

CURRICULUM VITA

Duane T. Wegener

OFFICE ADDRESS

Department of Psychological Sciences
Purdue University
703 Third Street
West Lafayette, IN 47907-2081

Phone: (765) 494-9554
email: wegener@psych.purdue.edu

EDUCATION

A. B. in Psychology; University of Missouri-Columbia, 1989
Summa Cum Laude & Phi Beta Kappa

M.A. in Social Psychology; Ohio State University, 1991

Ph.D. in Social Psychology; Ohio State University, 1994
Primary Minor: Quantitative Psychology Secondary Minor: Consumer Behavior

ACADEMIC POSITIONS

Fall 1994 - Summer 1997 Assistant Professor of Psychology, Yale University

Fall 1997 - Summer 2003 Associate Professor of Psychological Sciences, Purdue University
(tenured in 2000)

Fall 2003 - present Professor of Psychological Sciences, Purdue University

RESEARCH/TEACHING AFFILIATIONS

The Energy Center at Discovery Park, Purdue University
- Initiative Leader/Executive Board Member
(Social, Economic, and Political Aspects of Energy Use and Policy, SEPAE)

Center for the Environment at Discovery Park, Purdue University

Regenstrief Center for Healthcare Engineering (RCHE), Purdue University

Department of Consumer Sciences and Retailing, Purdue University

Center for Consumer Driven Quality, Purdue University

Purdue University Psychometric Instructional Laboratory (PUPIL)

SELECTED RESEARCH IN PROGRESS

Attitudes: Message position as a moderator of message processing effects (of sources, attitude strength factors, etc.); Message order effects in persuasion; Attitude strength and persuasion in dyads and groups; Values and processing of persuasive communications; Understanding numerical anchoring using theories of attitude change; Use of theories of attitude change in studies of stereotyping and prejudice; Implications of attitude theories for persuasion and behavioral changes related to energy use.

Bias correction: Corrections for bias in persuasion, stereotyping, and courtroom judgment; Moderators of perceptions of bias and strategies in attempts to avoid bias.

Mood effects on persuasion and judgment: Mood and amount of effort scrutinizing persuasive appeals; Moderators of mood-congruent judgments.

GRANTS

- 4/96-12/97 PI of “Mood and Cognitive Flexibility” -- Yale University Social Science Research Fund grant (\$2300)
- 8/97 - 7/01 Co-PI (with Peter Salovey, PI) of "Message Framing and HIV Prevention/Detection in Low-income Women." -- Project 1 of the "Center for Interdisciplinary Research on AIDS" awarded to Yale University – National Institutes of Health grant #P01-MH/DA56826. (\$1,324,392 direct costs) [**Note: After moving to Purdue in 7/97, DTW became a consultant responsible for \$30,000 between 8/97 and 8/00]
- 5/01-8/01 PI of “Anchoring: Understanding a pervasive bias in social judgment.” – Purdue Research Foundation Summer Faculty Grant (\$6000)
- 8/01-7/04 PI of “Moderators and processes of theory-based bias corrections.” – National Science Foundation grant #0094510-BCS. (\$184,964 direct costs; \$264,383 total)
- 10/03-3/08 Co-PI (with Leandre R. Fabrigar, PI, and Steven M. Smith, Co-PI) of “Understanding message recipient bias in the processing of public health communications.” -- Canadian Institutes of Health Research grant #MOP - 64197 (CDN \$217,441 total direct costs; Purdue site - CDN \$72,000 direct costs; CDN \$72,000 total)
- 7/05-6/06 PI of “Ambivalence and Cognitive Processing of Health Communications” (with Co-PI, Jason K. Clark) -- Kinley Trust Grant (\$16,667 direct costs; \$20,000 total)
- 3/06-2/07 PI of “Knowledge, Beliefs, and Attitudes: Foundations for Research on the Human Dynamics of Energy Use” (with Co-PIs Janice R. Kelly, Glenn R. Parker, Heather L. Cooper, Richard Widdows, Richard A. Feinberg, & George M. Bodner) – Seed grant from Energy Center at Discovery Park, Purdue University (\$50,000 direct costs; \$50,000 total)
- 10/07-9/10 PI of “Social, Economic, and Political Aspects of U. S. Ethanol Policy” (with Co-PIs Leigh S. Raymond & Wallace E. Tyner) – National Science Foundation, Human Social Dynamics grant #0729348 (\$513,627 direct costs; \$749,961 total)

