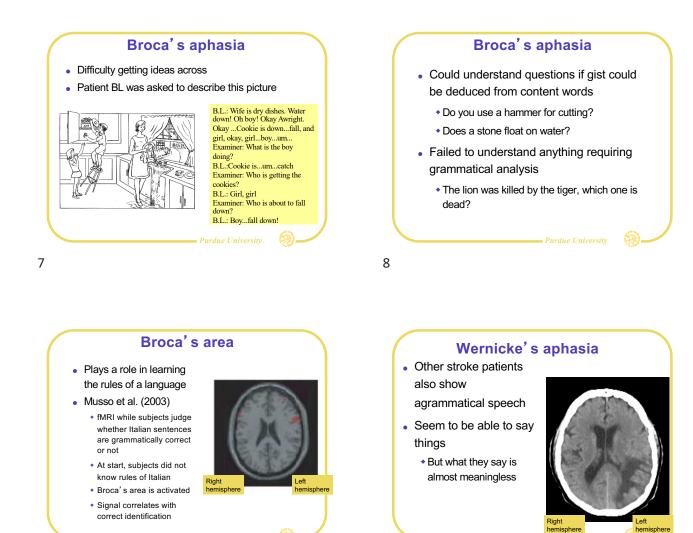
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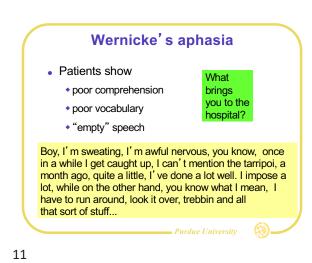


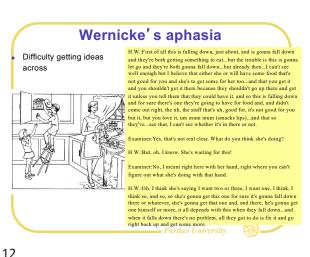




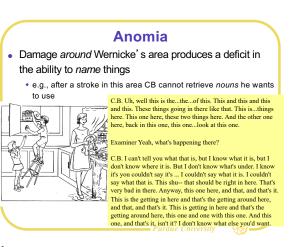




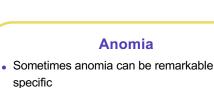








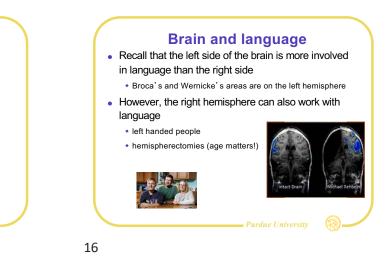
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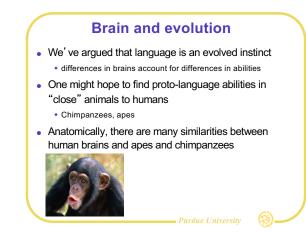


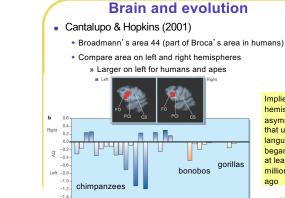
- Some patients have difficulty with only certain types of nouns
  - concrete vs abstract (chair vs trust)
  - nonliving vs living (table vs dog)
  - animals and vegetables vs food and body parts
  - colors

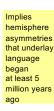
proper names

15











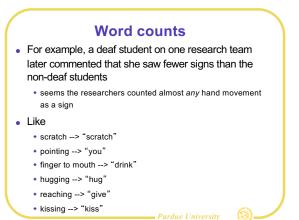
- In the 1960s several research groups reported teaching chimpanzees American Sign Language (ASL)
  - after failure to teach spoken language
  - other groups taught chimps to press symbols on a computer keyboard or string magnetized plastic shapes on a board
- Claimed to teach chimps hundreds of words
  - and chimps created new compound words

» stale Danish -> cookie rock
 » There's a movie

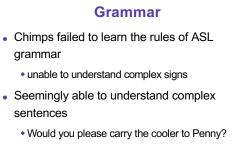
» swan -> water bird



- » https://www.youtube.com/watch?v=u4T8ZeZy22M
- 19







• But really, the chimp need only understand two words: cooler and Penney

• the rest can be guessed! Purdue University

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**Problems** 

• Just like with Eliza (the computer therapist) it

is easy to attribute language ability where it

does not really exist (9 month old children)

• You can teach an animal a lot using simple

Researchers were quick to excuse mistakes

as "play", "jokes", "puns", "metaphors",...

