

Group A

**The Asian disease problem**

Imagine that the US is preparing for the outbreak of an unusual Asian disease, which is expected to kill 600 people. Two alternative programs to combat the disease have been proposed. Assume that the exact scientific estimates of the consequences of the programs are as follows:

- If Program A is adopted, 200 people will be saved.
- If Program B is adopted, there is a 1/3 probability that 600 people will be saved, and a 2/3 probability that no people will be saved.

**Monetary choices**

Assume yourself richer by \$300 than you are today. You have to choose between

- a sure gain of \$100.
- 50% chance to gain \$200 and 50% chance to gain nothing

**Child custody**

Imagine that you serve on the jury of an only-child sole-custody case following a relatively messy divorce. The facts are complicated by ambiguous economic, social, and emotional considerations, and you decide to base your decision entirely on the following few observations. To which parent would you award sole custody of the child?

- Parent A: average income, average health, average working hours, reasonable rapport with child, relatively stable social life
- Parent B: above-average income, very close relationship with child, extremely active social life, lots of work-related travel, minor health problems

**Choosing a car**

Imagine you are shopping for a new car and have narrowed down your choices to three models. According to a consumer magazine, the cars' ride quality and gas mileage are rated as:

Model	Ride quality	Gas mileage
Asteroid	100	27
Bravo	80	33
Comet	100	21

Which car do you select?

**Choosing a job**

You have decided to leave your current job. Your current job is located so far away from your apartment that it requires an 80-minute commute each way. But you do like the fact that your job involves much pleasant social interaction with your coworkers.

Your search for a new job has given you two options, and now you must choose between them. Which job would you prefer?

- Job A: Limited contact with others, commuting time = 20 minutes
- Job B: Moderately sociable, commuting time = 60 minutes

## Group B

### The Asian disease problem

Imagine that the US is preparing for the outbreak of an unusual Asian disease, which is expected to kill 600 people. Two alternative programs to combat the disease have been proposed. Assume that the exact scientific estimates of the consequences of the programs are as follows:

- If Program A is adopted, 400 people will die.
- If Program B is adopted, there is a  $1/3$  probability that nobody will die, and a  $2/3$  probability that 600 people will die.

### Monetary choices

Assume yourself richer by \$500 than you are today. You have to choose between

- a sure loss of \$100.
- 50% chance to lose nothing and 50% chance to lose \$200

### Child custody

Imagine that you serve on the jury of an only-child sole-custody case following a relatively messy divorce. The facts are complicated by ambiguous economic, social, and emotional considerations, and you decide to base your decision entirely on the following few observations. To which parent would you deny sole custody of the child?

- Parent A: average income, average health, average working hours, reasonable rapport with child, relatively stable social life
- Parent B: above-average income, very close relationship with child, extremely active social life, lots of work-related travel, minor health problems

### Choosing a car

Imagine you are shopping for a new car and have narrowed down your choices to three models. According to a consumer magazine, the cars' ride quality and gas mileage are rated as:

Model	Ride quality	Gas mileage
Asteroid	100	27
Bravo	80	33
Clarion	60	33

Which car do you select?

### Choosing a job

You have decided to leave your current job. The job involves only a ten-minute commute, which you rather like. But your job leaves you isolated from your coworkers for long periods of time.

Your search for a new job has given you two options, and now you must choose between them. Which job would you prefer?

- Job A: Limited contact with others, commuting time = 20 minutes
- Job B: Moderately sociable, commuting time = 60 minutes