AWARDS AND HONORS

American Psychological Association (APA)

- Award for Distinguished Scientific Early Career Contributions to Psychology (Social Psychology), 2001 [Citation printed in *American Psychologist* (2001), 56, 905-908.]
- Dissertation Research Award, 1994

Association for Psychological Science (APS)

- Elected to Fellow status, 2005

Society for Experimental Social Psychology (SESP)

- Elected to membership, 1999
- Dissertation Award Finalist, Honorable Mention Distinction (1994 Dissertation)

Purdue University

- University Faculty Scholar, 2004-2009
- Fellow in the Center for Behavioral and Social Science, 2004

PUBLICATIONS

- Petty, R. E. & Wegener, D. T. (1991). Thought systems, argument quality, and persuasion. In R. S. Wyer & T. K. Srull (Eds.) *Advances in social cognition* (Vol. IV, pp. 147-162). Hillsdale, NJ: Erlbaum.
- MacCallum, R. C., Wegener, D. T., Uchino, B. N., & Fabrigar, L. R. (1993). The problem of equivalent models in applications of covariance structure analysis. *Psychological Bulletin*, 114, 185-199.
- Petty, R. E., & Wegener, D. T. (1993). Flexible correction processes in social judgment: Correcting for context-induced contrast. *Journal of Experimental Social Psychology*, 29, 137-165.
- Petty, R. E., Wegener, D. T., Fabrigar, L. R., Priester, J. R., & Cacioppo, J. T. (1993). Conceptual and methodological issues in the Elaboration Likelihood Model of persuasion: A reply to the Michigan State critics. *Communication Theory*, 3, 336-363.
- Haugtvedt, C. P., & Wegener, D. T. (1994). Message order effects in persuasion: An attitude strength perspective. *Journal of Consumer Research*, 21, 205-218.
- Petty, R. E., Priester, J. R., & Wegener, D. T. (1994). Cognitive processes in attitude change. In R. S. Wyer and T. K. Srull (Eds.) *Handbook of social cognition* (2nd ed.), (Vol. 2, pp.69-142). Hillsdale, NJ: Erlbaum.
- Wegener, D. T., & Petty, R. E. (1994). Mood-management across affective states: The hedonic contingency hypothesis. *Journal of Personality and Social Psychology*, 66, 1034-1048.