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conditioning tricks

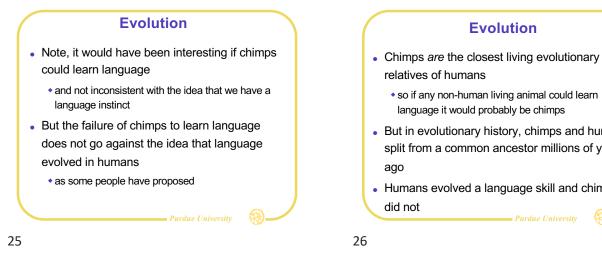
- A relative of other "signing" chimps
  - with more careful judging probably learned approximately 25 words
  - moreover, the "signs" were variations of the natural movements of chimps in the wild
- The chimps did not learn ASL





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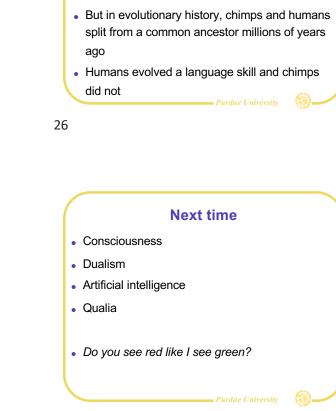
**Conclusions** 

• Language and the brain

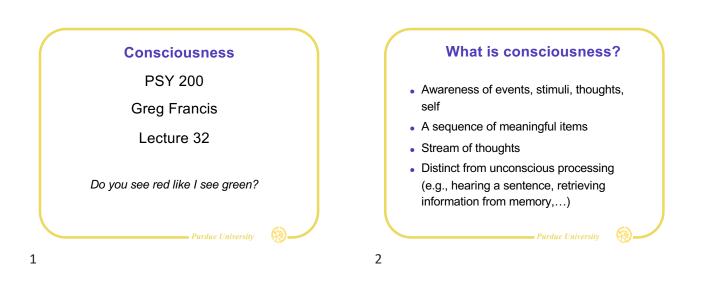
• Broca's aphasia

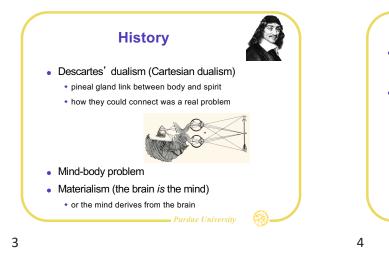
AnomiaChimps

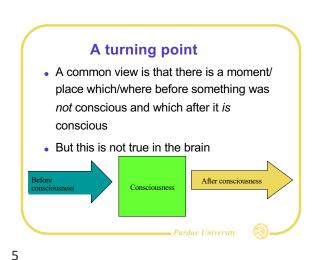
• Wernicke's aphasia



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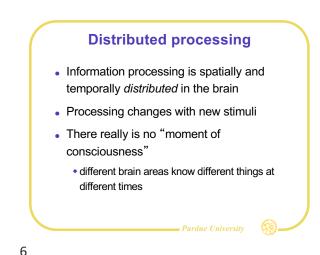


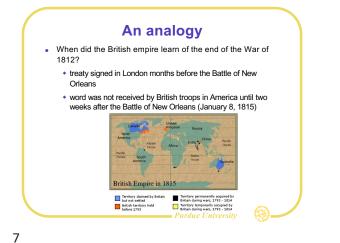


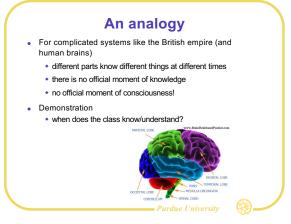


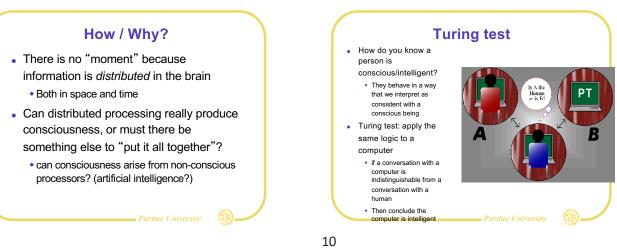


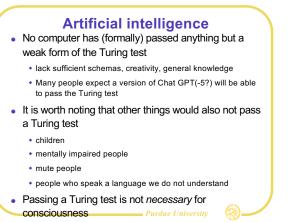
- A lot of work (e.g., fMRI) looks for the *site* of consciousness
  - a special physical transformation
  - thalamus
  - reticular formation
  - quantum mechanics
  - distributed awareness