- Wegener, D. T., Petty, R. E., & Klein, D. J. (1994). Effects of mood on high elaboration attitude change: The mediating role of likelihood judgments. *European Journal of Social Psychology, 24*, 25-44.
- Petty, R. E., & Wegener, D. T. (1995; invited paper). Mood and persuasion: A multiple roles perspective. *Rassegna di Psicologia (Italy), 12*, 23-42.
- Wegener, D. T., Downing, J., Krosnick, J. A., & Petty, R. E. (1995). Strength-related properties of attitudes: Measures, manipulations, and future directions. In R. E. Petty and J. A. Krosnick (Eds.), *Attitude strength: Antecedents and consequences* (pp. 455-487). Mahwah, NJ: Erlbaum.
- Wegener, D. T., & Petty, R. E. (1995). Flexible correction processes in social judgment: The role of naive theories in corrections for perceived bias. *Journal of Personality and Social Psychology, 68*, 36-51.
- Wegener, D. T., Petty, R. E., & Smith, S. M. (1995). Positive mood can increase or decrease message scrutiny: The hedonic contingency view of mood and message processing. *Journal of Personality and Social Psychology, 69*, 5-15.
- Petty, R.E., Fabrigar, L.R., Wegener, D.T., & Priester, J.R. (1996). Understanding data when interactions are present or hypothesized. *Psychological Science, 7*, 247-252.
- Wegener, D. T., & Petty, R. E. (1996). Effects of mood on persuasion processes: Enhancing, reducing, and biasing scrutiny of attitude-relevant information. In L. L. Martin and A. Tesser (Eds.), *Striving and feeling: Interactions among goals, affect, and self-regulation* (pp. 329-362). Mahwah, NJ: Erlbaum.
- Petty, R. E., Wegener, D. T., & Fabrigar, L. R. (1997). Attitudes and attitude change. *Annual Review of Psychology, 48*, 609-647.
- Wegener, D. T., & Petty, R. E. (1997). The flexible correction model: The role of naive theories of bias in bias correction. In M. P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 29, pp. 141-208). Mahwah, NJ: Erlbaum.
- Fabrigar, L. R., Priester, J. R., Petty, R. E., & Wegener, D. T. (1998). The impact of attitude accessibility on elaboration of persuasive messages. *Personality and Social Psychology Bulletin, 24*, 339-352.
- Petty, R. E., & Wegener, D. T. (1998). Attitude change: Multiple roles for persuasion variables. In D. Gilbert, S. Fiske, & G. Lindzey (Eds.), *The handbook of social psychology* (4th ed., pp. 323-390). New York: McGraw-Hill.
- Petty, R. E., & Wegener, D. T. (1998). Matching versus mismatching attitude functions: Implications for scrutiny of persuasive messages. *Personality and Social Psychology Bulletin, 24*, 227-240.
- Petty, R. E., Wegener, D. T., & White, P. (1998). Flexible correction processes in social judgment: Implications for persuasion. *Social Cognition, 16*, 93-113.

- Shestowsky, D., Wegener, D. T., & Fabrigar, L. R. (1998). Need for cognition and interpersonal influence: Individual differences in impact on dyadic decisions. *Journal of Personality and Social Psychology, 74*, 1317-1328.
- Wegener, D. T., & Petty, R. E. (1998). The naive scientist revisited: Naive theories and social judgment. *Social Cognition, 16*, 1-7.
- Wegener, D. T., Petty, R. E., & Dunn, M. (1998). The metacognition of bias correction: Naive theories of bias and the flexible correction model. In V. Yzerbyt, G. Lories, & B. Dardenne (Eds.), *Metacognition: Cognitive and social dimensions* (pp. 202-227). London: Sage.
- Fabrigar, L. R., Wegener, D. T., MacCallum, R.C., & Strahan, E. J. (1999). Evaluating the use of factor analysis in psychological research. *Psychological Methods, 4*, 272-299.
- Fleming, M., Wegener, D. T., & Petty, R. E. (1999). Procedural and legal motivations to correct for perceived judicial biases. *Journal of Experimental Social Psychology, 35*, 186-203.
- Petty, R. E., & Wegener, D. T. (1999). The Elaboration Likelihood Model: Current status and controversies. In S. Chaiken & Y. Trope (Eds.), *Dual process theories in social psychology* (pp. 41-72). New York: Guilford Press.
- Priester, J. R., Wegener, D. T., Petty, R. E., & Fabrigar, L. R. (1999). Examining the psychological processes underlying the sleeper effect: The elaboration likelihood model explanation. *Media Psychology, 1*, 27-48.
- Wegener, D. T., & Claypool, H. M. (1999). The elaboration continuum by any other name does not smell as sweet. *Psychological Inquiry, 10*, 176-181.
- DeSteno, D., Petty, R. E., Wegener, D. T., & Rucker, D. D. (2000). Beyond valence in the perception of likelihood: The role of emotion specificity. *Journal of Personality and Social Psychology, 78*, 397-416. [Correct Figure 5 printed on page 707 of volume 78.]
- Wegener, D. T., & Fabrigar, L. R. (2000). Analysis and design for nonexperimental data: Addressing causal and noncausal hypotheses. In H. T. Reis & C. M. Judd (Eds.), *Handbook of research methods in social and personality psychology* (pp. 412-450). New York: Cambridge University Press.
- Wegener, D. T., & Gregg, A. (2000). Attitude structure. In A. E. Kazdin (Ed.) *Encyclopedia of Psychology* (Vol. 1, pp. 305-309). New York: APA Press.
- Wegener, D. T., Kerr, N., Fleming, M., & Petty, R. E. (2000). Flexible corrections of juror judgments: Implications for jury instructions. *Psychology, Public Policy, and Law, 6*, 629-654.
- Petty, R. E., Tormala, Z. L., Hawkins, C., & Wegener, D. T. (2001). Motivation to think and order effects in persuasion: The moderating role of chunking. *Personality and Social Psychology Bulletin, 27*, 332-344.

- Wegener, D. T., Dunn, M., & Tokusato, D. (2001). The Flexible Correction Model: Phenomenology and the use of naive theories in avoiding or removing bias. In G. B. Moskowitz (Ed.) *Cognitive social psychology: The Princeton symposium on the legacy and future of social cognition* (pp. 277-290). Mahwah, NJ: Lawrence Erlbaum Associates.
- Wegener, D. T., & Petty, R. E. (2001). Understanding effects of mood through the Elaboration Likelihood and Flexible Correction Models. In L. L. Martin & G. L. Clore (Eds.) *Theories of mood and cognition: A user's guidebook* (pp. 177-210). Mahwah, NJ: Erlbaum.
- Wegener, D. T., & Petty, R. E. (2001). On the use of naive theories of bias to remove or avoid bias: The Flexible Correction Model. In M. C. Gilly & J. Meyers-Levy (Eds.), *Advances in Consumer Research* (Vol. 28, pp. 378-383). Salt Lake City, UT: Association for Consumer Research.
- Wegener, D. T., Petty, R. E., Detweiler-Bedell, B., & Jarvis, W. B. G. (2001). Implications of attitude change theories for numerical anchoring: Anchor plausibility and the limits of anchor effectiveness. *Journal of Experimental Social Psychology, 37*, 62-69.
- Petty, R. E., Fabrigar, L. R., & Wegener, D. T. (2003). Emotional factors in attitudes and persuasion. In R. J. Davidson, K. Scherer, & H. H. Goldsmith (Eds.), *Handbook of affective sciences* (pp. 752-772). London: Oxford University Press.
- Salovey, P., & Wegener, D. T. (2003). Communicating about health: Message framing, persuasion, and health behavior. In J. Suls & K. Wallston (Eds.), *Social psychological foundations of health and illness* (pp. 54-81). Oxford, England: Blackwell.
- DeSteno, D., Petty, R. E., Rucker, D. D., Wegener, D. T., & Braverman, J. (2004). Discrete emotions and persuasion: The role of emotion-induced expectancies. *Journal of Personality and Social Psychology, 86*, 43-56.
- Wegener, D. T., & Fabrigar, L. R. (2004). Constructing and evaluating quantitative measures for social psychological research: Conceptual challenges and methodological solutions. In C. Sansone, C. C. Morf, & A. T. Panter (Eds.), *The SAGE handbook of methods in social psychology* (pp. 145-172). New York: Sage.
- Wegener, D. T., Petty, R. E., Smoak, N. D., & Fabrigar, L. R. (2004). Multiple routes to resisting attitude change. In E. S. Knowles & J. A. Linn (Eds.), *Resistance and persuasion* (pp. 13-38). Mahwah, NJ: Erlbaum.
- Fabrigar, L. R., MacDonald, T., & Wegener, D. T. (2005). The structure of attitudes. In D. Albarracín, B. Johnson, & M. Zanna (Eds.), *The handbook of attitudes* (pp. 79-124). Mahwah, NJ: Erlbaum.
- Wegener, D. T., & Carlston, D. E. (2005). Cognitive processes in attitude formation and change. In D. Albarracín, B. Johnson, & M. Zanna (Eds.), *The handbook of attitudes* (pp. 493-542). Mahwah, NJ: Erlbaum.
- Wegener, D. T., Clark, J. K., & Petty, R. E. (2006). Not all stereotyping is created equal: Differential consequences of thoughtful versus non-thoughtful stereotyping. *Journal of Personality and Social Psychology, 90*, 42-59.