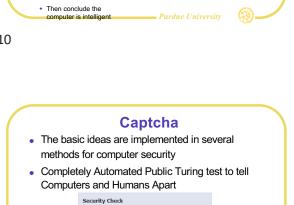












Enter **both** words below, separated by a **space** Can't read this? Try another. Try an audio captcha

Text in the box

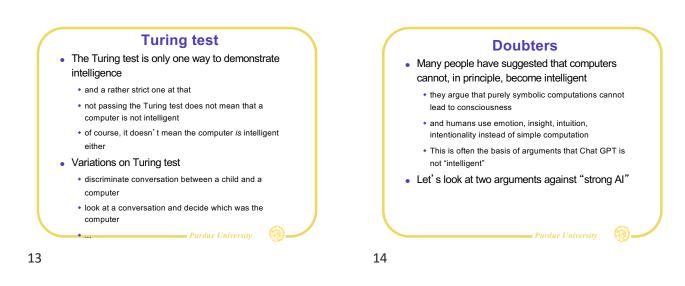
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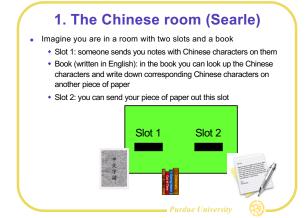
-contribute

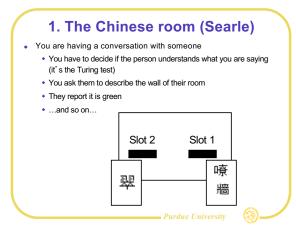
Sign Up

of

11



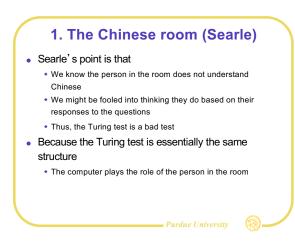


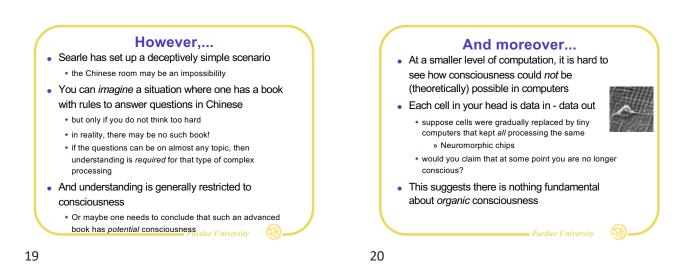




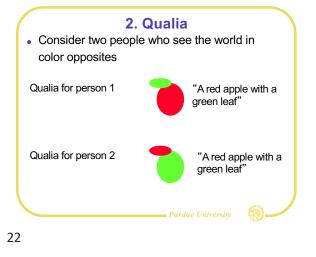


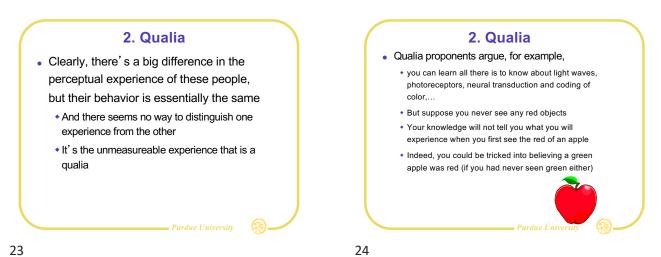
- If the book provides rules on how to answer questions in Chinese
  - then you can answer written questions in Chinese
  - even though you do not know Chinese!
- Consciousness (in general, understanding) is not a function of the thing (or person) who *implements* the rules
- But consider it from the point of view of a person outside the room
  - Who is sending messages in