- Petty, R. E., Briñol, P., Tormala, Z. L., & Wegener, D. T. (2007). The role of meta-cognition in social judgment. In E. T. Higgins & A. W. Kruglanski (Eds.), *Social psychology: Handbook of basic principles* (2nd ed., pp. 254-284). New York: Guilford Press.
- Wegener, D. T., & Blankenship, K. L. (2007). Ecological validity. In R. Baumeister & K. Vohs (Eds.), *Encyclopedia of Social Psychology* (Vol. 1, pp. 275-277). Thousand Oaks, CA: Sage.
- Wegener, D. T., & Clark, J. K. (2007). Research methods. In R. Baumeister & K. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 2, pp. 747-751). Thousand Oaks, CA: Sage.
- Wegener, D. T., & Reed, J. T. (2007). Nonexperimental designs. In R. Baumeister & K. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 2, pp. 623-625). Thousand Oaks, CA: Sage.
- Blankenship, K. L., & Wegener, D. T. (in press). Opening the mind to close it: Considering a message in light of important values increases message processing and later resistance to change. *Journal of Personality and Social Psychology*.
- Clark, J. K., & Wegener, D. T. (in press). Unpacking outcome dependency: Differentiating effects of dependency and outcome desirability on the processing of goal-relevant information. *Journal of Experimental Social Psychology*.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (in press). Attitude accessibility and message processing: The moderating role of message position. *Journal of Experimental Social Psychology*.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (in press). Attitude ambivalence and message-based persuasion: Motivated processing of proattitudinal information and avoidance of counterattitudinal information. *Personality and Social Psychology Bulletin*.
- Fabrigar, L. R., & Wegener, D. T. (in press). Structural equation modeling. In *Applied multivariate statistics for the social sciences* (5th ed.). Mahwah, NJ: Lawrence Erlbaum Associates.

TECHNICAL REPORTS

- Wegener, D. T., & Clark, J. K. (2006). Public perceptions of mathematics: Issues of persuasion and attitude strength. Submitted to the *National Academies' Mathematical Sciences Education Board*.
- Wegener, D. T. (2007). Communication issues in the use of call center systems for emergency notification. Submitted to *Genesys*.
- Wegener, D. T. (2007). Written testimony for a *U.S. House of Representatives* hearing on "Contributions of the Social Sciences to the Energy Challenge." Submitted to the *Subcommittee on Research and Science Education, Committee on Science and Technology*. Hearing details can be found at http://science.house.gov/publications/hearings_markup_details.aspx?NewsID=1956

MANUSCRIPTS IN PREPARATION OR UNDER REVIEW

- Blankenship, K. L., Wegener, D. T., Petty, R. E., Detweiler-Bedell, B., & Macy, C. L. (under review). Elaboration and consequences of anchored estimates: An attitudinal perspective on numerical anchoring.
- Clark, J. K., & Wegener, D. T. (under review). Concern about support or opposition from entitative groups: Effects of source entitativity on elaboration of persuasive messages.
- Habashi, M. M., Wegener, D. T., Shields, E. B., & Miller, J. (in preparation). Mood as a heuristic in judgment: Using mood in the absence of other salient cues.
- Petty, R. E., Wegener, D. T., & Fabrigar, L. R. (under review). Attitudes and attitude change. To appear in D. Sander & K. Scherer (Eds.), *Oxford companion to affective sciences*. London: Oxford University Press.
- Visser, P. S., Fabrigar, L. R., Wegener, D. T., & Browne, M. (in preparation). Analyzing multi-trait multi-method data in personality and social psychology.
- Wegener, D. T., Blankenship, K. L., Detweiler-Bedell, B., & Petty, R. E. (in preparation). Strength properties of anchored judgments: Knowledge, curvilinear effects of anchor extremity, and resistance to change.
- Wegener, D. T., Chen, Z., Petty, R. E., Smith, S. M., Jeong, H., & Habashi, M. M. (in preparation). Hedonic contingency and long-term mood management: Implications for processing of persuasive communications.
- Wegener, D. T., & Clark, J. K. (under review). Beliefs. To appear in D. Sander & K. Scherer (Eds.), *Oxford companion to affective sciences*. London: Oxford University Press.

PRESENTATIONS AT PROFESSIONAL MEETINGS (Since January 2004)

- Blankenship, K. L., Wegener, D. T., Petty, R. E., & Detweiler-Bedell, B. (2004, January). *Attitude change theories and numerical anchoring: Amount of processing and resistance to attack*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Clark, J. K., Wegener, D. T., & Petty, R. E. (2004, January). *Not all stereotyping is created equal: Different consequences of thoughtful versus non-thoughtful stereotyping*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Wegener, D. T., Clark, J. K., & Petty, R. E. (2004, January). *Not all stereotyping is created equal: Using theories of attitude change to study stereotyping and prejudice*. Paper presented at the annual meeting of the Society for Personality and Social Psychology Attitudes Preconference, Austin, TX.

- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2004, April). *Attitude accessibility and message scrutiny: The moderating role of message position*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Wegener, D. T. (2004, October). *Correction of thoughtful versus nonthoughtful biases*. Informal paper presented at the annual meeting of the Society for Experimental Social Psychology, Fort Worth, TX.
- Blankenship, K. L., & Wegener, D. T. (2005, May). *Mechanisms behind bonding attitudes to important values: An elaboration likelihood perspective*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Chen, Z., Jeong, H., Wegener, D. T., Petty, R. E., & Smith, S. M. (2005, May). *Mood as a conditional resource: Long-term mood management in processing of persuasive communications*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Clark, J. K., & Wegener, D. T. (2005, May). *Differentiating biased from objective cognition in impression formation*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Clark, J. K., Wegener, D. T., & Petty, R. E. (2005, May). *Correction of thoughtful versus non-thoughtful stereotypic biases*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- McCaslin, M. J., Petty, R. E., & Wegener, D. T. (2005, May). *Manipulating perceived bias in the Flexible Correction Model*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Reed, J. T., & Wegener, D. T. (2005, May). *Persuasion and subjective recollection experience*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Wegener, D. T. (2005, October). *Metacognition and attitude strength: Implications for numerical anchoring*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, San Diego.
- Blankenship, K. L., & Wegener, D. T. (2006, January). *Value bonding as an antecedent to attitude strength: Elaboration mediates effects of value bonding to messages on subsequent resistance to change*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2006, January). *Message discrepancy and message scrutiny: The moderating role of attitude accessibility*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- McCaslin, M., Petty, R. E., & Wegener, D. T. (2006, January). *Manipulating perceived bias and bias legitimacy in the Flexible Correction Model*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