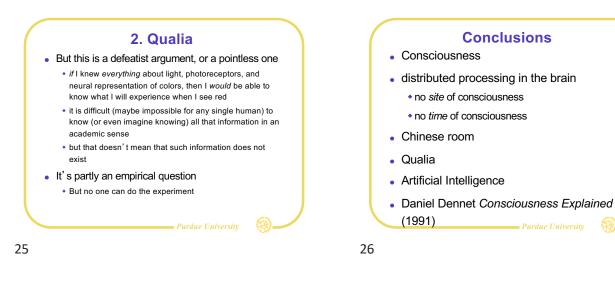


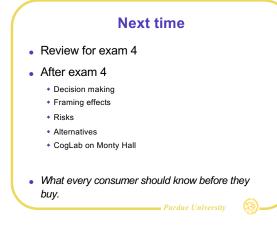




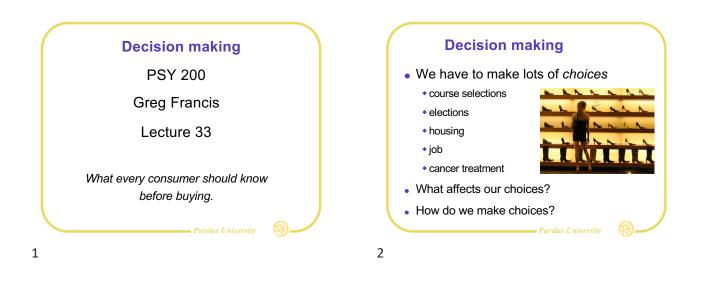


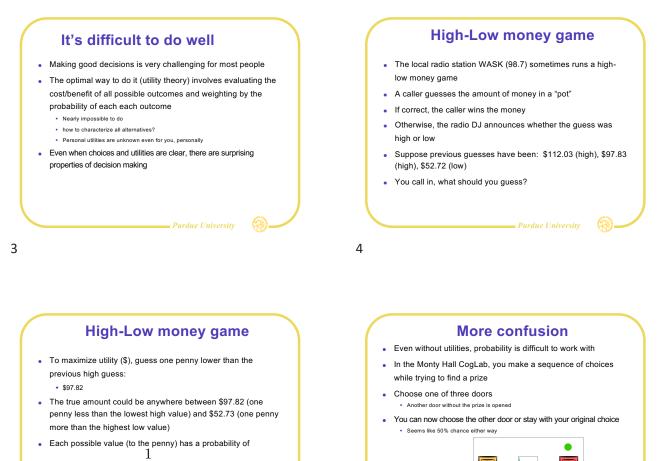
**Conclusions** 



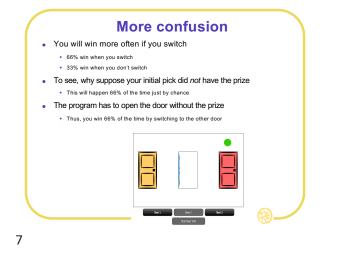








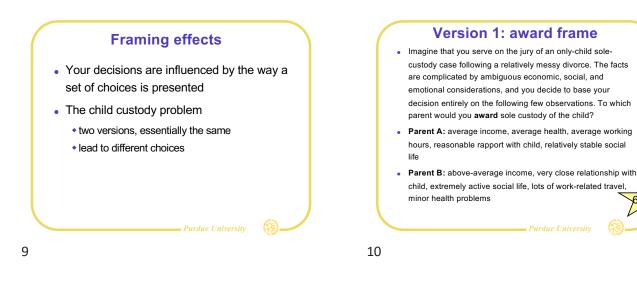




## **Heuristics**

- Since people are not good at making optimal decisions, they use other approaches
- These other approaches make people sensitive to a variety of influences
  - a variety of finit
  - framing effects
    risks
  - 115K5
  - alternatives loss aversion
  - Effects are often related

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## Version 2: deny frame

- Imagine that you serve on the jury of an only-child solecustody case following a relatively messy divorce. The facts are complicated by ambiguous economic, social, and emotional considerations, and you decide to base your decision entirely on the following few observations. To which parent would you **deny** sole custody of the child?
- Parent A: average income, average health, average working hours, reasonable rapport with child, relatively stable social life
- Parent B: above-average income, very close relationship with child, extremely active social life, lots of work-related travel, minor health problems

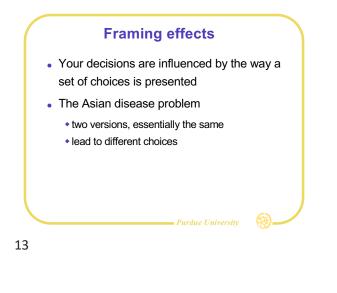
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# Framing effects

- So Parent B is the choice to *award* custody and to *deny* custody
  - but one necessarily precludes the other!
- · Subjects are biased by the task at hand
  - focus on different characteristics depending on whether they are considering awarding or denying





#### Version 1: Saving frame

- Imagine that the US is preparing for the outbreak of an unusual Asian disease, which is expected to kill 600 people. Two alternative programs to combat the disease have been proposed. Assume that the exact scientific estimates of the consequences of the programs are as follows:
- If program A is adopted, 200 people will be saved,
- If program B is adopted, there is a 1/3 probability that 600 people will be saved and a 2/3 probability that no people will be saved.