- Reed, J. T., & Wegener, D. T. (2006, January). *Persuasion and subjective recollection judgments: Effects of argument quality under conditions of high and low cognitive capacity*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Blankenship, K. L., & Wegener, D. T. (2006, May). *The effect of considering important values in relation to a message: An elaboration likelihood perspective*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Clark, J. K., & Wegener, D. T. (2006, May). *Source entitativity and processing of persuasive communications: The moderating role of message discrepancy*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Reed, J. T., & Wegener, D. T. (2006, May). *Effects of persuasion on false memories*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Wood, J. K., Fabrigar, L. R., Hewett, L. D. & Wegener, D. T. (2006, May). *The effects of attitude strength on minority influence in groups*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Blankenship, K. L., Wegener, D. T., Petty, R. E., & Detweiler-Bedell, B. (2006, October). *Thoughtful and nonthoughtful processes in numerical anchoring*. Informal paper presented at the annual meeting of the Society for Experimental Social Psychology, Philadelphia, PA.
- Habashi, M. M., Wegener, D. T., & Shields, E. B. (2007, May). *Mood and judgment: Using mood in the absence of other options*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2007, May). *Attitude ambivalence and message processing: The moderating role of message position*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago.
- Clark, J. K., & Wegener, D. T. (2007, October). *Concern about support or opposition from entitative groups: Effects of source entitativity on elaboration of persuasive messages*. Informal paper presented at the annual meeting of the Society for Experimental Social Psychology, Chicago, IL.

COLLOQUIA

University Colloquia (Departments of Psychology, unless otherwise noted):

Princeton University, January, 1994
 Northwestern University, January, 1994
 University of Kentucky, January, 1994
 Yale University, February, 1994
 Northern Illinois University, February, 1994
 University of Minnesota, February, 1994
 Northeastern University, November, 1994
 Princeton University, December, 1995
 University of Massachusetts, November, 1996

Purdue University, January, 1997
University of Connecticut, February, 1997
New York University, May, 1997
University of Michigan (Business School), December, 1997
Indiana University, February, 1998
University of Illinois, April 1999
Northwestern University, May 1999
Ohio State University, November, 1999
Miami University - Oxford, OH, September, 2000
University of Kentucky, November, 2000
Washington University (St. Louis), February, 2002
Ohio State University (Fisher College of Business), March, 2004
University of Minnesota, April 2004
Ohio University, November, 2004
Northern Illinois University, April, 2005
University of Chicago, October, 2005

Invited conference papers:

Midwestern Psychological Association, May, 1997
Conference on Future Directions in Social Cognition, Princeton University, January, 1998
DUCK Conference on Social Cognition, June 1998
Midcontinent Region of The Society for the Scientific Study of Sexuality, June 1998
DUCK Conference on Social Cognition, June 1999
DUCK Conference on Social Cognition, June 2000
SPI (Social Psychologists of Indiana), Indiana University, April 2001
Arkansas Symposium on Resistance and Persuasion, University of Arkansas, April 2002
SPSP (Society for Personality and Social Psychology) Attitudes Preconference, January, 2004

PROFESSIONAL ACTIVITIES

Professional service:

SESP Dissertation Award Selection Committee (2001)
Co-Organizer, SPSP Attitudes Preconference (2001 - inaugural meeting, 2002, 2003)
Co-Organizer, Purdue-Indiana Meeting on Persuasion Science (2006, 2007)

Memberships:

American Psychological Association (APA)
Association for Psychological Science (APS)
International Social Cognition Network (ISCON)
Midwestern Psychological Association (MPA)
Society of Experimental Social Psychology (SESP)
Society for Personality and Social Psychology (SPSP)

Editing/Reviewing Experience:

Section Co-Editor

Social and Personality Psychology Compass (Social Cognition Section), Jan. 2007 - present

Associate Editor

Personality and Social Psychology Bulletin, Jan. 2000 - Dec. 2001

Basic and Applied Social Psychology, Jan. 2005 - June 2007

Guest Editor

Social Cognition -- Special issue on the use of naive theories in social judgment and behavior (Spring 1998). Edited by D. T. Wegener & R. E. Petty

Member – Board of Consulting Editors

Personality and Social Psychology Bulletin, Jan. 1998 - Dec. 1999, Jan. 2002 - Dec. 2004