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#### Version 2: Dying frame

- Imagine that the US is preparing for the outbreak of an unusual Asian disease, which is expected to kill 600 people. Two alternative programs to combat the disease have been proposed. Assume that the exact scientific estimates of the consequences of the programs are as follows:
- If program A is adopted, 400 people will die.
- If program B is adopted, there is a 1/3 probability that nobody will die and a 2/3 probability that 600 people will die.

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#### Risks

- Risk corresponds to those events that occur with probability
  - will I like the next movie starring Matt Damon?

will I live to be 50?



- Events that occur with certainty are without risk
  - the sun will rise tomorrow
  - I will be older tomorrow
  - I will give you an A if your grade is 90 or above

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## **Choices and framing**

- The two problems are essentially identical, except that the choices are phrased differently
  - 200 people saved = 400 people dead
  - 2/3 probability that no one is saved = 2/3 probability that 600 will die
- But the phrasing makes a difference in the choices of subjects
  - why?

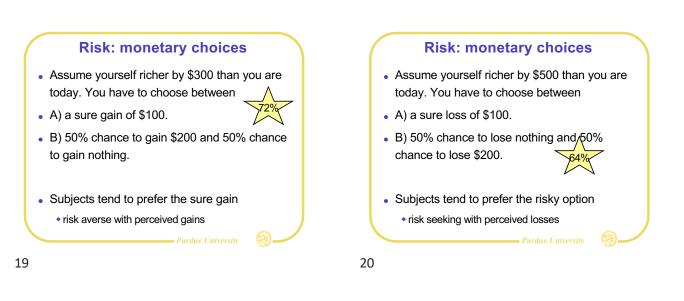
16

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## Risk

- Humans sometimes prefer risky options
   over non-risky options
  - and vice-versa
- When the choices are perceived as losses
   subjects tend to be *risk-seeking*
- When the choices are perceived as gains
   subjects tend to be *risk-averse*
- Decision making is open to manipulation
   subjects can contradict themselves

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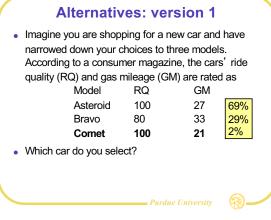


- Selecting A) in either situation means you end up with \$400
  - \$300 + \$100
  - \$500 \$100
- Selecting B) in either situation means you end up with either \$500 or \$300
  - \$300 + \$200 or \$300 + \$0
  - \$500 \$0 or \$500 \$200
- People do not just look at the "bottom line"
  - which is why businesses emphasize that approach

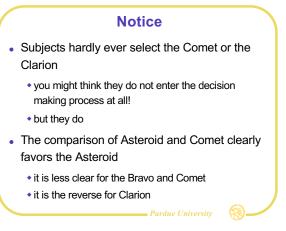
21











#### **Consumer beware**

- Stores are very aware of this type of behavior
- Thus, they often stock merchandise for the sole purpose of influencing your purchasing behavior
  - usually towards a more expensive model
- Likewise companies make low-end models simply to bias you toward higher end models and against the competition

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# Loss aversion

- Another general property of decision making is that people tend to be more sensitive to losses than to gains
  - thus people rarely take an "even-bet"
  - ${\ }{\ }$  the loss of \$10 is more significant than the gain of \$10
- This is also why fans of sports teams think the referees treat their team unfairly
- In a game of basketball, each team will
- have fouls called on them when they shouldn't have (a loss)
  Commit fouls that are not called (a gain)
- But the gains don't count as much as the losses
   So in a truly fair game *both* teams (and their fans) feel as if they were treated unfairly
  - of course one team wins, so it feels that it overcame the injustice
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# \_\_\_\_\_

Loss aversion

- The same phenomenon ruins many marriages/relationships
- When your partner does something for you (a gain) it doesn't count as much as when your partner does something against you (a loss)
  - Thus, you perceive your relationship as overall not being worth the trouble (even if your partner is good as often as bad)
  - That's why therapists suggest that in successful relationships people must learn to forgive

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## Choosing a job: 1

- You have decided to leave your current job. It is located so far away from your apartment that it requires an 80-minute commute each way. But you do like the fact that your job involves much pleasant social interaction with your coworkers. Your search for a new job has given you two options and now you must choose between them. Which job would you prefer?
- Job A: Limited contact with others, commuting time 20 minutes.
- Job B: Moderately sociable, commuting time 60
   fr
  minutes.
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## Loss aversion

- By definition a choice is a loss or a gain depending on where you start
- As a result, loss aversion dramatically affects many types of choices by magnifying those characteristics of a choice that leads to a perceived loss
- Consider choosing a job

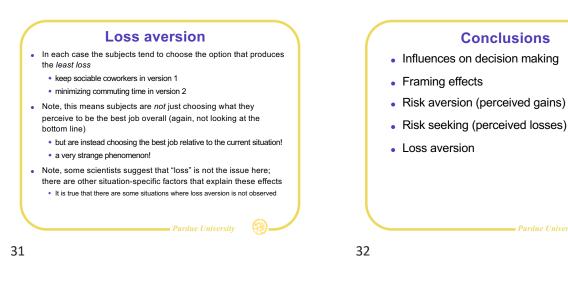


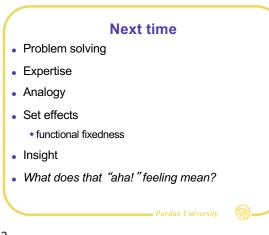
## Choosing a job: 1

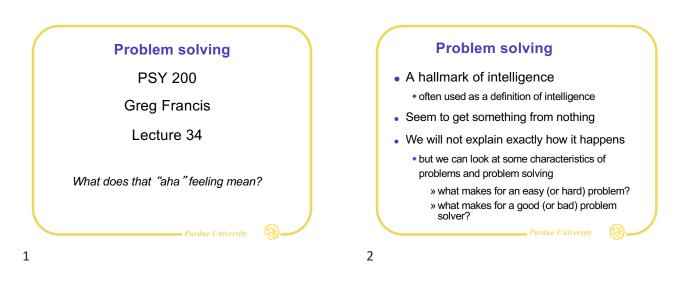
- You have decided to leave your current job. The job involves only a ten-minute commute, which you rather like. But your job leaves you isolated from coworkers for long periods of time. Your search for a new job has given you two options and now you must choose between them. Which job would you prefer?
- Job A: Limited contact with others, commuting time 20/ minutes.

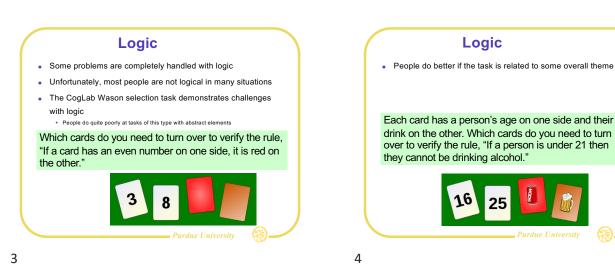
Purdue University

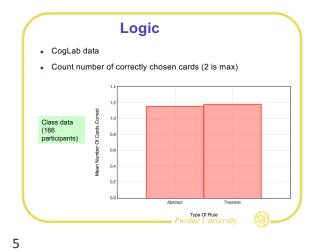
 Job B: Moderately sociable, commuting time 60 minutes.