Journal of Personality and Social Psychology, Jan. 2002 - present

Journal of Experimental Social Psychology, Jan. 2003 - present

Ad Hoc Reviewer -- Journals

Journal of Personality and Social Psychology

Journal of Experimental Social Psychology

Personality and Social Psychology Bulletin

Personality and Social Psychology Review

European Journal of Social Psychology

Journal of Consumer Research

Journal of Consumer Psychology

Journal of Applied Social Psychology

British Journal of Social Psychology

Journal of Experimental Psychology - Applied

Basic and Applied Social Psychology

Personality and Individual Differences

Journal of Gerontology: Psychological Sciences

Group Processes and Intergroup Relations

Scandinavian Journal of Psychology

AIDS Care: Psychological and Socio-medical Aspects of AIDS/HIV

Psychological Bulletin

Psychological Review

Psychological Science

Social Cognition

Political Psychology

Psychological Inquiry

Motivation and Emotion

Cognition and Emotion

Psychophysiology

Health Psychology

Psychological Methods

Multivariate Behavioral Research

International Journal of Psychology

Emotion

MIS Quarterly

Ad Hoc Reviewer -- Grant Panels & Research Initiatives

Israel Science Foundation (outside reviewer)

National Science Foundation – Social Psychology Grant Panel (outside reviewer); Research at Undergraduate Institutions Program (outside reviewer)

National Institutes of Health – B/START proposals

Research Grants Council, Hong Kong

Time-sharing Experiments for the Social Sciences (TESS) - an NSF-funded research initiative

Ad Hoc Reviewer -- Conferences

American Psychological Association

Eastern Psychological Association

Society for Personality and Social Psychology

TEACHING EXPERIENCE

Statistical Approaches to Social Psychological Data. Graduate overview of issues encountered in Analysis of Variance, Analysis of Covariance, and Regression, with emphasis on centered regression and use of regression to address research questions involving mediation. Purdue University, 2007.

Introduction to Quantitative Topics in Psychology (renamed Introduction to Statistics in Psychology). Undergraduate introduction to statistics in psychology. Purdue University, 2005, 2006, 2007, 2008

Research Methods in Social and I/O Psychology. Second semester of a graduate course on methods used in basic and applied research, with an emphasis on application of methodological content to journal reviewing. Purdue University. 1999, 2000, 2005

Introduction to Social Psychology. Large undergraduate course introducing the theories and findings of social psychology. Purdue University. 1998, 1999, 2000, 2001, 2003

Psychology of Attitudes and Attitude Change. Advanced undergraduate course addressing the history and major developments in the psychological study of attitude change. Purdue University. 1998, 2000, 2002, 2003

Attitudes and Attitude Change. Graduate "core" course in attitude change introducing techniques of attitude measurement, classic theories of attitude change, and contemporary models/phenomena. Purdue University. 1998, 1999, 2000, 2001, 2002, 2004, 2005, 2007

Survey of Social Psychology. Graduate level introduction to the field of social psychology. Purdue University. 2000, 2001, 2002

Readings in Consumer Psychology. Undergraduate seminar exploring the application of social psychological principles to advertising and consumer behavior. Yale University. 1997

Attitudes: Theory and Measurement. Graduate "core" course in attitude change introducing techniques of attitude measurement, classic theories of attitude change, and contemporary models/phenomena. Yale University. 1997

The Modern Study of Attitude Change: Measurement, Models, Myth, and Moderation. Undergraduate introduction to the social psychological (experimental) study of attitude change in the 20th century. Yale University. 1996

Data Analysis: Quantitative Variables. Graduate statistics course with focus on ANOVA, contrast analyses, correlation and regression. Yale University. 1995, 1996

Contemporary Issues in Attitude Structure and Function. Graduate/Undergraduate seminar in current research and theories of attitude change. Yale University. 1994

Psychology Department Statistical Consultant. Provided department faculty and students with advice and assistance in all aspects of research design and analysis. Ohio State University. 1993-1994