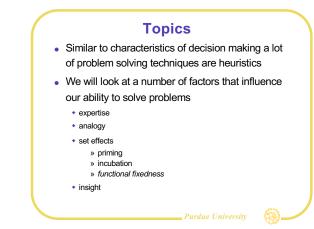


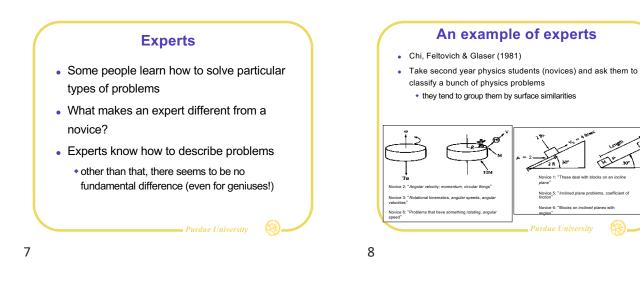


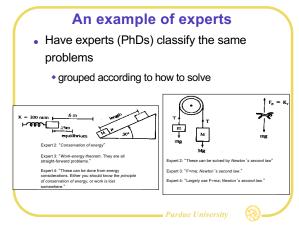


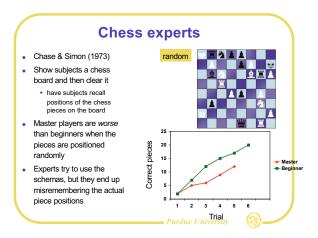




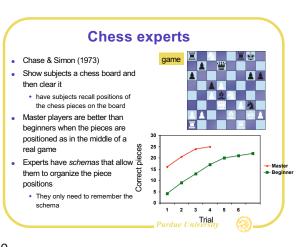




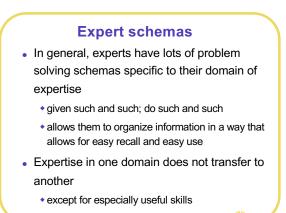








10



Purdue Universi

## Analogy: Attack-Dispersion Story

- The many roads to a dictator's fortress are mined so that small groups of men may pass, but a large group will be destroyed. A general knows that his army can defeat the fortress if he can get his entire army to attack at once, but he cannot take his army down a single road all at once without losing too many men.
- What should he do?

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#### Analogy: Parade-dispersion

• A dictator wants to show off his army so he tells a general to plan a parade of the army. He demands that the general insure that the army is seen and heard across the entire kingdom simultaneously. The dictator also demands that the parade be the most impressive ever at the fortress. Splitting up the army would allow it to be seen everywhere, but would make the display at the fortress unimpressive.

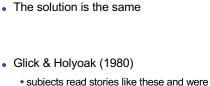
What should the general do?

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## Analogy

- Analogies are actually very difficult to apply
  - need to identify what is common between two problems
- Analogies are often applied after two problems are solved and well understood
   it is then easier to see what is common
- One of the problems handed out can be solved by analogy to these two problems

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Analogy

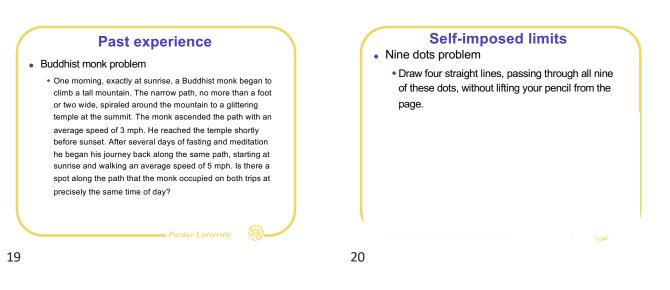
- asked to solve the problems
- even when shown one solution and told that it could be applied by analogy to another
- subjects used analogies only 20% of the time

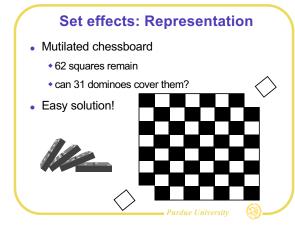
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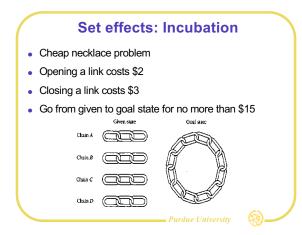
## Set effects

- "Set" refers to "mind set" (or something like that)
  - negative set: bias toward solving a problem makes it more difficult
  - positive set: bias toward solving a problem makes it easier
- You can be biased by lots of things
  - problem statement
  - previous methods of reaching solution

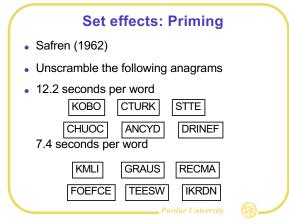
general knowledge
 Purdue University

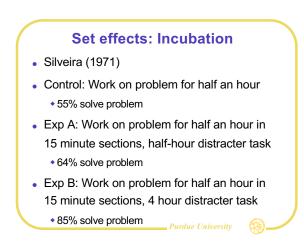


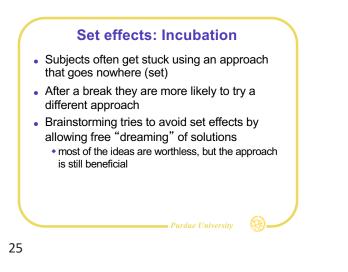






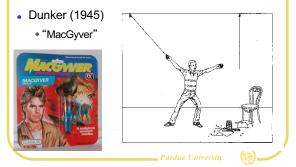




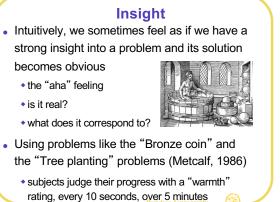


# Set effects: Functional fixedness

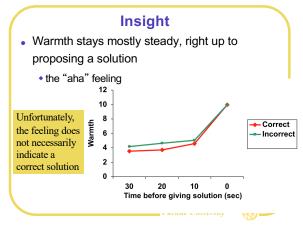
• How can you tie two strings together?

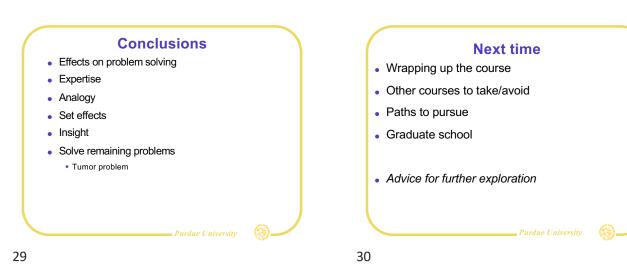


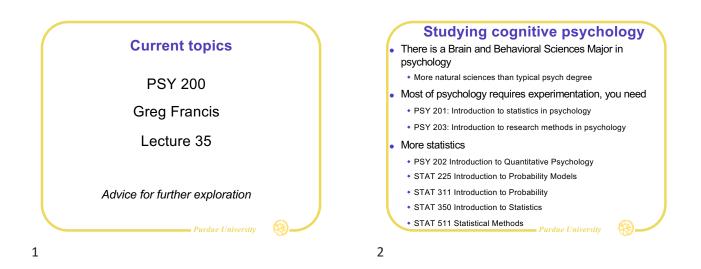
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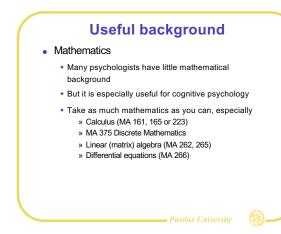
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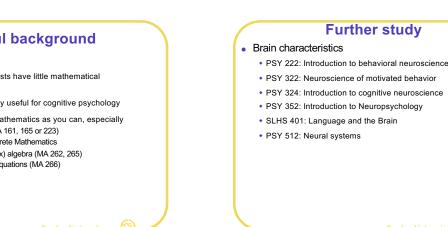




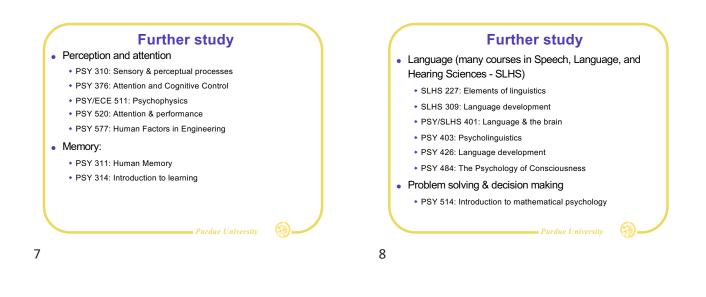


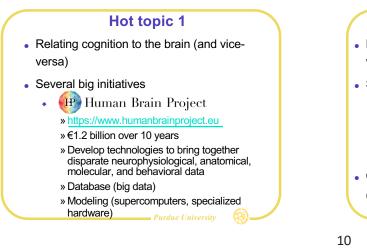
#### Computers

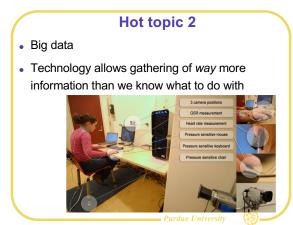
- · Most experiments are run on computers
- · Models are simulated on computers
- · Learn to program in a computer language » MatLab, C / C++, Java, JavaScript, Python, Julia
- Possible courses
- CS 15800 C Programming
- CS 17700 Programming With Multimedia Objects
- CS 18000 Problem Solving/Object-Oriented Programming
- CS 24000 Programming In C
- · CNIT 105 Introduction to C Programming
- CNIT 15500 Introduction to Object-Oriented Programming
- CNIT 17500 Visual Programming



6







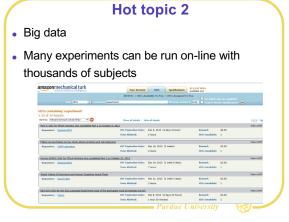


· Relating cognition to the brain (and viceversa) Several big initiatives Human Connectome Project » http://www.humanconnectomepr » Building a "network map" that will shed light on the anatomical and functional connectivity within the healthy human brain Connections to cognitive psychology are (hopefully) in the future

Hot topic 1



14 sensors!





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